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#### A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2016-2017

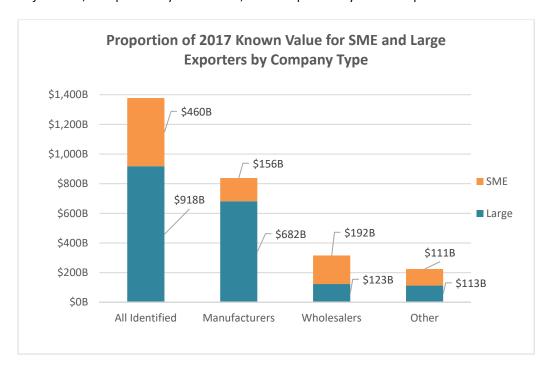
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The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies*, 2016 - 2017. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise level companies that were successfully linked from the 2017 Census Business Register to import or export transaction records. The known value is the value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. exporters and importers. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go to https://www.census.gov/foreign-trade/Press-Release/edb/2017/.

#### **Exports**

The 2017 identified U.S. exporters accounted for a known export value of \$1,377 billion, or 89.1 percent of the total value of exported goods in 2017 (\$1,546 billion). This is an increase of 6.3 percent from the 2016 known export value of \$1,296 billion.

Large exporting companies ("large exporters") accounted for two-thirds (\$918 billion) of the known export value, while small-and medium-sized enterprises (SME) accounted for the remaining \$460 billion. Large exporters accounted for 81.4 percent of exports by *manufacturers*, 39.1 percent by *wholesalers*, and 50.3 percent by *other* companies.



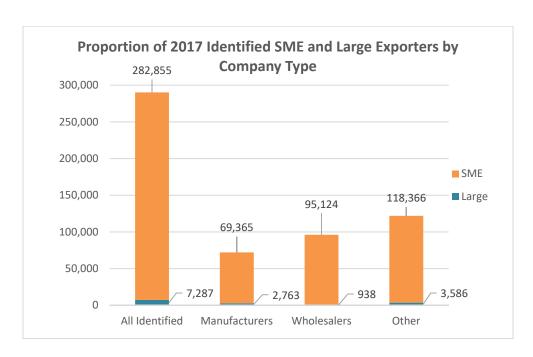
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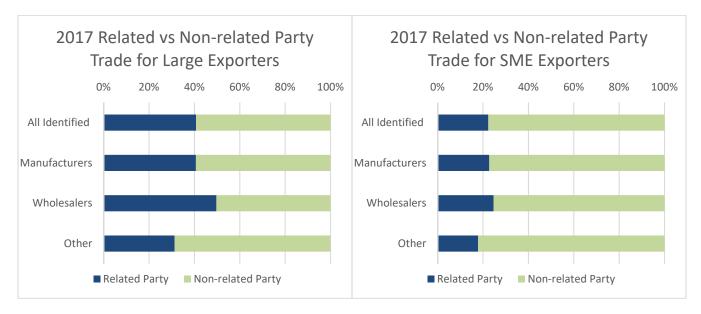
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Of the 290,142 companies that exported in 2017, 24.9 percent were *manufacturers*, 33.1 percent were *wholesalers*, and 42.0 percent were classified as *other*. 96,080 of the companies that exported in 2017 did not export in 2016.



Large exporters reported that 40.7 percent of their exports were related party trade, while SME exporters reported only 22.4 percent were related party trade. The proportion of related party trade by SME *wholesalers* has increased nearly 10 percentage points between 2015 and 2017.

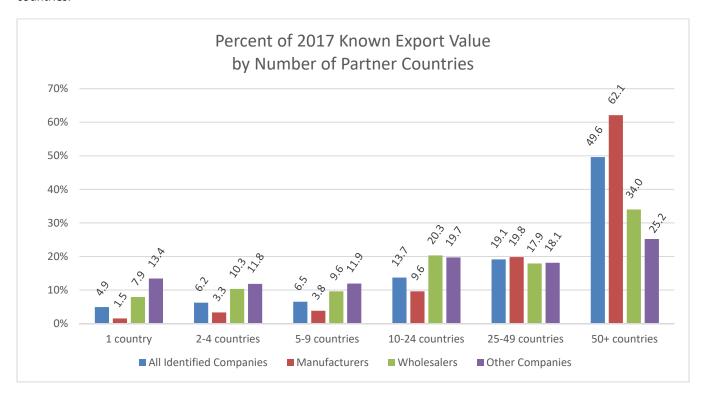


The known export value of single location companies increased by 7.0 percent, slightly more than the 6.1 percent increase for multiple location companies.

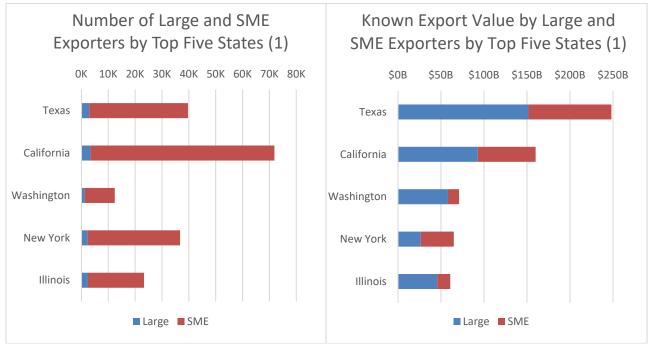
Out of all of the North American Industry Classification System (NAICS) subsectors, 336 (Transportation Equipment Manufacturing) had the highest known export value at \$263 billion in 2017. The known export value by SME exporters within this subsector increased by 8.6 percent from 2016 to 2017.

The top four *other* companies' share of the company type's known export value decreased 7.2 percentage points from 2016 to 2017.

Companies that exported to only one country accounted for 4.9 percent of the known export value, while companies that exported to 50 or more accounted for 49.6 percent. Less than 0.5 percent of exporters in 2017 exported to 50 or more countries.



In 2017, nearly a quarter (24.8 percent) of identified exporters reported exports from California (11.6 percent of the known export value), while 13.7 percent of identified exporters reported exports from Texas, which accounted for the largest portion of the known export value at 18.0 percent. California also had the largest number of SME exporters with 68,540 followed by Florida with 55,014.

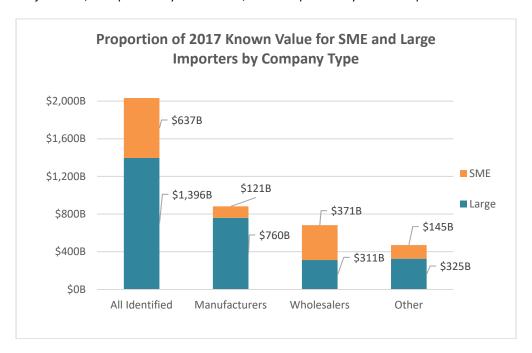


(1) Top five states determined by Known Export value.

#### **Imports**

The 2017 identified U.S. importers accounted for a known import value of \$2,032 billion, or 86.8 percent of the total value of imported goods in 2017 (\$2,340 billion). This is an increase of 6.3 percent from the 2016 known import value of \$1,911 billion.

Large importing companies ("large importers") slightly increased their share of the known import value to nearly 70 percent (\$1,396 billion), while SME importers accounted for the remaining \$637 billion. Large importers accounted for 86.2 percent of imports by *manufacturers*, 45.6 percent by *wholesalers*, and 69.2 percent by *other* companies.

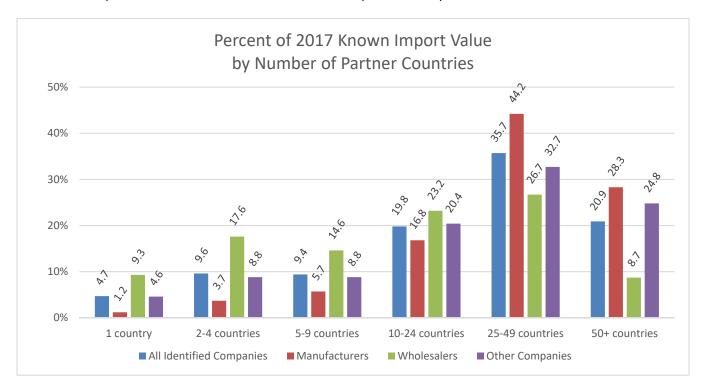


Of the 218,585 companies that imported in 2017, 18.3 percent were *manufacturers*, 41.3 percent were *wholesalers*, and 40.4 percent were classified as *other*. The number of identified importers increased by 3.4 percent from 2016.

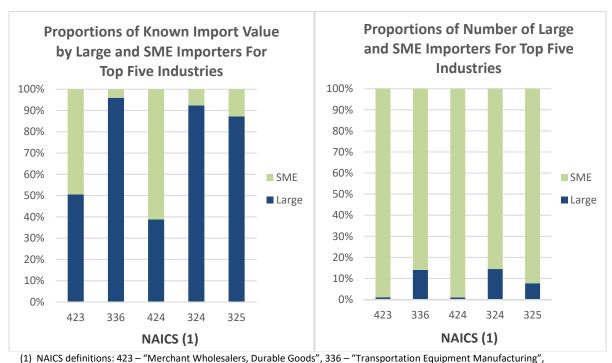


While the known import value of *manufacturers* (\$783.6 billion) decreased as a proportion of the total known import value, the top four *manufacturer's* share of the total known import value (\$127.1 billion) increased to 6.7 percent.

Of the total known import value, 56.6 percent is attributable to companies that imported from 25 or more countries, with the majority of that amount falling into the 25-49 countries category. Unlike *manufacturers* and *other* companies, the majority of the known import value of *wholesalers* is attributable to companies that imported from fewer than 25 countries.



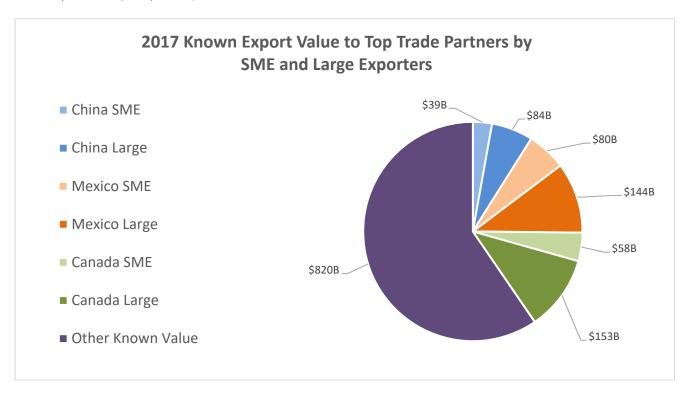
Of the top five 3-digit North American Industry Classification System (NAICS) subsectors for known import value, SME importers accounted for 99.0 percent of the companies within NAICS 423 (Merchant Wholesalers, Durable Goods) and 424 (Merchant Wholesalers, Nondurable Goods). These are also the only two subsectors within the top five in which SME importers accounted for the majority of the known import value.



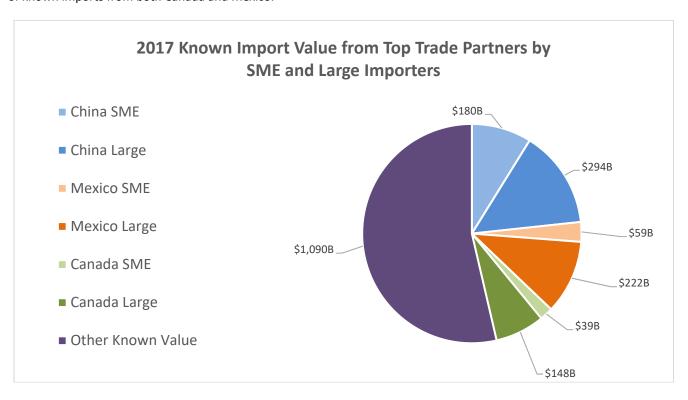
424 – "Merchant Wholesalers, Nondurable Goods", 324 – "Petroleum and Coal Products Manufacturing", 325 – "Chemical Manufacturing"

### **Comparing Import and Export Markets**

The top three trading partners accounted for at least 40 percent of both the known import value (46.4 percent) and the known export value (40.4 percent).

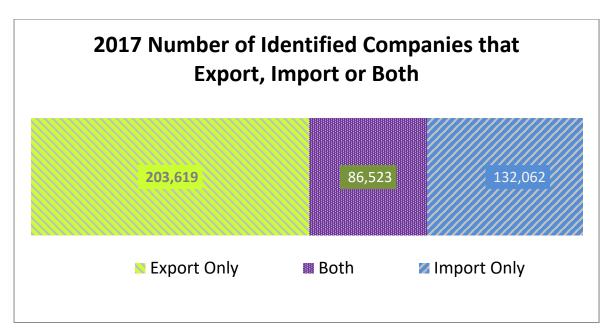


SME importers accounted for 37.9 percent of the known value of imports from China, while accounting for only 21.0 percent of known imports from both Canada and Mexico.



### **Companies that both Imported and Exported**

Out of the 290,142 exporting companies and 218,585 importing companies, 86,523 companies both imported and exported in 2017.



In 2017, 13,648 U.S. companies both imported from and exported to China (\$330.5 billion in imports; \$88.9 billion in exports).

Of the known import value (\$1,888 billion) and known export value (\$1,192 billion) reported by companies that both import and export, the bilateral trade with Mexico represents nearly 15 percent of each.

Table 1 – Summary of 2016-2017 Matching Results

Table 1: Distribution	of Exports and Imports by Identified and Unidentified Companies
(Value in millione of dollars	Details may not sum to total due to rounding \

	2017 Value	% of 2017 Value	2016 Value	% of 2016 Value
	1,546,273	100.0	1,451,011	100.0
TOTAL EXPORTS				
Low-value estimates	32,921	2.1	31,101	2.1
US & foreign governments	110	<0.1	35	<0.1
Identified exporters* (known value)	1,377,324	89.1	1,295,621	89.3
Exported merchandise in both 2016 and 2017	1,343,503	86.9	1,247,314	86.0
Exported merchandise in only 2016 or only 2017	33,821	2.2	48,307	3.3
Unidentified exports	135,917	8.8	124,254	8.6
Total Imports	2,339,884	100.0	2,187,805	100.0
Low-value estimates	17,457	0.7	16,745	0.8
Articles exported and returned, not advanced or improved in condition	66,128	2.8	63,377	2.9
Identified importers* (known value)	2,032,453	86.9	1,911,184	87.4
Imported merchandise in both 2016 and 2017	1,970,302	84.2	1,838,392	84.0
Imported merchandise in only 2016 or only 2017	62,151	2.7	72,792	3.3
Unidentified imports /1	223,845	9.6	196,498	9.0

#### \*Number of Identified Companies

	2017	2016	Both Years	2017 Only	2016 Only
Exporters	290,142	290,606	194,062	96,080	96,544
Importers	218,585	211,335	148,941	69,644	62,394

<sup>\*</sup> Note: Percentages may not add up to 100.0 percent due to rounding

/1 Includes Canadian electricity and natural gas imports

Table 1a
2017 Exports by Company Type and Employment Size

				Cum. % of	, <u>,</u>	% of	Cum. % of	Cum. %
		% of	Cum. %	Company	Number of	Number of	Number of	of Company
Company Type and	Known	Known	of Known	Type	Identified	Identified	Identified	Type
Employment Size	Value (1)	Value	Value	Value (2)	Exporters	Exporters	Exporters	Exporters (2)
All identified companies	1,377,324	100.0	100.0	100.0	290,142	100.0	100.0	
no. employees unknown (3)	135,628 81,652	9.8	9.8 15.8	9.8 15.8	116,446 105,239	40.1 36.3	40.1 76.4	40.1 76.4
1 to 19 employees 20 to 49 employees	46,096	5.9 3.3	19.1	19.1	29,701	10.2	76.4 86.6	
50 to 99 employees	39,618	2.9	22.0	22.0	14,791	5.1	91.7	
100 to 249 employees	88,605	6.4	28.4	28.4	11,870	4.1	95.8	
250 to 499 employees	68,055	4.9	33.4	33.4	4,808	1.7	97.5	
500 or more employees	917,670	66.6	100.0	100.0	7,287	2.5		
Manufacturers	837,687	60.8	60.8	100.0	72,128	24.9	24.9	100.0
no. employees unknown (3)	42,932	3.1	3.1	5.1	17,684	6.1	6.1	24.5
1 to 19 employees	7,839	0.6	3.7	6.1	23,048	7.9	14.0	56.5
20 to 49 employees	10,640	0.8	4.5	7.3	12,914	4.5		
50 to 99 employees	14,694	1.1	5.5	9.1	7,370	2.5	21.0	
100 to 249 employees	46,116	3.3	8.9	14.6	6,048	2.1	23.1	
250 to 499 employees	33,943	2.5	11.3	18.6	2,301	0.8	23.9	
500 or more employees	681,523	49.5	60.8	100.0	2,763	1.0	24.9	
Wholesalers	315,370	22.9	22.9	100.0	96,062	33.1	33.1	100.0
no. employees unknown (3)	48,408	3.5	3.5	15.3	32,988	11.4	11.4	
1 to 19 employees	49,356	3.6		31.0	45,404	15.6	27.0	
20 to 49 employees	24,848	1.8	8.9	38.9	9,356	3.2	30.2	
50 to 99 employees	16,360	1.2	10.1	44.1	3,826			
100 to 249 employees	28,419	2.1	12.2	53.1	2,587	0.9	32.5	
250 to 499 employees	24,749	1.8	14.0	60.9	963	0.3	32.8	
500 or more employees	123,232	8.9	22.9	100.0	938	0.3	33.1	
Other companies (4)	224,267	16.3	16.3	100.0	121,952	42.0	42.0	
no. employees unknown (3)	44,288	3.2	3.2	19.7	65,774	22.7	22.7	
1 to 19 employees	24,457	1.8	5.0	30.7	36,787	12.7	35.3	
20 to 49 employees	10,608	0.8	5.8	35.4	7,431	2.6		
50 to 99 employees 100 to 249 employees	8,564 14,071	0.6 1.0	6.4 7.4	39.2 45.5	3,595 3,235	1.2 1.1	39.1 40.3	93.1 95.8
250 to 499 employees	9,363	0.7	8.1	49.7	1,544	0.5	40.3	
500 or more employees	112,916	8.2	16.3	100.0	3,586	1.2	40.8	
Multiple location companies	1,043,454	75.8	75.8	100.0	28,644	9.9	9.9	100.0
no. employees unknown (3)	2,318	0.2	0.2	0.2	284	0.1	0.1	1.0
1 to 19 employees	3,743	0.2	0.2	0.2	2,759	1.0	1.0	
20 to 49 employees	10,842	0.8	1.2	1.6	4,626	1.6	2.6	
50 to 99 employees	12,913	0.9	2.2	2.9	4,677	1.6	4.3	
100 to 249 employees	53,774	3.9	6.1	8.0	6,184	2.1	6.4	64.7
250 to 499 employees	51,415	3.7	9.8	12.9	3,584	1.2	7.6	77.2
500 or more employees	908,449	66.0	75.8	100.0	6,530	2.3	9.9	100.0
Manufacturers	731,012	53.1	53.1	100.0	10,288	3.5	3.5	100.0
no. employees unknown (3)	406	0.0	0.0	0.1	91	0.0	0.0	0.9
1 to 19 employees	303	0.0	0.1	0.1	357	0.1	0.2	
20 to 49 employees	1,326	0.1	0.1	0.3	1,162	0.4	0.6	15.6
50 to 99 employees	4,237	0.3	0.5	0.9	1,684	0.6	1.1	32.0
100 to 249 employees	20,946	1.5	2.0	3.7	2,782	1.0	2.1	59.1
250 to 499 employees	28,008	2.0	4.0	7.6	1,661	0.6	2.7	75.2
500 or more employees	675,786	49.1	53.1	100.0	2,551	0.9	3.5	
Wholesalers	175,127	12.7	12.7	100.0	8,721	3.0	3.0	
no. employees unknown (3)	217	0.0	0.0	0.1	105	0.0	0.0	
1 to 19 employees	2,598	0.2	0.2	1.6	1,434	0.5	0.5	
20 to 49 employees	6,954	0.5		5.6	2,074		1.2	
50 to 99 employees	5,765	0.4	1.1	8.9	1,716			
100 to 249 employees	22,290	1.6		21.6	1,699		2.4	
250 to 499 employees	15,716	1.1	3.9	30.6	813			
500 or more employees	121,587	8.8	12.7	100.0	880	0.3	3.0	100.0

Table 1a
2017 Exports by Company Type and Employment Size

Value in millions of doi	iars. Details ma	ay not equal	totals due to	rounding. (L	<i>) -</i> Represents	suppressed to	avoid disclosu	ie.
				Cum. % of		% of	Cum. % of	Cum. %
		% of	Cum. %	Company	Number of	Number of	Number of	of Company
Company Type and	Known	Known	of Known	Туре	Identified	Identified	Identified	Туре
Employment Size	Value (1)	Value	Value	Value (2)	Exporters	Exporters	Exporters	Exporters (2)
Other companies (4)	137,316	10.0	10.0	100.0	9,635	3.3	3.3	100.0
no. employees unknown (3)	1,696	0.1	0.1	1.2	88	0.0	0.0	0.9
1 to 19 employees	841	0.1	0.2	1.8	968	0.3	0.4	11.0
20 to 49 employees	2,561	0.2	0.4	3.7	1,390	0.5	0.8	25.4
50 to 99 employees	2,911	0.2	0.6	5.8	1,277	0.4	1.3	38.6
100 to 249 employees	10,538	8.0	1.3	13.5	1,703	0.6	1.9	56.3
250 to 499 employees	7,691	0.6	1.9	19.1	1,110	0.4	2.3	67.8
500 or more employees	111,077	8.1	10.0	100.0	3,099	1.1	3.3	100.0
Single location companies	333,870	24.2	24.2	100.0	261,498	90.1	90.1	100.0
no. employees unknown (3)	133,310	9.7	9.7	39.9	116,162	40.0	40.0	44.4
1 to 19 employees	77,909	5.7	15.3	63.3	102,480	35.3	75.4	83.6
20 to 49 employees	35,254	2.6	17.9	73.8	25,075	8.6	84.0	93.2
50 to 99 employees	26,705	1.9	19.8	81.8	10,114	3.5	87.5	97.1
100 to 249 employees	34,831	2.5	22.4	92.3	5,686	2.0	89.4	99.2
250 to 499 employees	16,640	1.2	23.6	97.2	1,224	0.4	89.9	99.7
500 or more employees	9,221	0.7	24.2	100.0	757	0.3	90.1	100.0
Manufacturers	106,675	7.7	7.7	100.0	61,840	21.3	21.3	100.0
no. employees unknown (3)	42,526	3.1	3.1	39.9	17,593	6.1	6.1	28.4
1 to 19 employees	7,536	0.5	3.6	46.9	22,691	7.8	13.9	65.1
20 to 49 employees	9,314	0.7	4.3	55.7	11,752	4.1	17.9	84.1
50 to 99 employees	10,457	8.0	5.1	65.5	5,686	2.0	19.9	93.3
100 to 249 employees	25,169	1.8	6.9	89.1	3,266	1.1	21.0	98.6
250 to 499 employees	5,934	0.4	7.3	94.6	640	0.2	21.2	99.7
500 or more employees	5,738	0.4	7.7	100.0	212	0.1	21.3	100.0
Wholesalers	140,244	10.2	10.2	100.0	87,341	30.1	30.1	100.0
no. employees unknown (3)	48,192	3.5	3.5	34.4	32,883	11.3	11.3	37.6
1 to 19 employees	46,757	3.4	6.9	67.7	43,970	15.2	26.5	88.0
20 to 49 employees	17,893	1.3	8.2	80.5	7,282	2.5	29.0	96.3
50 to 99 employees	10,595	8.0	9.0	88.0	2,110	0.7	29.7	98.7
100 to 249 employees	6,129	0.4	9.4	92.4	888	0.3	30.0	99.8
250 to 499 employees	9,033	0.7	10.1	98.8	150	0.1	30.1	99.9
500 or more employees	1,645	0.1	10.2	100.0	58	0.0	30.1	100.0
Other companies (4)	86,952	6.3	6.3	100.0	112,317	38.7	38.7	100.0
no. employees unknown (3)	42,592	3.1	3.1	49.0	65,686	22.6	22.6	58.5
1 to 19 employees	23,615	1.7	4.8	76.1	35,819	12.3	35.0	90.4
20 to 49 employees	8,047	0.6	5.4	85.4	6,041	2.1	37.1	95.8
50 to 99 employees	5,653	0.4	5.8	91.9	2,318	0.8	37.9	97.8
100 to 249 employees	3,533	0.3		96.0	1,532	0.5	38.4	
250 to 499 employees	1,672	0.1	6.2	97.9	434	0.1	38.5	
500 or more employees	1,839	0.1	6.3	100.0	487	0.2	38.7	100.0

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Cumulative percents are cumulative proportions relative to a particular sector's totals.

<sup>(3)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

<sup>(4)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Table 1b 2016 Exports by Company Type and Employment Size

value in millions of doll	aro. Botano ma	ty flot oqual	totalo dao to	Cum. % of	, represente	<u>одругоевой то</u> % <b>o</b> f	Cum. % of	Cum. %
		% of	Cum. %	Company	Number of	Number of	Number of	of Company
Company Type and	Known	Known	of Known	Туре	Identified	Identified	Identified	Туре
Employment Size	Value (1)	Value	Value	Value (2)	Exporters	Exporters	Exporters	Exporters (2)
All identified companies	1,295,621	100.0	100.0	100.0	290,606	100.0	100.0	100.0
no. employees unknown (3)	114,228	8.8	8.8	8.8	115,747	39.8	39.8	39.8
1 to 19 employees	79,070 44,340	6.1	14.9 18.3	14.9 18.3	,	36.3 10.4		76.2 86.6
20 to 49 employees 50 to 99 employees	38,309	3.4 3.0	21.3		30,308 15,140		91.8	
100 to 249 employees	87,386	6.7	28.0	28.0	12,012	4.1	95.9	95.9
250 to 499 employees	69,922	5.4	33.4	33.4	4,680	1.6	97.5	97.5
500 or more employees	862,366	66.6	100.0	100.0	7,135	2.5	100.0	
Manufacturers	774,345	59.8	59.8	100.0	72,047	24.8	24.8	100.0
no. employees unknown (3)	38,043	2.9	2.9	4.9	17,295	6.0	6.0	24.0
1 to 19 employees	7,810	0.6	3.5		22,842	7.9	13.8	55.7
20 to 49 employees	10,910	0.8		7.3	13,139			
50 to 99 employees	14,661 44,902	1.1	5.5 9.0	9.2 15.0	7,683 6,115	2.6 2.1	21.0 23.1	84.6 93.1
100 to 249 employees 250 to 499 employees	44,902	3.5 3.4	12.4	20.7	2,286	0.8	23.1	96.3
500 or more employees	613,995	47.4	59.8	100.0	2,280	0.9	24.8	100.0
Wholesalers	297,528	23.0	23.0	100.0	97,280	33.5	33.5	100.0
no. employees unknown (3)	37,390	2.9	2.9	12.6	33,239	11.4		
1 to 19 employees	48,710	3.8	6.6	28.9	46,173	15.9	27.3	
20 to 49 employees	24,398	1.9	8.5		9,623	3.3	30.6	91.5
50 to 99 employees	16,491	1.3	9.8		3,858		32.0	95.5
100 to 249 employees	29,077	2.2	12.0	52.5	2,619	0.9	32.9	98.2
250 to 499 employees	17,683	1.4	13.4	58.4	887	0.3	33.2	99.1
500 or more employees	123,779	9.6	23.0	100.0	881	0.3	33.5	100.0
Other companies (4)	223,748	17.3	17.3	100.0	121,279	41.7	41.7	100.0
no. employees unknown (3)	38,795	3.0	3.0	17.3	65,213	22.4	22.4	53.8
1 to 19 employees	22,550	1.7	4.7	27.4	36,569	12.6	35.0	83.9
20 to 49 employees	9,032	0.7	5.4	31.5	7,546	2.6	37.6	90.1
50 to 99 employees 100 to 249 employees	7,157 13,408	0.6 1.0	6.0 7.0	34.7 40.6	3,599 3,278	1.2 1.1	38.9 40.0	93.1 95.8
250 to 499 employees	8,213	0.6	7.0 7.7	44.3	3,276 1,507	0.5	40.0	95.8
500 or more employees	124,592	9.6	17.3	100.0	· ·	1.2	41.7	100.0
Multiple location companies	983,556	75.9	75.9		27,353	9.4	9.4	100.0
no. employees unknown (3)	437	0.0	0.0	0.0	366	0.1	0.1	1.3
1 to 19 employees	3,382	0.3	0.3	0.4	2,416	0.8	1.0	10.2
20 to 49 employees	9,526	0.7	1.0	1.4	4,282	1.5	2.4	25.8
50 to 99 employees	13,296	1.0	2.1	2.7	4,468	1.5		
100 to 249 employees	52,181	4.0	6.1	8.0	6,107	2.1	6.1	64.5
250 to 499 employees	52,768	4.1	10.2	13.4	3,392	1.2	7.2	76.9
500 or more employees	851,967	65.8	75.9	100.0	•	2.2	9.4	100.0
Manufacturers	667,765	51.5	51.5	100.0	10,065	3.5		
no. employees unknown (3)	85	0.0	0.0	0.0	75	0.0	0.0	0.7
1 to 19 employees 20 to 49 employees	202 1,286	0.0 0.1	0.0 0.1	0.0 0.2	314 1,075	0.1 0.4	0.1 0.5	3.9 14.5
50 to 99 employees	4,268	0.1	0.1	0.2	1,073	0.4	1.1	31.7
100 to 249 employees	20,636	1.6	2.0		2,776	1.0		59.2
250 to 499 employees	34,258	2.6	4.7	9.1	1,617	0.6	2.6	75.3
500 or more employees	607,030	46.9	51.5	100.0	2,486	0.9	3.5	100.0
Wholesalers	172,651	13.3	13.3	100.0	8,107	2.8	2.8	100.0
no. employees unknown (3)	265	0.0	0.0	0.2	168	0.1	0.1	2.1
1 to 19 employees	2,363	0.2	0.2	1.5	1,257	0.4	0.5	
20 to 49 employees	6,162	0.5		5.1	1,903	0.7	1.1	
50 to 99 employees	7,445	0.6				0.5		
100 to 249 employees	22,311	1.7	3.0		•	0.6	2.3	
250 to 499 employees 500 or more employees	12,347 121,758	1.0 9.4						
ooo or more employees	121,700	J. <del>4</del>	10.0	100.0	010	0.3	2.0	100.0

Table 1b
2016 Exports by Company Type and Employment Size

Value in millions of doll	ars. Details ma	ay not equal	totals due to	rounding. (L	)) - Represents		avoid disclosu	re.
				Cum. % of		% of	Cum. % of	Cum. %
		% of	Cum. %	Company	Number of	Number of	Number of	of Company
Company Type and	Known	Known	of Known	Туре	Identified	Identified	Identified	Туре
Employment Size	Value (1)	Value	Value	Value (2)	Exporters	Exporters	Exporters	Exporters (2)
Other companies (4)	143,141	11.0	11.0	100.0	9,181	3.2	3.2	100.0
no. employees unknown (3)	87	0.0	0.0	0.1	123	0.0	0.0	1.3
1 to 19 employees	817	0.1	0.1	0.6	845	0.3	0.3	10.5
20 to 49 employees	2,077	0.2	0.2	2.1	1,304	0.4	0.8	24.7
50 to 99 employees	1,584	0.1	0.4	3.2	1,181	0.4	1.2	37.6
100 to 249 employees	9,233	0.7	1.1	9.6	1,655	0.6	1.8	55.6
250 to 499 employees	6,163	0.5	1.5	13.9	1,055	0.4	2.1	67.1
500 or more employees	123,179	9.5	11.0	100.0	3,018	1.0	3.2	100.0
Single location companies	312,065	24.1	24.1	100.0	263,253	90.6	90.6	100.0
no. employees unknown (3)	113,791	8.8	8.8	36.5	115,381	39.7	39.7	43.8
1 to 19 employees	75,688	5.8	14.6	60.7	103,168	35.5	75.2	83.0
20 to 49 employees	34,815	2.7	17.3	71.9	26,026	9.0	84.2	92.9
50 to 99 employees	25,013	1.9	19.2	79.9	10,672	3.7	87.8	97.0
100 to 249 employees	35,206	2.7	22.0	91.2	5,905	2.0	89.9	99.2
250 to 499 employees	17,154	1.3	23.3	96.7	1,288	0.4	90.3	99.7
500 or more employees	10,399	0.8	24.1	100.0	813	0.3	90.6	100.0
Manufacturers	106,580	8.2	8.2	100.0	61,982	21.3	21.3	100.0
no. employees unknown (3)	37,958	2.9	2.9	35.6	17,220	5.9	5.9	27.8
1 to 19 employees	7,608	0.6	3.5	42.8	22,528	7.8	13.7	64.1
20 to 49 employees	9,624	0.7	4.3	51.8	12,064	4.2	17.8	83.6
50 to 99 employees	10,393	0.8	5.1	61.5	5,961	2.1	19.9	93.2
100 to 249 employees	24,265	1.9	6.9	84.3	3,339	1.1	21.0	98.6
250 to 499 employees	9,768	8.0	7.7	93.5	669	0.2	21.3	99.7
500 or more employees	6,964	0.5	8.2	100.0	201	0.1	21.3	100.0
Wholesalers	124,877	9.6	9.6	100.0	89,173	30.7	30.7	100.0
no. employees unknown (3)	37,125	2.9	2.9	29.7	33,071	11.4	11.4	37.1
1 to 19 employees	46,347	3.6	6.4	66.8	44,916	15.5	26.8	87.5
20 to 49 employees	18,236	1.4	7.9	81.4	7,720	2.7	29.5	96.1
50 to 99 employees	9,046	0.7	8.5	88.7	2,293	0.8	30.3	98.7
100 to 249 employees	6,765	0.5	9.1	94.1	943	0.3	30.6	99.7
250 to 499 employees	5,336	0.4	9.5	98.4	167	0.1	30.7	99.9
500 or more employees	2,021	0.2	9.6	100.0	63	0.0	30.7	100.0
Other companies (4)	80,608	6.2	6.2	100.0	112,098	38.6	38.6	100.0
no. employees unknown (3)	38,708	3.0	3.0	48.0	65,090	22.4	22.4	58.1
1 to 19 employees	21,733	1.7	4.7	75.0	35,724	12.3	34.7	89.9
20 to 49 employees	6,955	0.5	5.2	83.6	6,242	2.1	36.8	95.5
50 to 99 employees	5,574	0.4	5.6	90.5	2,418	0.8	37.7	97.7
100 to 249 employees	4,175	0.3	6.0	95.7	1,623	0.6	38.2	99.1
250 to 499 employees	2,050	0.2	6.1	98.2	452	0.2	38.4	99.5
500 or more employees	1,413	0.1	6.2	100.0		0.2	38.6	100.0

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Cumulative percents are cumulative proportions relative to a particular sector's totals.

<sup>(3)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

<sup>(4)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Table 1c
Percent Difference Between the 2016 and 2017 Export Results

value in millions of dollars		Known Value (1)					tified Export	
Company Type and			Net	%			Net	%
Employment Size	2016	2017	Difference	Difference	2016	2017	Difference	Difference
All identified companies	1,295,621	1,377,324	81,704	6.3	290,606	290,142	-464	-0.2
no. employees unknown (2)	114,228	135,628	21,401	18.7	115,747	116,446	699	0.6
1 to 19 employees	79,070	81,652	2,582	3.3	105,584	105,239	-345	-0.3
20 to 49 employees	44,340	46,096	1,756		30,308	29,701	-607	-2.0
50 to 99 employees	38,309	39,618	1,309		15,140	•	-349	
100 to 249 employees	87,386	88,605	1,219		12,012	11,870		-1.2
250 to 499 employees	69,922	68,055	-1,867	-2.7	-	,		2.7
500 or more employees	862,366	917,670	55,305		7,135		152	2.1
Manufacturers	774,345	837,687	63,342		72,047	72,128		0.1
no. employees unknown (2)	38,043	42,932	4,889		,	17,684	389	2.2
1 to 19 employees	7,810	7,839	29	0.4	22,842	23,048		0.9
20 to 49 employees	10,910	10,640			,			-1.7
50 to 99 employees 100 to 249 employees	14,661 44,902	14,694 46,116	34 1,214	0.2 2.7	7,683 6,115	7,370 6,048		-4.1 -1.1
250 to 499 employees	44,902	33,943			· ·	2,301	15	0.7
500 or more employees	613,995	681,523	67,529		· ·	2,763		2.8
Wholesalers	•	·			·	·		
	<b>297,528</b> 37,390	<b>315,370</b> 48,408	<b>17,843</b> 11,019		<b>97,280</b> 33,239	•	<b>-1,218</b> -251	<b>-1.3</b> -0.8
no. employees unknown (2) 1 to 19 employees	48,710	49,356	645	1.3	*	45,404		-0.8 -1.7
20 to 49 employees	24,398	24,848	450		, , , , , , , , , , , , , , , , , , ,	•		-2.8
50 to 99 employees	16,491	16,360	-131	-0.8	,	3,826		-0.8
100 to 249 employees	29,077	28,419	-658		,	2,587	-32	-1.2
250 to 499 employees	17,683	24,749	7,066		· ·	963	76	8.6
500 or more employees	123,779	123,232	-547	-0.4	881	938	57	6.5
Other companies (3)	223,748	224,267	519	0.2	121,279	121,952	673	0.6
no. employees unknown (2)	38,795	44,288	5,493		65,213	65,774	561	0.9
1 to 19 employees	22,550	24,457	1,907	8.5	,	36,787	218	0.6
20 to 49 employees	9,032	10,608	1,576	17.4	7,546	7,431	-115	-1.5
50 to 99 employees	7,157	8,564	1,406	19.7	3,599	3,595	-4	-0.1
100 to 249 employees	13,408	14,071	663	4.9	3,278	3,235		-1.3
250 to 499 employees	8,213	9,363	1,150		· ·	1,544	37	2.5
500 or more employees	124,592	112,916	-11,677	-9.4	3,567	3,586	19	0.5
Multiple location companies	983,556	1,043,454	59,898	6.1	27,353	28,644	1,291	4.7
no. employees unknown (2)	437	2,318	1,881	430.4	366	284	-82	-22.4
1 to 19 employees	3,382	3,743	361	10.7	2,416	2,759		14.2
20 to 49 employees	9,526	10,842	1,316			4,626	344	8.0
50 to 99 employees 100 to 249 employees	13,296	12,913 53,774	-383 1,593		4,468 6,107	4,677 6,184	209 77	4.7 1.3
250 to 499 employees	52,181 52,768	51,415	-1,353			3,584		5.7
500 or more employees	851,967	908,449	56,482	6.6	· ·	6,530		3.3
Manufacturers	667,765	731,012	63,247		10,065			2.2
no. employees unknown (2)	85	406	321	378.1	75	91	16	21.3
1 to 19 employees	202	303	101	50.1	314	357	43	13.7
20 to 49 employees	1,286	1,326	40	3.1	1,075	1,162	87	8.1
50 to 99 employees	4,268	4,237	-31	-0.7	1,722	1,684	-38	-2.2
100 to 249 employees	20,636	20,946	310			•	6	0.2
250 to 499 employees	34,258	28,008	-6,249	-18.2	1,617	1,661	44	2.7
500 or more employees	607,030	675,786	68,755	11.3	2,486	2,551	65	2.6
Wholesalers	172,651	175,127	2,476	1.4	8,107	8,721	614	7.6
no. employees unknown (2)	265	217	-48		•	105	-63	-37.5
1 to 19 employees	2,363	2,598	235			1,434	177	14.1
20 to 49 employees	6,162	6,954	793	12.9	1,903	2,074	171	9.0
50 to 99 employees	7,445	5,765	-1,679		· ·	1,716		9.6
100 to 249 employees	22,311	22,290			· ·			1.4
250 to 499 employees	12,347	15,716	3,368					12.9
500 or more employees	121,758	121,587	-171	-0.1	818	880	62	7.6

Table 1c
Percent Difference Between the 2016 and 2017 Export Results

value in millions of dollar	o. Botallo maj	•	/alue (1)	arraing. (B)			tified Export	
Company Type and			Net	%			Net	%
Employment Size	2016	2017	Difference	Difference	2016	2017	Difference	Difference
Other companies (3)	143,141	137,316	-5,825	-4.1	9,181	9,635	454	4.9
no. employees unknown (2)	87	1,696	1,609	1,843.1	123	88	-35	-28.5
1 to 19 employees	817	841	24	3.0	845	968	123	14.6
20 to 49 employees	2,077	2,561	484	23.3	1,304	1,390	86	6.6
50 to 99 employees	1,584	2,911	1,327	83.8	1,181	1,277	96	8.1
100 to 249 employees	9,233	10,538	1,305	14.1	1,655	1,703	48	2.9
250 to 499 employees	6,163	7,691	1,528	24.8	1,055	1,110	55	5.2
500 or more employees	123,179	111,077	-12,102	-9.8	3,018	3,099	81	2.7
Single location companies	312,065	333,870	21,805	7.0	263,253	261,498	-1,755	-0.7
no. employees unknown (2)	113,791	133,310	19,519	17.2	115,381	116,162	781	0.7
1 to 19 employees	75,688	77,909	2,221	2.9	103,168	102,480	-688	-0.7
20 to 49 employees	34,815	35,254	439	1.3	26,026	25,075	-951	-3.7
50 to 99 employees	25,013	26,705	1,692	6.8	10,672	10,114	-558	-5.2
100 to 249 employees	35,206	34,831	-374	-1.1	5,905	5,686	-219	-3.7
250 to 499 employees	17,154	16,640	-514	-3.0	1,288	1,224	-64	-5.0
500 or more employees	10,399	9,221	-1,177	-11.3	813	757	-56	-6.9
Manufacturers	106,580	106,675	95	0.1	61,982	61,840	-142	-0.2
no. employees unknown (2)	37,958	42,526	4,568	12.0	17,220	17,593	373	2.2
1 to 19 employees	7,608	7,536	-72	-0.9	22,528	22,691	163	0.7
20 to 49 employees	9,624	9,314	-310	-3.2	12,064	11,752	-312	-2.6
50 to 99 employees	10,393	10,457	64	0.6	5,961	5,686	-275	-4.6
100 to 249 employees	24,265	25,169	904	3.7	3,339	3,266	-73	-2.2
250 to 499 employees	9,768	5,934	-3,833	-39.2	669	640		-4.3
500 or more employees	6,964	5,738	-1,227	-17.6	201	212	11	5.5
Wholesalers	124,877	140,244	15,367	12.3	89,173	87,341	-1,832	-2.1
no. employees unknown (2)	37,125	48,192	11,067	29.8	33,071	32,883	-188	-0.6
1 to 19 employees	46,347	46,757	410	0.9	44,916	43,970	-946	-2.1
20 to 49 employees	18,236	17,893	-343	-1.9	7,720	7,282	-438	-5.7
50 to 99 employees	9,046	10,595	1,548	17.1	2,293	2,110	-183	-8.0
100 to 249 employees	6,765	6,129	-636	-9.4	943	888	-55	-5.8
250 to 499 employees	5,336	9,033	3,697	69.3	167	150	-17	-10.2
500 or more employees	2,021	1,645	-376	-18.6	63	58	-5	-7.9
Other companies (3)	80,608	86,952	6,344	7.9	112,098	112,317	219	0.2
no. employees unknown (2)	38,708	42,592	3,884	10.0	65,090	65,686	596	0.9
1 to 19 employees	21,733	23,615	1,883	8.7	35,724	35,819	95	0.3
20 to 49 employees	6,955	8,047	1,092	15.7	6,242	6,041	-201	-3.2
50 to 99 employees	5,574	5,653	79	1.4	2,418	2,318	-100	-4.1
100 to 249 employees	4,175	3,533	-642	-15.4	1,623	1,532	-91	-5.6
250 to 499 employees	2,050	1,672	-378	-18.4	452	434	-18	-4.0
500 or more employees  (1) Known value is defined as the portion of	1,413	1,839			549	487	-62	-11.3

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016 or 2017.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 1d
2017 Imports by Company Type and Employment Size

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	2,032,453	<b>100.0</b> 7.0	<b>100.0</b> 7.0	<b>100.0</b> 7.0	1 ' 1	<b>100.0</b> 35.5	<b>100.0</b> 35.5	<b>100.0</b> 35.5
no. employees unknown (3) 1 to 19 employees	141,315 140,076	7.0 6.9	13.8	13.8	· '	33.5 41.1	35.5 76.6	35.5 76.6
20 to 49 employees	77,753	3.8	17.7	17.7	· '		86.4	86.4
50 to 99 employees	65,475	3.2	20.9			5.0	91.4	91.4
100 to 249 employees	106,014	5.2	26.1	26.1	· ·	4.2	95.5	95.5
250 to 499 employees	105,875	5.2	31.3	31.3	3,867	1.8	97.3	97.3
500 or more employees	1,395,946	68.7	100.0	100.0		2.7	100.0	100.0
Manufacturers	881,121	43.4	43.4	100.0	40,029	18.3	18.3	100.0
no. employees unknown (3)	31,116	1.5	1.5	3.5	8,312	3.8	3.8	20.8
1 to 19 employees	7,334	0.4	1.9	4.4	11,542	5.3	9.1	49.6
20 to 49 employees	7,157	0.4	2.2	5.2	6,713	3.1	12.2	66.4
50 to 99 employees	10,203	0.5	2.7	6.3	′		14.2	77.8
100 to 249 employees	33,394	1.6	4.4	10.1	· · · · · · · · · · · · · · · · · · ·	2.0	16.3	
250 to 499 employees	32,146	1.6	6.0	13.8	′	0.9	17.2	93.7
500 or more employees	759,771	37.4	43.4	100.0	,	1.1	18.3	
Wholesalers	681,619	33.5	33.5	100.0	·	41.3	41.3	100.0
no. employees unknown (3)	61,130	3.0	3.0	9.0	<i>'</i>		13.7	33.1
1 to 19 employees	99,791	4.9 2.9	7.9 10.8	23.6 32.3	, , , , , , , , , , , , , , , , , , ,	20.7 3.7	34.4 38.1	83.3 92.3
20 to 49 employees 50 to 99 employees	59,461 46,624	2.9	13.1	32.3 39.2	<i>'</i>	3.7 1.5	39.6	92.3 95.8
100 to 249 employees	53,481	2.6	15.8	47.0		1.0	40.5	
250 to 499 employees	50,071	2.5	18.2	54.4	· · · · · · · · · · · · · · · · · · ·	0.4	40.9	99.1
500 or more employees	311,061	15.3	33.5				41.3	
Other companies (4)	469,713	23.1	23.1	100.0	88,314	40.4	40.4	100.0
no. employees unknown (3)	49,069	2.4	2.4	10.4	·	18.0	18.0	44.6
1 to 19 employees	32,952	1.6	4.0	17.5	· ·	15.1	33.1	82.0
20 to 49 employees	11,134	0.5	4.6	19.8	6,598	3.0	36.1	89.4
50 to 99 employees	8,647	0.4	5.0		· · · · · · · · · · · · · · · · · · ·	1.4	37.6	
100 to 249 employees	19,139	0.9	6.0	25.7	,		38.7	95.8
250 to 499 employees	23,658	1.2	7.1	30.8	<i>'</i>		39.2	97.1
500 or more employees	325,114	16.0	23.1	100.0	·	1.2	40.4	100.0
Multiple location companies	1,575,548	77.5	77.5	100.0	1 ' 1	10.0	10.0	
no. employees unknown (3)	1,867	0.1	0.1	0.1		0.1	0.1	0.8
1 to 19 employees	8,902	0.4	0.5	0.7	,	1.0	1.1	10.7
20 to 49 employees 50 to 99 employees	17,413 25,118	0.9 1.2	1.4 2.6	1.8 3.4	· ·	1.6 1.6	2.6 4.2	26.5 42.0
100 to 249 employees	60,928	3.0	5.6	7.3		2.1	6.3	
250 to 499 employees	78,923	3.9	9.5	12.3	· ·	1.3	7.6	76.0
500 or more employees	1,382,396	68.0	77.5	100.0	· ·	2.4	10.0	100.0
Manufacturers	798,489	39.3	39.3	100.0	7,838	3.6	3.6	100.0
no. employees unknown (3)	332	0.0	0.0	0.0	1 ' 1	0.0	0.0	0.7
1 to 19 employees	325	0.0	0.0	0.1	186	0.1	0.1	3.1
20 to 49 employees	1,173	0.1	0.1	0.2	675	0.3	0.4	11.7
50 to 99 employees	3,458	0.2	0.3		· · · · · · · · · · · · · · · · · · ·	0.5		
100 to 249 employees	17,988	0.9	1.1	2.9	· ·	1.0	1.9	52.4
250 to 499 employees	22,794	1.1	2.3	5.8	<i>'</i>	0.6	2.5	
500 or more employees	752,419	37.0	39.3		·	1.1	3.6	
Wholesalers	416,894	20.5	20.5	100.0	1 ' 1	3.2	3.2	100.0
no. employees unknown (3)	1,164	0.1	0.1	0.3		0.0	0.0	1.0
1 to 19 employees	7,057	0.3	0.4	2.0		0.5	0.6	
20 to 49 employees 50 to 99 employees	14,352 18,420	0.7 0.9	1.1 2.0	5.4 9.8		0.7 0.6	1.3 1.9	
100 to 249 employees	34,500	1.7	3.7	9.o 18.1		0.6		
250 to 499 employees	34,021	1.7	5.4	26.3		0.3		
500 or more employees	307,380							

Table 1d
2017 Imports by Company Type and Employment Size

value III IIIIIIIoris o	dollars. Detail	s may not equa	i totals due to i		Tepresents sup			C 0/
		% of	Cum. %	Cum. % of	Number of	% of Number of	Cum. % of Number of	Cum. % of Company
Company Type and	Known	Known	of Known	Company Type	Identified	Identified	Identified	Type
Employment Size	Value (1)	Value	Value	Value (2)	Importers	Importers	Importers	Importers (2)
Other companies (4)	360,165	17.7	17.7	100.0		3.2	3.2	100.0
no. employees unknown (3)	371	0.0	0.0	0.1	59	0.0	0.0	0.8
1 to 19 employees	1,519	0.1	0.1	0.5		0.4	0.4	12.1
20 to 49 employees	1,889	0.1	0.2	1.0		0.5	0.9	28.3
50 to 99 employees	3,240	0.2	0.3		· '	0.5	1.4	42.2
100 to 249 employees	8,440	0.4	0.8	4.3		0.6	1.9	59.3
250 to 499 employees	22,108	1.1	1.8	10.4	753	0.3	2.3	69.9
500 or more employees	322,598	15.9	17.7	100.0		1.0	3.2	100.0
Single location companies	456,905	22.5	22.5	100.0	196,748	90.0	90.0	100.0
no. employees unknown (3)	139,448	6.9	6.9	30.5	77,412	35.4	35.4	39.3
1 to 19 employees	131,175	6.5	13.3	59.2	87,703	40.1	75.5	83.9
20 to 49 employees	60,339	3.0	16.3	72.4	17,936	8.2	83.7	93.0
50 to 99 employees	40,356	2.0	18.3	81.3		3.4	87.2	96.8
100 to 249 employees	45,086	2.2	20.5		· ' '	2.1	89.2	
250 to 499 employees	26,951	1.3	21.8	97.0	·	0.5	89.7	99.7
500 or more employees	13,550	0.7	22.5	100.0	645	0.3	90.0	100.0
Manufacturers	82,632	4.1	4.1	100.0	32,191	14.7	14.7	100.0
no. employees unknown (3)	30,784	1.5	1.5	37.3	8,258	3.8	3.8	25.7
1 to 19 employees	7,008	0.3	1.9	45.7	11,356	5.2	9.0	60.9
20 to 49 employees	5,985	0.3	2.2	53.0	6,038	2.8	11.7	79.7
50 to 99 employees	6,745	0.3		61.1	· ' '	1.6	13.3	90.5
100 to 249 employees	15,406	0.8	3.2	79.8	· · · · · · · · · · · · · · · · · · ·	1.1	14.4	97.8
250 to 499 employees	9,351	0.5	3.7	91.1	535	0.2	14.6	
500 or more employees	7,353	0.4	4.1	100.0		0.1	14.7	100.0
Wholesalers	264,724	13.0	13.0	100.0	·	38.1	38.1	100.0
no. employees unknown (3)	59,966	3.0	3.0	22.7	<i>'</i>	13.6	13.6	35.8
1 to 19 employees	92,734	4.6	7.5		<i>'</i>	20.2	33.8	
20 to 49 employees	45,109	2.2	9.7	74.7	<i>'</i>	3.0	36.8	96.5
50 to 99 employees	28,204	1.4	11.1	85.4	<i>'</i>	0.9	37.7	98.8
100 to 249 employees	18,981	0.9	12.1	92.5		0.4	38.0	
250 to 499 employees	16,049	0.8	12.8	98.6		0.1	38.1	99.9
500 or more employees	3,681	0.2	13.0			0.0	38.1	100.0
Other companies (4)	109,548	5.4	5.4	100.0	·	37.2	37.2	100.0
no. employees unknown (3)	48,698	2.4	2.4	44.5	<i>'</i>	18.0	18.0	
1 to 19 employees	31,433	1.5	3.9	73.1	<i>'</i>	14.7	32.7	88.1
20 to 49 employees	9,245	0.5	4.4	81.6	<i>'</i>	2.5	35.2	
50 to 99 employees	5,407	0.3	4.7	86.5	· '		36.2	97.4
100 to 249 employees	10,700	0.5	5.2	96.3	·	0.6	36.8	
250 to 499 employees	1,550	0.1	5.3	97.7	396	0.2	37.0	
500 or more employees  (1) Known value is defined as the portion of	2,516	0.1	5.4	100.0	414	0.2	37.2	100.0

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Cumulative percents are cumulative proportions relative to a particular sector's totals.

<sup>(3)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

<sup>(4)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 1e
2016 Imports by Company Type and Employment Size

value in millions of dol	Dotallo Ille			Cum. % of		% of	Cum. % of	Cum. %
Company Type and	Known	% of Known	Cum. % of Known	Company Type	Number of Identified	Number of Identified	Number of Identified	of Company Type
Employment Size	Value (1)	Value	Value	Value (2)	Importers	Importers	Importers	Importers (2)
All identified companies	1,911,184	100.0		100.0		100.0	100.0	100.0
no. employees unknown (3)	131,117	6.9	6.9	6.9	73,613	34.8	34.8	
1 to 19 employees	137,773	7.2	14.1	14.1	87,203	41.3	76.1	76.1
20 to 49 employees	73,422	3.8	17.9	17.9	21,230	10.0	86.1	86.1
50 to 99 employees	67,691	3.5		21.5	•	5.2	91.3	
100 to 249 employees	104,148	5.4		26.9	8,944	4.2	95.5	
250 to 499 employees	103,617	5.4	32.3	32.3	•	1.8	97.3	
500 or more employees	1,293,417	67.7	100.0	100.0	•	2.7	100.0	
Manufacturers	783,612	41.0		100.0	,		18.5	
no. employees unknown (3) 1 to 19 employees	31,523 7,258	1.6 0.4		4.0 4.9	7,827 11,096	3.7 5.3	3.7 9.0	20.1 48.5
20 to 49 employees	7,160	0.4		5.9	•	3.1	12.1	65.5
50 to 99 employees	10,384	0.5		7.2	4,777	2.3	14.3	
100 to 249 employees	33,654	1.8	4.7	11.5	4,371	2.1	16.4	88.9
250 to 499 employees	33,006	1.7	6.4	15.7	1,880	0.9	17.3	93.8
500 or more employees	660,626	34.6	41.0	100.0	2,436	1.2	18.5	100.0
Wholesalers	668,032	35.0	35.0	100.0	89,067	42.1	42.1	100.0
no. employees unknown (3)	53,598	2.8		8.0	29,040		13.7	32.6
1 to 19 employees	98,880	5.2		22.8	45,036	21.3	35.1	83.2
20 to 49 employees	56,591	3.0		31.3	8,180		38.9	
50 to 99 employees	48,916	2.6		38.6	*			
100 to 249 employees	53,234	2.8		46.6	2,139		41.4	98.3 99.1
250 to 499 employees 500 or more employees	46,810 310,003	2.4 16.2	35.0	53.6 100.0		0.3 0.4	41.8 42.1	100.0
Other companies (4)	459,540	24.0		100.0	83,259	39.4	39.4	
no. employees unknown (3)	45,996	2 <b>4.0</b> 2.4	2 <b>4.0</b> 2.4	100.0	36,746	17.4	17.4	
1 to 19 employees	31,635	1.7	4.1	16.9	30,740	14.7	32.1	81.5
20 to 49 employees	9,671	0.5		19.0	6,428	3.0	35.1	89.2
50 to 99 employees	8,390	0.4	5.0	20.8	2,977	1.4	36.5	
100 to 249 employees	17,260	0.9	5.9	24.6	2,434	1.2	37.7	95.7
250 to 499 employees	23,801	1.2	7.2	29.8	1,100	0.5	38.2	97.0
500 or more employees	322,787	16.9	24.0	100.0	2,503	1.2	39.4	100.0
Multiple location companies	1,458,033	76.3	76.3	100.0	20,126	9.5	9.5	100.0
no. employees unknown (3)	1,159	0.1	0.1	0.1	210	0.1	0.1	1.0
1 to 19 employees	8,552	0.4	0.5	0.7	1,798	0.9	1.0	
20 to 49 employees	15,415	0.8		1.7	2,938	1.4	2.3	
50 to 99 employees 100 to 249 employees	22,918 57,007	1.2 3.0		3.3 7.2	3,102 4,402	1.5 2.1	3.8 5.9	
250 to 499 employees	73,135	3.8		12.2	2,609	1.2	7.1	74.8
500 or more employees	1,279,849	67.0		100.0	5,067	2.4	9.5	
Manufacturers	698,574	36.6		100.0	7,575	3.6	3.6	100.0
no. employees unknown (3)	141	0.0		0.0	30	0.0	0.0	
1 to 19 employees	215	0.0		0.1	170	0.1	0.1	2.6
20 to 49 employees	1,030	0.1	0.1	0.2	596	0.3	0.4	10.5
50 to 99 employees	2,953	0.2	0.2	0.6	1,146	0.5	0.9	25.6
100 to 249 employees	18,943	1.0		3.3			1.9	52.5
250 to 499 employees	22,413	1.2		6.5	1,334	0.6	2.5	
500 or more employees	652,878	34.2		100.0	·	1.1	3.6	
Wholesalers	401,855	21.0		100.0	6,178	2.9	2.9	100.0
no. employees unknown (3)	848	0.0		0.2	102	0.0	0.0	
1 to 19 employees	6,217	0.3		1.8	968 4 425	0.5	0.5	17.3
20 to 49 employees 50 to 99 employees	11,985 17,807	0.6 0.9		4.7 9.2	1,425 1,146	0.7 0.5	1.2 1.7	
100 to 249 employees	31,097	1.6		16.9			2.3	
250 to 499 employees	27,949	1.5			•			
500 or more employees	305,954	16.0						
•	•	'	'	•	•			

Table 1e
2016 Imports by Company Type and Employment Size

Value in millions of dol	iais. Details ma	ay not equal	lotais due to	rounding. (L	<i>) -</i> Represents	suppressed to	avoid disclosu	re.
				Cum. % of		% of	Cum. % of	Cum. %
		% of	Cum. %	Company	Number of	Number of	Number of	of Company
Company Type and	Known	Known	of Known	Туре	Identified	Identified	Identified	Туре
Employment Size	Value (1)	Value	Value	Value (2)	Importers	Importers	Importers	Importers (2)
Other companies (4)	357,604	18.7	18.7	100.0	6,373	3.0	3.0	100.0
no. employees unknown (3)	170	0.0	0.0	0.0	78	0.0	0.0	1.2
1 to 19 employees	2,120	0.1	0.1	0.6	660	0.3	0.3	11.6
20 to 49 employees	2,400	0.1	0.2	1.3	917	0.4	0.8	26.0
50 to 99 employees	2,157	0.1	0.4	1.9	810	0.4	1.2	38.7
100 to 249 employees	6,967	0.4	0.7	3.9	1,121	0.5	1.7	56.3
250 to 499 employees	22,772	1.2	1.9	10.2	712	0.3	2.0	67.4
500 or more employees	321,017	16.8	18.7	100.0	2,075	1.0	3.0	100.0
Single location companies	453,151	23.7	23.7	100.0	191,209	90.5	90.5	100.0
no. employees unknown (3)	129,959	6.8	6.8	28.7	73,403	34.7	34.7	38.4
1 to 19 employees	129,222	6.8	13.6	57.2	85,405	40.4	75.1	83.1
20 to 49 employees	58,007	3.0	16.6	70.0	18,292	8.7	83.8	92.6
50 to 99 employees	44,773	2.3	18.9	79.9	7,812	3.7	87.5	96.7
100 to 249 employees	47,141	2.5	21.4	90.3	4,542	2.1	89.6	99.1
250 to 499 employees	30,482	1.6	23.0	97.0	1,097	0.5	90.2	99.7
500 or more employees	13,568	0.7	23.7	100.0	658	0.3	90.5	100.0
Manufacturers	85,039	4.4	4.4	100.0	31,434	14.9	14.9	100.0
no. employees unknown (3)	31,382	1.6	1.6	36.9	7,797	3.7	3.7	24.8
1 to 19 employees	7,044	0.4	2.0	45.2	10,926	5.2	8.9	59.6
20 to 49 employees	6,130	0.3	2.3	52.4	6,026	2.9	11.7	78.7
50 to 99 employees	7,431	0.4	2.7	61.1	3,631	1.7	13.4	90.3
100 to 249 employees	14,711	8.0	3.5	78.4	2,336	1.1	14.5	97.7
250 to 499 employees	10,592	0.6	4.0	90.9	546	0.3	14.8	99.5
500 or more employees	7,748	0.4	4.4	100.0	172	0.1	14.9	100.0
Wholesalers	266,176	13.9	13.9	100.0	82,889	39.2	39.2	100.0
no. employees unknown (3)	52,750	2.8	2.8	19.8	28,938	13.7	13.7	34.9
1 to 19 employees	92,663	4.8	7.6	54.6	44,068	20.9	34.5	88.1
20 to 49 employees	44,606	2.3	9.9	71.4	6,755	3.2	37.7	96.2
50 to 99 employees	31,108	1.6	11.6	83.1	2,014	1.0	38.7	98.7
100 to 249 employees	22,137	1.2		91.4	893	0.4	39.1	99.7
250 to 499 employees	18,862	1.0	13.7	98.5	163	0.1	39.2	99.9
500 or more employees	4,050	0.2	13.9	100.0	58	0.0	39.2	100.0
Other companies (4)	101,936	5.3	5.3	100.0	76,886	36.4	36.4	100.0
no. employees unknown (3)	45,826	2.4	2.4	45.0	36,668	17.4	17.4	47.7
1 to 19 employees	29,515	1.5	3.9	73.9	30,411	14.4	31.7	87.2
20 to 49 employees	7,272	0.4	4.3	81.0	5,511	2.6	34.3	94.4
50 to 99 employees	6,233	0.3			2,167	1.0	35.4	97.2
100 to 249 employees	10,292	0.5			1,313		36.0	
250 to 499 employees	1,028	0.1			388	0.2	36.2	
500 or more employees	1,770	0.1	5.3	100.0	428	0.2	36.4	100.0

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Cumulative percents are cumulative proportions relative to a particular sector's totals.

<sup>(3)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

<sup>(4)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 1f
Percent Difference Between the 2016 and 2017 Import Results

Valde III IIIIIIOIIS SI GOIIGI	Known Value (1)			Number of Identified Importers				
Company Type and		KIIOWII		%	Nu	ilibel of Idell		%
Company Type and Employment Size	2016	2017	Net Difference	% Difference	2016	2017	Net Difference	% Difference
. ,								
All identified companies	1,911,184	<b>2,032,453</b> 141,315	<b>121,269</b> 10,198		211,335	218,585	<b>7,250</b> 3,981	<b>3.4</b> 5.4
no. employees unknown (2) 1 to 19 employees	131,117 137,773	141,315	2,303		73,613 87,203	77,594 89,862	2,659	3.0
20 to 49 employees	73,422	77,753	4,331	5.9	21,230	21,378	148	0.7
50 to 99 employees	67,691	65,475	-2,216		10,914	10,885	-29	-0.3
100 to 249 employees	104,148	106,014	1,866		8,944	9,103	159	1.8
250 to 499 employees	103,617	105,875	2,258		3,706	3,867	161	4.3
500 or more employees	1,293,417	1,395,946	102,530		5,725	5,896	171	3.0
Manufacturers	783,612	881,121	97,509		39,009	40,029		2.6
no. employees unknown (2)	31,523	31,116	-408		,	8,312	485	6.2
1 to 19 employees	7,258	7,334	75	1.0	11,096	11,542	446	4.0
20 to 49 employees	7,160	7,157	-3		6,622	6,713	91	1.4
50 to 99 employees	10,384	10,203	-181	-1.7	4,777	4,580	-197	-4.1
100 to 249 employees	33,654	33,394	-260		, , , , , , , , , , , , , , , , , , ,	4,437	66	1.5
250 to 499 employees	33,006	32,146	-860			1,937	57	3.0
500 or more employees	660,626	759,771	99,145			2,508	72	3.0
Wholesalers	668,032	681,619	13,587	2.0	89,067	90,242	1,175	1.3
no. employees unknown (2)	53,598	61,130	7,532	14.1	29,040	•	829	2.9
1 to 19 employees	98,880	99,791	911	0.9	45,036	45,338	302	0.7
20 to 49 employees	56,591	59,461	2,871	5.1	8,180	8,067	-113	-1.4
50 to 99 employees	48,916	46,624	-2,291	-4.7	3,160	•	31	1.0
100 to 249 employees	53,234	53,481	247	0.5	2,139	2,157	18	0.8
250 to 499 employees	46,810	50,071	3,260		726	781	55	7.6
500 or more employees	310,003	311,061	1,058			839		6.7
Other companies (3)	459,540	469,713	10,173		83,259	88,314	5,055	6.1
no. employees unknown (2)	45,996	49,069	3,073	6.7	36,746	39,413	2,667	7.3
1 to 19 employees	31,635	32,952	1,316		31,071	32,982	1,911	6.2
20 to 49 employees	9,671	11,134	1,462		6,428	6,598	170	2.6
50 to 99 employees	8,390	8,647	257	3.1	2,977	3,114	137	4.6
100 to 249 employees	17,260	19,139	1,879		2,434	2,509	75	3.1
250 to 499 employees	23,801	23,658	-142	-0.6	1,100	•	49	4.5
500 or more employees	322,787	325,114	2,327	0.7	2,503	2,549	46	1.8
Multiple location companies	1,458,033	1,575,548	117,515	8.1	20,126	21,837	1,711	8.5
no. employees unknown (2)	1,159	1,867	709	61.2	210	182	-28	-13.3
1 to 19 employees	8,552	8,902	350		1,798	2,159	361	20.1
20 to 49 employees	15,415	17,413	1,998	13.0	2,938	3,442	504	17.2
50 to 99 employees	22,918	25,118	2,200	9.6	3,102	3,395	293	9.4
100 to 249 employees	57,007	60,928	3,921	6.9	4,402	4,617	215	4.9
250 to 499 employees	73,135	78,923	5,789	7.9	2,609	2,791	182	7.0
500 or more employees	1,279,849	1,382,396	102,548	8.0	5,067	5,251	184	3.6
Manufacturers	698,574	798,489	99,915	14.3	7,575	7,838	263	3.5
no. employees unknown (2)	141	332	191	135.2	30	54	24	80.0
1 to 19 employees	215	325	111	51.5	170	186	16	9.4
20 to 49 employees	1,030	1,173	142	13.8	596	675	79	13.3
50 to 99 employees	2,953	3,458	504	17.1	1,146	1,107	-39	-3.4
100 to 249 employees	18,943	17,988	-954	-5.0	2,035	2,082	47	2.3
250 to 499 employees	22,413	22,794	381	1.7	1,334	1,402	68	5.1
500 or more employees	652,878	752,419	99,541	15.2	2,264	2,332	68	3.0
Wholesalers	401,855	416,894	15,039	3.7	6,178	6,906	728	11.8
no. employees unknown (2)	848	1,164	316	37.3	102	69	-33	-32.4
1 to 19 employees	6,217	7,057	841	13.5	968	1,173	205	21.2
20 to 49 employees	11,985	14,352	2,367	19.8	1,425	1,616	191	13.4
50 to 99 employees	17,807	18,420	613	3.4	1,146	1,304	158	13.8
100 to 249 employees	31,097	34,500	3,403		· ·	1,324	78	6.3
250 to 499 employees	27,949	34,021	6,073			636	73	13.0
500 or more employees	305,954	307,380	1,426	0.5	728	784	56	7.7

Table 1f
Percent Difference Between the 2016 and 2017 Import Results

value in millions of dollar	Known Value (1)				Number of Identified Importers			
Company Type and			Net	%			Net	%
Employment Size	2016	2017	Difference	Difference	2016	2017	Difference	Difference
Other companies (3)	357,604	360,165	2,561	0.7	6,373	7,093	720	11.3
no. employees unknown (2)	170	371	202	118.7	78	59	-19	-24.4
1 to 19 employees	2,120	1,519	-601	-28.4	660	800	140	21.2
20 to 49 employees	2,400	1,889	-511	-21.3	917	1,151	234	25.5
50 to 99 employees	2,157	3,240	1,083	50.2	810	984	174	21.5
100 to 249 employees	6,967	8,440	1,472	21.1	1,121	1,211	90	8.0
250 to 499 employees	22,772	22,108	-664	-2.9	712	753	41	5.8
500 or more employees	321,017	322,598	1,581	0.5	2,075	2,135	60	2.9
Single location companies	453,151	456,905	3,754	0.8	191,209	196,748	5,539	2.9
no. employees unknown (2)	129,959	139,448	9,489	7.3	73,403	77,412	4,009	5.5
1 to 19 employees	129,222	131,175	1,953	1.5	85,405	87,703	2,298	2.7
20 to 49 employees	58,007	60,339	2,332	4.0	18,292	17,936	-356	-1.9
50 to 99 employees	44,773	40,356	-4,416	-9.9	7,812	7,490	-322	-4.1
100 to 249 employees	47,141	45,086	-2,055	-4.4	4,542	4,486	-56	-1.2
250 to 499 employees	30,482	26,951	-3,531	-11.6	1,097	1,076	-21	-1.9
500 or more employees	13,568	13,550	-18	-0.1	658	645	-13	-2.0
Manufacturers	85,039	82,632	-2,406	-2.8	31,434	32,191	757	2.4
no. employees unknown (2)	31,382	30,784	-598	-1.9	7,797	8,258	461	5.9
1 to 19 employees	7,044	7,008	-35	-0.5	10,926	11,356	430	3.9
20 to 49 employees	6,130	5,985	-145	-2.4	6,026	6,038	12	0.2
50 to 99 employees	7,431	6,745	-686	-9.2	3,631	3,473	-158	-4.4
100 to 249 employees	14,711	15,406	694	4.7	2,336	2,355	19	0.8
250 to 499 employees	10,592	9,351	-1,241	-11.7	546	535	-11	-2
500 or more employees	7,748	7,353	-396	-5.1	172	176	4	2.3
Wholesalers	266,176	264,724	-1,452	-0.5	82,889	83,336	447	0.5
no. employees unknown (2)	52,750	59,966	7,215	13.7	28,938	29,800	862	3
1 to 19 employees	92,663	92,734	71	0.1	44,068	44,165	97	0.2
20 to 49 employees	44,606	45,109	504	1.1	6,755	6,451	-304	-4.5
50 to 99 employees	31,108	28,204	-2,904	-9.3	2,014	1,887	-127	-6.3
100 to 249 employees	22,137	18,981	-3,156	-14.3	893	833	-60	-6.7
250 to 499 employees	18,862	16,049	-2,812	-14.9	163	145	-18	-11
500 or more employees	4,050	3,681	-368	-9.1	58	55	-3	-5.2
Other companies (3)	101,936	109,548	7,612	7.5	76,886	81,221	4,335	5.6
no. employees unknown (2)	45,826	48,698	2,872	6.3	36,668	39,354	2,686	7.3
1 to 19 employees	29,515	31,433	1,918	6.5	30,411	32,182	1,771	5.8
20 to 49 employees	7,272	9,245	1,973	27.1	5,511	5,447	-64	-1.2
50 to 99 employees	6,233	5,407	-826	-13.3	2,167	2,130	-37	-1.7
100 to 249 employees	10,292	10,700	407	4.0	1,313	1,298	-15	-1.1
250 to 499 employees	1,028	1,550		50.8	388	396	8	2.1
500 or more employees	1,770	2,516	746	42.1	428	414	-14	-3.3

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016 or 2017.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 1g
2017 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Deta	-			· · · · · · · · · · · · · · · · · · ·	
	Number of	Known Value fo		t Both Imported a	
Company Type and	Identified	Evm evte	% of Known	lman auta	% of Known
Employment Size	Companies	Exports	Export Value	Imports	Import Value
All identified companies	86,523	1,191,753	100.0	1,887,653	100.0
no. employees unknown (2)	14,466	60,640	5.1	85,842	4.5
1 to 19 employees	36,066	35,784	3.0	88,052	4.7
20 to 49 employees	13,352	29,450	2.5	66,056	3.5
50 to 99 employees	7,683	· ·	2.6	60,561	3.2
100 to 249 employees	6,901	78,819	6.6	95,730	5.1
250 to 499 employees	3,074	· ·	4.5	101,807	5.4
500 or more employees	4,981	903,278	75.8	1,389,605	73.6
Manufacturers	26,033	·	66.8	869,171	46.0
no. employees unknown (2)	3,053	25,961	2.2	24,394	1.3
1 to 19 employees	6,001	3,827	0.3	5,253	0.3
20 to 49 employees	4,945	6,117	0.5	6,246	0.3
50 to 99 employees	3,840 3,936	10,658 41,431	0.9 3.5	9,597	0.5 1.7
100 to 249 employees	1,806	· ·	2.6	32,668 31,646	1.7
250 to 499 employees 500 or more employees	2,452	·	56.8	759,368	40.2
				·	
Wholesalers	40,367	240,307	20.2	611,365	32.4
no. employees unknown (2)	6,729		2.0	· ·	1.9
1 to 19 employees	21,874		2.0	69,815	3.7
20 to 49 employees	5,955	16,680	1.4	51,026	2.7
50 to 99 employees 100 to 249 employees	2,568 1,779	13,338 26,169	1.1 2.2	43,872 51,692	2.3 2.7
250 to 499 employees	674	·	1.2	·	2.6
500 or more employees	788	14,165 121,306	10.2	48,860 309,479	16.4
• •		·			
Other companies (3)	20,123		13.0	407,117	21.6
no. employees unknown (2)	4,684	10,383	0.9	24,827	1.3
1 to 19 employees	8,191	7,605	0.6	12,984	0.7
20 to 49 employees	2,452 1,275	6,653 6,489	0.6 0.5	8,784 7,093	0.5 0.4
50 to 99 employees 100 to 249 employees	1,275	11,219	0.9	7,093 11,371	0.4
250 to 499 employees	594	8,074	0.7	21,301	1.1
500 or more employees	1,741	104,463	8.8	320,758	17.0
	•	·		·	
Multiple location companies	16,570	1,006,983	84.5	1,558,474	82.6
no. employees unknown (2)	138	605	0.1	1,834	0.1
1 to 19 employees	1,155	2,426	0.2 0.6	6,907	0.4 0.8
20 to 49 employees 50 to 99 employees	2,237 2,503	7,098 9,700	0.8	15,322 23,277	1.2
100 to 249 employees	3,651	48,218	4.0	59,220	3.1
250 to 499 employees	2,308	44,333	3.7	75,529	4.0
500 or more employees	4,578	894,603	75.1	1,376,384	72.9
Manufacturers	7,220	721,221	60.5	797,374	42.2
no. employees unknown (2)	49	(D)	(D)	331	0.0
1 to 19 employees	128	217	0.0	275	0.0
20 to 49 employees	541	863	0.1	1,123	0.1
50 to 99 employees	979	3,355	0.3	3,316	0.2
100 to 249 employees	1,913	18,488	1.6	(D)	(D)
250 to 499 employees	1,327	(D)	(D)	22,603	1.2
500 or more employees	2,283	` '	56.4	(D)	(D)
Wholesalers	5,534	162,698	13.7	409,799	21.7
no. employees unknown (2)	60	(D)	(D)	1,155	0.1
1 to 19 employees	762	1,730	(D) 0.1	6,063	0.1
20 to 49 employees	1,229		0.4		0.7
50 to 99 employees	1,072		0.4	17,383	0.9
100 to 249 employees	1,117	20,563	1.7	33,624	1.8
250 to 499 employees	555	·	(D)		1.8
500 or more employees	739	` '	10.0		
•	•	•		•	

## Table 1g 2017 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Value in millions of dollars. Deta	Number of			t Both Imported a	
Company Type and	Identified		% of Known		% of Known
Employment Size	Companies	Exports	Export Value	Imports	Import Value
Other companies (3)	3,816	123,063	10.3	351,301	18.6
no. employees unknown (2)	29	(D)	(D)	348	0.0
1 to 19 employees	265	480	0.0	569	0.0
20 to 49 employees	467	1,791	0.2	1,529	0.1
50 to 99 employees	452	1,949	0.2	2,578	0.1
100 to 249 employees	621	9,167	0.8	(D)	(D)
250 to 499 employees	426	(D)	(D)	19,882	1.1
500 or more employees	1,556	102,831	8.6	(D)	(D)
Single location companies	69,953	-	15.5	329,180	
no. employees unknown (2)	14,328	60,035	5.0	84,007	4.5
1 to 19 employees	34,911	33,358	2.8	81,144	
20 to 49 employees	11,115		1.9	50,734	2.7
50 to 99 employees	5,180	20,786	1.7	37,285	2.0
100 to 249 employees	3,250	30,601	2.6	36,510	
250 to 499 employees	766	8,963	0.8	26,278	1.4
500 or more employees	403	8,675	0.7	13,221	0.7
Manufacturers	18,813	75,339	6.3	71,798	
no. employees unknown (2)	3,004	(D)	(D)	24,063	
1 to 19 employees	5,873	3,610	0.3	4,978	
20 to 49 employees	4,404	5,255	0.4	5,122	0.3
50 to 99 employees	2,861	7,303	0.6	6,281	0.3
100 to 249 employees	2,023		1.9	(D)	(D)
250 to 499 employees	479	(D)	(D)	9,043	0.5
500 or more employees	169	•	0.5	` ,	(D)
Wholesalers	34,833	77,608	6.5	201,566	10.7
no. employees unknown (2)	6,669	(D)	(D)	35,466	
1 to 19 employees	21,112	22,623	1.9	63,752	3.4
20 to 49 employees	4,726	12,235	1.0	38,357	2.0
50 to 99 employees	1,496	8,943	0.8	26,489	1.4
100 to 249 employees	662	5,607	0.5	18,068	1.0
250 to 499 employees	119	(D)	(D)	15,816	0.8
500 or more employees	49	1,632	0.1	3,619	
Other companies (3)	16,307	31,822	2.7	55,816	3.0
no. employees unknown (2)	4,655	(D)	(D)	24,479	1.3
1 to 19 employees	7,926	7,125	0.6	12,415	0.7
20 to 49 employees	1,985	4,862	0.4	7,255	0.4
50 to 99 employees	823	4,540	0.4	4,515	0.2
100 to 249 employees	565 469	2,052	0.2	(D)	(D)
250 to 499 employees	168	(D)	(D)	1,419	0.1
500 or more employees	185	1,632	0.1	(D)	(D)

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016 or 2017.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 1h
2016 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

value in millions of do	Number of	,	inding. (D) - Represent		
Company Type and	Identified	Known vait	ue for Companies that % of Known	Both imported and E	% of Known
Employment Size	Companies	Exports	Export Value	Imports	Import Value
All identified companies	85,732	1,114,232	100.0	1,767,441	100.0
no. employees unknown (2)	13,906		4.0	78,410	4.4
1 to 19 employees	35,779	35,457	3.2	86,309	4.9
20 to 49 employees	13,457	27,871	2.5	62,076	3.5
50 to 99 employees	7,861	29,243	2.6	63,367	3.6
100 to 249 employees	6,907	74,440	6.7	92,676	5.2
250 to 499 employees	2,974	52,458	4.7	98,448	5.6
500 or more employees	4,848	849,893	76.3	1,286,156	72.8
Manufacturers	25,666	724,042	65.0	771,384	43.6
no. employees unknown (2)	2,835	21,863	2.0	24,743	1.4
1 to 19 employees	5,780	· ·	0.3	5,504	0.3
20 to 49 employees	4,942	6,414	0.6	6,265	0.4
50 to 99 employees	4,028		1.0	9,797	0.6
100 to 249 employees	3,932			32,667	1.8
250 to 499 employees	1,764	· ·	2.8	32,011	1.8
500 or more employees	2,385	609,401	54.7	660,398	37.4
Wholesalers	40,366	226,980	20.4	602,244	34.1
no. employees unknown (2)	6,553	14,024		32,422	1.8
1 to 19 employees	22,026	· ·	2.2	69,771	3.9
20 to 49 employees	6,080	· ·	1.5	48,783	2.8
50 to 99 employees	2,559		1.2	46,133	2.6
100 to 249 employees	1,774	23,322	2.1	50,900	2.9
250 to 499 employees	643 731	· ·	1.2	46,042	2.6 17.4
500 or more employees		121,825	10.9	308,195	
Other companies (3)	19,700	· ·	14.6	393,813	22.3
no. employees unknown (2)	4,518	8,982	0.8	21,245	1.2
1 to 19 employees	7,973	7,330	0.7	11,035	0.6
20 to 49 employees	2,435	5,300 5,145	0.5 0.5	7,028 7,437	0.4 0.4
50 to 99 employees 100 to 249 employees	1,274 1,201	10,538	0.5	9,109	0.4
250 to 499 employees	567	7,247	0.7	20,395	1.2
500 or more employees	1,732	118,667	10.7	317,563	18.0
Multiple location companies	15,630	943,986	84.7	1,440,099	81.5
no. employees unknown (2)	13,030	303	0.0	1,440,099	0.1
1 to 19 employees	977	1,889	0.0	7,177	0.4
20 to 49 employees	2,000	· ·	0.6	13,320	0.8
50 to 99 employees	2,325		0.9	21,855	1.2
100 to 249 employees	3,584	44,195	4.0	55,169	3.1
250 to 499 employees	2,173	· ·	3.6	68,781	3.9
500 or more employees	4,438	840,013	75.4	1,272,784	72.0
Manufacturers	7,034	648,548	58.2	696,795	39.4
no. employees unknown (2)	21	48	0.0	(D)	(D)
1 to 19 employees	123	149	0.0	196	0.0
20 to 49 employees	496	726	0.1	954	0.1
50 to 99 employees	1,007	3,304	0.3	2,836	0.2
100 to 249 employees	1,898	18,671	1.7	(D)	(D)
250 to 499 employees	1,268	22,955	2.1	21,654	1.2
500 or more employees	2,221	602,696	54.1	652,722	36.9
Wholesalers	4,999	161,308	14.5	396,703	22.4
no. employees unknown (2)	76	197	0.0	786	0.0
1 to 19 employees	635	1,413	0.1	5,587	0.3
20 to 49 employees	1,094			10,852	0.6
50 to 99 employees	941	5,894	0.5	17,070	1.0
100 to 249 employees	1,065		(D)	30,618	1.7
250 to 499 employees	508	, ,	(D)	27,624	1.6
500 or more employees	680	(D)	(D)	304,166	17.2

Table 1h
2016 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

value in millions of de	Number of	•		s suppressed to avoid  Both Imported and E	
Company Type and	Identified		% of Known		% of Known
Employment Size	Companies	Exports	Export Value	Imports	Import Value
Other companies (3)	3,597	134,129	12.0	346,600	19.6
no. employees unknown (2)	36	58	0.0	(D)	(D)
1 to 19 employees	219	328	0.0	1,394	0.1
20 to 49 employees	410	1,398	0.1	1,514	0.1
50 to 99 employees	377	982	0.1	1,948	0.1
100 to 249 employees	621	(D)	(D)	(D)	(D)
250 to 499 employees	397	(D)	(D)	19,503	1.1
500 or more employees	1,537	(D)	(D)	315,896	17.9
Single location companies	70,102	170,246	15.3	327,342	18.5
no. employees unknown (2)	13,773	44,566	4.0	77,397	4.4
1 to 19 employees	34,802	33,568	3.0	79,132	4.5
20 to 49 employees	11,457	20,930		48,756	2.8
50 to 99 employees	5,536	19,063	1.7	41,512	2.3
100 to 249 employees	3,323	30,245	2.7	37,508	2.1
250 to 499 employees	801	11,994	1.1	29,667	1.7
500 or more employees	410	9,880	0.9	13,371	0.8
Manufacturers	18,632	75,494	6.8	74,589	4.2
no. employees unknown (2)	2,814	21,815	2.0	(D)	(D)
1 to 19 employees	5,657	3,437	0.3	5,307	0.3
20 to 49 employees	4,446	5,687	0.5	5,311	0.3
50 to 99 employees	3,021	7,346	0.7	6,960	0.4
100 to 249 employees	2,034	21,910	2.0	(D)	(D)
250 to 499 employees	496	8,594	0.8	10,357	0.6
500 or more employees	164	6,705	0.6	7,675	0.4
Wholesalers	35,367	65,673	5.9	205,541	11.6
no. employees unknown (2)	6,477	13,827	1.2	31,635	1.8
1 to 19 employees	21,391	23,129	2.1	64,184	3.6
20 to 49 employees	4,986	11,341	1.0	37,931	2.1
50 to 99 employees	1,618	7,554	0.7	29,062	1.6
100 to 249 employees	709	(D)	(D)	20,282	1.1
250 to 499 employees	135	(D)	(D)	18,417	1.0
500 or more employees	51	(D)	(D)	4,029	0.2
Other companies (3)	16,103	29,080	2.6	47,212	2.7
no. employees unknown (2)	4,482	8,924	0.8	(D)	(D)
1 to 19 employees	7,754	7,002	0.6	9,641	0.5
20 to 49 employees	2,025	3,901	0.4	5,514	0.3
50 to 99 employees	897	4,163	0.4	5,490	0.3
100 to 249 employees	580	(D)	(D)	(D)	(D)
250 to 499 employees	170	(D)	(D)	893	0.1
500 or more employees	195	(D)	(D)	1,666	0.1

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016 or 2017.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

### Table 2a Top Companies' Share of the 2017 Export Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

			3 ( )	% of	% Change 2	
	Number of		% of	Company	Number of	
	Identified	Known	Known	Type	Identified	Known
Company Type	Exporters	Value (1)	Value	Value (2)	Exporters	Value
All identified companies	290,142	1,377,324	100.0	100.0	-0.2	6.3
Top 4 companies	4	106,927	7.8	7.8	-	-0.4
Top 8 companies	8	164,614	12.0	12.0	-	3.4
Top 20 companies	20	274,528	19.9	19.9	-	4.9
Top 50 companies	50	433,677	31.5	31.5	-	10.0
Top 100 companies	100	563,013	40.9	40.9	-	8.9
Top 250 companies	250	735,969	53.4	53.4	-	8.2
Top 500 companies	500	862,483	62.6	62.6	-	7.7
Top 1000 companies	1,000	983,060	71.4	71.4	-	7.5
Top 2000 companies	2,000	1,089,705	79.1	79.1	-	7.3
Manufacturers	72,128	837,687	60.8	100.0	0.1	8.2
Top 4 companies	4	106,927	7.8	12.8	-	3.6
Top 8 companies	8	164,614	12.0	19.7	-	10.0
Top 20 companies	20	267,410	19.4	31.9	-	11.4
Top 50 companies	50	391,124	28.4	46.7	-	13.5
Top 100 companies	100	478,788	34.8	57.2	-	12.6
Top 250 companies	250	578,398	42.0	69.0	-	10.7
Top 500 companies	500	649,371	47.1	77.5	-	9.8
Top 1000 companies	1,000	709,531	51.5	84.7	-	9.2
Top 2000 companies	2,000	756,742	54.9	90.3	-	8.8
Wholesalers	96,062	315,370	22.9	100.0	-1.3	6.0
Top 4 companies	4	33,774	2.5	10.7	-	20.1
Top 8 companies	8	55,145	4.0	17.5	-	22.8
Top 20 companies	20	91,387	6.6	29.0	-	13.6
Top 50 companies	50	126,487	9.2	40.1	-	8.6
Top 100 companies	100	153,402	11.1	48.6	-	6.8
Top 250 companies	250	188,576	13.7	59.8	-	7.0
Top 500 companies	500	214,723	15.6	68.1	-	7.1
Top 1000 companies	1,000	238,128	17.3		-	7.0
Top 2000 companies	2,000	259,180	18.8	82.2	-	6.9
Other companies (3)	121,952	224,267	16.3		0.6	0.2
Top 4 companies	4	20,897	1.5	9.3	-	-43.2
Top 8 companies	8	32,179	2.3	14.3	-	-32.2
Top 20 companies	20	54,138	3.9	24.1	-	-19.7
Top 50 companies	50	85,434	6.2	38.1	-	-9.0
Top 100 companies	100	111,158	8.1	49.6	-	-3.8
Top 250 companies	250	143,652	10.4	64.1	-	-0.9
Top 500 companies	500	164,375	11.9	73.3	-	0.2
Top 1000 companies	1,000	181,206	13.2	80.8	-	0.3
Top 2000 companies	2,000	194,673	14.1	86.8	-	0.2

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Percent of company type value is computed relative to the sector's total value.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

## Table 2b Top Companies' Share of the 2016 Export Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

	Number of	<u> </u>	Troprosonio supprosocu	% of
	Identified	Known	% of	Company
Company Type	Exporters	Value (1)	Known Value	Type Value (2)
All identified companies	290,606	1,295,621	100.0	100.0
Top 4 companies	4	107,376	8.3	8.3
Top 8 companies	8	159,172	12.3	12.3
Top 20 companies	20	261,695	20.2	20.2
Top 50 companies	50	394,425	30.4	30.4
Top 100 companies	100	517,184	39.9	39.9
Top 250 companies	250	679,881	52.5	52.5
Top 500 companies	500	801,082	61.8	61.8
Top 1000 companies	1,000	914,629	70.6	70.6
Top 2000 companies	2,000	1,015,941	78.4	78.4
Manufacturers	72,047	774,345	59.8	100.0
Top 4 companies	4	103,234	8.0	13.3
Top 8 companies	8	149,704	11.6	19.3
Top 20 companies	20	239,941	18.5	31.0
Top 50 companies	50	344,497	26.6	44.5
Top 100 companies	100	425,049	32.8	54.9
Top 250 companies	250	522,689	40.3	67.5
Top 500 companies	500	591,508	45.7	76.4
Top 1000 companies	1,000	650,005	50.2	83.9
Top 2000 companies	2,000	695,730	53.7	89.8
Wholesalers	97,280	297,528	23.0	100.0
Top 4 companies	4	28,130	2.2	9.5
Top 8 companies	8	44,918	3.5	15.1
Top 20 companies	20	80,419	6.2	27.0
Top 50 companies	50	116,432	9.0	39.1
Top 100 companies	100	143,636		48.3
Top 250 companies	250	176,295	13.6	59.3
Top 500 companies	500	200,408		67.4
Top 1000 companies	1,000	222,592		74.8
Top 2000 companies	2,000	242,560	18.7	81.5
Other companies (3)	121,279	223,748		100.0
Top 4 companies	4	36,821	2.8	16.5
Top 8 companies	8	47,444	3.7	21.2
Top 20 companies	20	67,406	5.2	30.1
Top 50 companies	50	93,902		42.0
Top 100 companies	100	115,596		51.7
Top 250 companies	250	144,952		64.8
Top 500 companies	500	164,027		73.3
Top 1000 companies	1,000	180,651		80.7
Top 2000 companies	2,000	194,276	15.0	86.8

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Percent of company type value is computed relative to the sector's total value.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 2c
Top Companies' Share of the 2017 Import Market
by Company Type

value in minorio di delle			<b>3</b> (	% of	% Change 2016-2017	
	Number of		% of	Company	Number of	
	Identified	Known	Known	Type	Identified	Known
Company Type	Importers	Value (1)	Value	Value (2)	Importers	Value
All identified companies	218,585	2,032,453	100.0	100.0	3.4	6.3
Top 4 companies	4	145,589	7.2	7.2	-	9.7
Top 8 companies	8	240,465	11.8	11.8	-	7.8
Top 20 companies	20	434,793	21.4	21.4	-	6.5
Top 50 companies	50	682,050	33.6	33.6	-	6.3
Top 100 companies	100	871,473	42.9	42.9	-	7.5
Top 250 companies	250	1,122,420	55.2	55.2	-	7.4
Top 500 companies	500	1,306,175	64.3	64.3	-	6.9
Top 1000 companies	1,000	1,466,790	72.2	72.2	-	6.6
Top 2000 companies	2,000	1,612,311	79.3	79.3	-	6.6
Manufacturers	40,029	881,121	43.4	100.0	2.6	12.4
Top 4 companies	4	130,227	6.4	14.8	-	2.5
Top 8 companies	8	203,181	10.0	23.1	-	5.2
Top 20 companies	20	343,545	16.9	39.0	-	12.0
Top 50 companies	50	470,939	23.2	53.4	-	17.2
Top 100 companies	100	563,665	27.7	64.0	-	16.7
Top 250 companies	250	671,358	33.0	76.2	-	15.3
Top 500 companies	500	738,987	36.4	83.9	-	14.2
Top 1000 companies	1,000	793,529	39.0	90.1	-	13.3
Top 2000 companies	2,000	833,090	41.0	94.5	-	12.8
Wholesalers	90,242	681,619	33.5	100.0	1.3	2.0
Top 4 companies	4	75,269	3.7	11.0	-	1.5
Top 8 companies	8	114,110	5.6	16.7	-	0.3
Top 20 companies	20	170,831	8.4	25.1	-	-2.8
Top 50 companies	50	239,619	11.8	35.2	-	-2.4
Top 100 companies	100	292,258	14.4	42.9	-	-1.9
Top 250 companies	250	357,099	17.6	52.4	-	-1.7
Top 500 companies	500	407,774	20.1	59.8	-	-0.6
Top 1000 companies	1,000	461,606	22.7	67.7	-	0.5
Top 2000 companies	2,000	514,295	25.3	75.5	-	1.0
Other companies (3)	88,314	469,713	23.1	100.0	6.1	2.2
Top 4 companies	4	97,528	4.8	20.8	-	13.0
Top 8 companies	8	139,123	6.8	29.6	-	3.4
Top 20 companies	20	197,619	9.7	42.1	-	-0.8
Top 50 companies	50	255,080	12.6	54.3	-	-1.1
Top 100 companies	100	307,643	15.1	65.5	-	0.8
Top 250 companies	250	366,878	18.1	78.1	-	1.3
Top 500 companies	500	399,295	19.6		-	1.7
Top 1000 companies	1,000	422,087	20.8		-	1.7
Top 2000 companies	2,000	438,807	21.6	93.4	-	1.8

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Percent of company type value is computed relative to the sector's total value.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

### Table 2d Top Companies' Share of the 2016 Import Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

	Number of	estato dae to rodrianig. (D)		% of
	Identified	Known	% of	Company
Company Type	Importers	Value (1)	Known Value	Type Value (2)
All identified companies	211,335	1,911,184	100.0	100.0
Top 4 companies	4	132,775	6.9	6.9
Top 8 companies	8	222,984	11.7	11.7
Top 20 companies	20	408,383	21.4	21.4
Top 50 companies	50	641,491	33.6	33.6
Top 100 companies	100	810,789	42.4	42.4
Top 250 companies	250	1,045,361	54.7	54.7
Top 500 companies	500	1,221,740	63.9	63.9
Top 1000 companies	1,000	1,375,594	72.0	72.0
Top 2000 companies	2,000	1,512,572	79.1	79.1
Manufacturers	39,009	783,612	41.0	100.0
Top 4 companies	4	127,103	6.7	16.2
Top 8 companies	8	193,149	10.1	24.6
Top 20 companies	20	306,798	16.1	39.2
Top 50 companies	50	401,783	21.0	51.3
Top 100 companies	100	482,909	25.3	61.6
Top 250 companies	250	582,281	30.5	74.3
Top 500 companies	500	647,244	33.9	82.6
Top 1000 companies	1,000	700,484	36.7	89.4
Top 2000 companies	2,000	738,627	38.6	94.3
Wholesalers	89,067	668,032	35.0	100.0
Top 4 companies	4	74,130	3.9	11.1
Top 8 companies	8	113,732	6.0	17.0
Top 20 companies	20	175,671	9.2	26.3
Top 50 companies	50	245,632	12.9	36.8
Top 100 companies	100	297,809	15.6	44.6
Top 250 companies	250	363,453	19.0	54.4
Top 500 companies	500	410,281	21.5	61.4
Top 1000 companies	1,000	459,343		
Top 2000 companies	2,000	509,211	26.6	76.2
Other companies (3)	83,259	459,540	24.0	100.0
Top 4 companies	4	86,274	4.5	18.8
Top 8 companies	8	134,513	7.0	29.3
Top 20 companies	20	199,202	10.4	43.3
Top 50 companies	50	257,927	13.5	
Top 100 companies	100	305,202	16.0	66.4
Top 250 companies	250	362,167	18.9	78.8
Top 500 companies	500	392,682	20.5	85.5
Top 1000 companies	1,000	414,950		
Top 2000 companies	2,000	431,194	22.6	93.8

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Percent of company type value is computed relative to the sector's total value.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 3a
2017 Exports to Related Parties
by Company Type and Employment Size

value III IIIIIII	ns of dollars. Det	lalis may not equ		lated Party Tra	<u> </u>		Related Party	Frade
			Kei	aleu Farty 11a	% of Row	NOII-I	Related Party	% of Row
		Number of		% of	Number of		% of	Number of
Company Type and	Known	Identified	Known	Row	Identified	Known	Row	Identified
Employment Size	Value (1)	Exporters	Value (1)	Value	Exporters (2)	Value (1)	Value	Exporters (2)
All identified companies	1,377,324	290,142	476,554	34.6	14.6	900,770	65.4	97.6
no. employees unknown (3)	135,628	116,446	42,986	31.7	10.5	92,643	68.3	
1 to 19 employees	81,652	105,239	8,828	10.8	10.3	72,824	89.2	98.3
20 to 49 employees	46,096	29,701	5,055	11.0	17.1	41,041	89.0	98.9
50 to 99 employees	39,618	14,791	6,903	17.4	25.5	32,715	82.6	98.8
100 to 249 employees	88,605	11,870	20,708	23.4	34.1	67,897	76.6	98.8
250 to 499 employees	68,055	4,808	18,331	26.9	45.7	49,724	73.1	98.7
500 or more employees	917,670	7,287	373,743	40.7	57.7	543,927	59.3	98.3
Manufacturers	837,687	72,128	312,714	37.3	19.9	524,973	62.7	98.9
no. employees unknown (3)	42,932	17,684	13,338	31.1	13.6	29,594	68.9	98.1
1 to 19 employees	7,839	23,048	751	9.6	8.9	7,088	90.4	98.8
20 to 49 employees	10,640	12,914	1,220	11.5	16.1	9,420	88.5	99.3
50 to 99 employees	14,694	7,370	1,697	11.5	26.2	12,997	88.5	99.5
100 to 249 employees	46,116	6,048	9,706	21.0	39.8	36,410	79.0	99.5
250 to 499 employees	33,943	2,301	8,836	26.0		25,106	74.0	99.6
500 or more employees	681,523	2,763	277,165	40.7	78.5	404,358	59.3	99.9
Wholesalers	315,370	96,062	108,620	34.4	15.2	206,750	65.6	98.4
no. employees unknown (3)	48,408	32,988	20,566	42.5	10.6	27,842	57.5	97.6
1 to 19 employees	49,356	45,404	4,753	9.6	12.8	44,603	90.4	98.6
20 to 49 employees	24,848	9,356	2,758	11.1	21.9	22,090	88.9	99.2
50 to 99 employees	16,360	3,826	4,010	24.5		12,350	75.5	99.3
100 to 249 employees	28,419			27.5		20,600		
250 to 499 employees	24,749	963	7,475	30.2		17,274	69.8	
500 or more employees	123,232	938	61,240	49.7	66.6	61,992	50.3	99.5
Other companies (4)	224,267	121,952	55,220	24.6		169,047	75.4	96.3
no. employees unknown (3)	44,288	65,774	9,082	20.5		35,206	79.5	
1 to 19 employees	24,457	36,787	3,323	13.6		21,133		97.6
20 to 49 employees	10,608	7,431	1,077	10.2		9,531	89.8	
50 to 99 employees	8,564	3,595	1,196	14.0		7,368	86.0	
100 to 249 employees	14,071	3,235	3,184	22.6		10,888	77.4	97.0
250 to 499 employees	9,363	1,544	2,020	21.6		7,343	78.4	96.8
500 or more employees	112,916	3,586	35,338	31.3		77,577	68.7	96.7
Multiple location companies	1,043,454	28,644	401,364	38.5		642,090	61.5	98.6
no. employees unknown (3)	2,318	284	96	4.2		2,222	95.8	
1 to 19 employees	3,743	2,759	460	12.3		3,283	87.7	98.0
20 to 49 employees	10,842	4,626	1,891	17.4		8,950	82.6	
50 to 99 employees	12,913	·	2,202	17.1		10,711	82.9	
100 to 249 employees	53,774	6,184	11,564	21.5		42,210		
250 to 499 employees	51,415 908,449	3,584	13,640	26.5 40.9		37,775	73.5 59.1	98.9 98.2
500 or more employees	·	6,530	371,510			536,939		
Manufacturers	731,012	10,288	286,425	39.2		444,587	60.8	99.6
no. employees unknown (3)	406	91	(D)	(D)	30.8	(D)	(D)	100.0
1 to 19 employees	303	357	33	11.0		270 1 176	89.0	
20 to 49 employees 50 to 99 employees	1,326 4,237	1,162 1,684	150 703	11.3 16.6		1,176 3,534	88.7 83.4	99.0 99.5
100 to 249 employees	20,946	2,782	2,204	10.5		18,743	89.5	
250 to 499 employees	28,008	1,661	2,204 (D)	(D)	59.9	10,743 (D)	(D)	99.8
500 or more employees	675,786	2,551	275,503	40.8		400,283		99.9
Wholesalers	175,127	8, <b>721</b>	<b>73,760</b>	40.0 <b>42.1</b>	33.0	101,367	57.9	99.9 <b>99.0</b>
no. employees unknown (3) 1 to 19 employees	217	105 1,434	(D) 296	(D) 11.4	28.6 19.7	(D) 2,302	(D) 88.6	
20 to 49 employees	2,598 6,954	2,074	296 1,393	20.0		2,302 5,561	88.6 80.0	
50 to 99 employees	5,765	1,716		13.5		4,990	86.5	
100 to 249 employees	22,290	·		29.3		4,990 15,752	70.7	99.5 99.2
250 to 499 employees	15,716	813	0,338 (D)	29.3 (D)	47.5	(D)	(D)	99.6
500 or more employees	121,587							
- 1 1 2	, ,1		/		,	/		

# Table 3a 2017 Exports to Related Parties by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

valde in million	ns of dollars. Det	tano may not oqu		lated Party Tra		Non-Related Party Trade				
Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)		
Other companies (4)	137,316	9,635	41,179	30.0	26.6	96,136	70.0	97.1		
no. employees unknown (3)	1,696	88	(D)	(D)	18.2	(D)	(D)	98.9		
1 to 19 employees	841	968	131	15.5	11.3	711	84.5	97.3		
20 to 49 employees	2,561	1,390	348	13.6	13.2	2,213	86.4	97.8		
50 to 99 employees	2,911	1,277	724	24.9	19.9	2,187	75.1	97.1		
100 to 249 employees	10,538	1,703	2,823	26.8	22.3	7,715	73.2	97.5		
250 to 499 employees	7,691	1,110	(D)	(D)	28.6	(D)	(D)	97.0		
500 or more employees	111,077	3,099	35,117	31.6	42.1	75,960	68.4	96.5		
Single location companies	333,870	261,498	75,190	22.5	12.2	258,680	77.5	97.5		
no. employees unknown (3)	133,310	116,162	42,889	32.2	10.4	90,421	67.8	96.4		
1 to 19 employees	77,909	102,480	8,367	10.7	10.2	69,541	89.3	98.3		
20 to 49 employees	35,254	25,075	3,164	9.0	16.5	32,090	91.0	99.0		
50 to 99 employees	26,705	10,114	4,701	17.6		22,004	82.4	98.8		
100 to 249 employees	34,831	5,686	9,144	26.3	32.4	25,688	73.7	98.6		
250 to 499 employees	16,640	1,224	4,691	28.2	40.8	11,949				
500 or more employees	9,221	757	2,234	24.2	34.5	6,988	75.8	98.5		
Manufacturers	106,675	61,840	26,288	24.6	14.9	80,387	75.4	98.8		
no. employees unknown (3)	42,526	17,593	(D)	(D)	13.5	(D)	(D)	98.1		
1 to 19 employees	7,536	22,691	718	9.5	8.8	6,818	90.5	98.8		
20 to 49 employees	9,314	11,752	1,070	11.5	15.4	8,244	88.5	99.3		
50 to 99 employees	10,457	5,686	994	9.5	24.8	9,463	90.5	99.5		
100 to 249 employees	25,169	3,266	7,502	29.8	36.2	17,667	70.2	99.4		
250 to 499 employees	5,934	640	(D)	(D)	51.9	(D)	(D)	99.1		
500 or more employees	5,738	212	1,662	29.0	57.5	4,075	71.0	100.0		
Wholesalers	140,244	87,341	34,861	24.9	13.4	105,383	75.1	98.3		
no. employees unknown (3)	48,192	32,883	(D)	(D)	10.6	(D)	(D)	97.6		
1 to 19 employees	46,757	43,970	4,457	9.5	12.6	42,300	90.5	98.6		
20 to 49 employees	17,893	7,282	1,365	7.6	21.5	16,528	92.4	99.4		
50 to 99 employees	10,595	2,110	3,235	30.5	32.6	7,360	69.5	99.2		
100 to 249 employees	6,129	888	1,281	20.9	40.0	4,848	79.1	99.8		
250 to 499 employees	9,033	150	(D)	(D)	52.0	(D)	(D)	98.7		
500 or more employees	1,645	58	350	21.3	58.6	1,295	78.7	100.0		
Other companies (4)	86,952	112,317	14,041	16.1	9.7	72,911	83.9	96.2		
no. employees unknown (3)	42,592	65,686	(D)	(D)	9.5	(D)	(D)	95.3		
1 to 19 employees	23,615	35,819	3,193	13.5	8.2	20,423	86.5	97.6		
20 to 49 employees	8,047	6,041	729	9.1	12.5	7,318	90.9	97.9		
50 to 99 employees	5,653	2,318	472	8.4	17.1	5,181	91.6			
100 to 249 employees	3,533	1,532	361	10.2	19.9	3,173	89.8	96.3		
250 to 499 employees	1,672	434	(D)	(D)	20.5	(D)	(D)	96.3		
500 or more employees	1,839	487	221	12.0	21.6	1,617	88.0	97.7		

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

<sup>(3)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

<sup>(4)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

# Table 3b 2016 Exports to Related Parties by Company Type and Employment Size

value in million	s of dollars. Deta	ans may not equ		ated Party Tra			Related Party	Trade
		Normalian of			% of Row			% of Row
Company Type and	Known	Number of Identified	Known	% of Row	Number of Identified	Known	% of Row	Number of Identified
Employment Size	Value (1)	Exporters	Value (1)	Value	Exporters (2)	Value (1)	Value	Exporters (2)
All identified companies	1,295,621	290,606	443,519	34.2	14.4	852,101	65.8	97.8
no. employees unknown (3)	114,228	115,747	30,569	26.8	10.2	83,659	73.2	
1 to 19 employees	79,070	•	9,116	11.5		69,953		
20 to 49 employees	44,340	30,308	4,022	9.1	16.6	40,319	90.9	
50 to 99 employees	38,309	15,140	5,441	14.2		32,868		
100 to 249 employees 250 to 499 employees	87,386 69,922	12,012 4,680	21,606 24,693	24.7 35.3			75.3 64.7	
500 or more employees	862,366	7,135	348,073	40.4		514,293		
Manufacturers	774,345	72,047	290,562	37.5		483,783	62.5	
no. employees unknown (3)	38,043	17,295	13,086	34.4		24,957	65.6	
1 to 19 employees	7,810	22,842	1,236	15.8		6,574	84.2	
20 to 49 employees	10,910	13,139	975	8.9		·	91.1	
50 to 99 employees	14,661	7,683	1,469	10.0	25.7	13,192	90.0	99.5
100 to 249 employees	44,902	6,115	10,670	23.8		34,232		99.5
250 to 499 employees	44,025	2,286	17,766	40.4		26,259		
500 or more employees	613,995	2,687	245,361	40.0		368,634	60.0	
Wholesalers	297,528	97,280	92,637	31.1	14.9	204,891	68.9	
no. employees unknown (3)	37,390	33,239	10,387	27.8		27,002	72.2	
1 to 19 employees	48,710	46,173	5,047	10.4 7.3		43,663	89.6 92.7	
20 to 49 employees 50 to 99 employees	24,398 16,491	9,623 3,858	1,783 3,090	7.3 18.7	31.4	22,615 13,401	92.7 81.3	
100 to 249 employees	29,077	2,619	6,951	23.9		22,125		
250 to 499 employees	17,683	887	5,576	31.5			68.5	
500 or more employees	123,779	881	59,801	48.3		63,978	51.7	
Other companies (4)	223,748	121,279	60,321	27.0	10.9	163,427	73.0	96.4
no. employees unknown (3)	38,795	65,213	7,095	18.3		31,700	81.7	
1 to 19 employees	22,550	36,569	2,833	12.6		19,716	87.4	
20 to 49 employees	9,032	7,546	1,263	14.0	12.9	7,769	86.0	97.6
50 to 99 employees	7,157	3,599	882	12.3		· ·		
100 to 249 employees	13,408	3,278	3,984	29.7		9,424	70.3	
250 to 499 employees	8,213	1,507	1,351	16.4		· ·	83.6	
500 or more employees	124,592	3,567	42,912	34.4		81,680	65.6	
Multiple location companies	983,556	27,353	382,355	38.9		601,201	61.1	
no. employees unknown (3)	437	366	15 477	3.5		422	96.5 85.9	
1 to 19 employees 20 to 49 employees	3,382 9,526	2,416 4,282	1,265	14.1 13.3	15.6 20.0	· ·	86.7	
50 to 99 employees	13,296	4,468	2,256	17.0		11,040	83.0	
100 to 249 employees	52,181	6,107	12,090	23.2		40,090	76.8	
250 to 499 employees	52,768	3,392	20,271	38.4	46.5	32,497	61.6	98.9
500 or more employees	851,967	6,322	345,981	40.6	60.8	505,986	59.4	98.3
Manufacturers	667,765	10,065	262,657	39.3	49.8	405,107	60.7	99.6
no. employees unknown (3)	85	75	1	1.6	18.7	84	98.4	100.0
1 to 19 employees	202	314	21	10.5		181	89.5	
20 to 49 employees	1,286	1,075	108	8.4	21.6	· ·	91.6	
50 to 99 employees	4,268	1,722	559	13.1	30.2	3,709	86.9	
100 to 249 employees 250 to 499 employees	20,636 34,258	2,776 1,617	2,933 15,163	14.2 44.3		17,704 19,095	85.8 55.7	
500 or more employees	607,030	•	243,872	40.2		· ·		
• •	1	•	·					
Wholesalers no. employees unknown (3)	<b>172,651</b> 265	<b>8,107</b> 168	<b>71,295</b> 8	<b>41.3</b> 3.0		<b>101,356</b> 257	<b>58.7</b> 97.0	
1 to 19 employees	2,363	1,257	315	13.3			97.0 86.7	99.4
20 to 49 employees	6,162	1,903	636	10.3		5,526		
50 to 99 employees	7,445	1,565	1,503	20.2		5,941	79.8	
100 to 249 employees	22,311	1,676	5,592	25.1	36.6	16,720	74.9	
250 to 499 employees	12,347	720	3,829	31.0		8,518		
500 or more employees	121,758	818	59,412	48.8	66.6	62,346	51.2	100.0

# Table 3b 2016 Exports to Related Parties by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

value in millions	s of dollars. Deta	alls may not equi				ressed to avoid disclosure.					
			Rel	ated Party Tra		Non-Related Party Trade					
		Number of		% of	% of Row Number of		% of	% of Row Number of			
Company Type and	Known	Identified	Known	Row	Identified	Known	Row	Identified			
Employment Size	Value (1)	Exporters	Value (1)	Value	Exporters (2)	Value (1)	Value	Exporters (2)			
Other companies (4)	143,141	9,181	48,402	33.8	•	94,738					
no. employees unknown (3)	87	123	<b>40,402</b>	6.8	15.4	81	93.2				
1 to 19 employees	817	845	140	17.2	12.3	677	82.8				
20 to 49 employees	2,077	1,304	520	25.0		1,557	75.0				
50 to 99 employees	1,584	1,181	194	12.2		1,390					
100 to 249 employees	9,233	1,655	3,566	38.6		5,667	61.4				
250 to 499 employees	6,163	1,055	1,279	20.8		4,884					
500 or more employees	123,179	3,018	42,696	34.7	42.6	80,483					
Single location companies	312,065	263,253	61,165	19.6	12.0	250,900	80.4	97.7			
no. employees unknown (3)	113,791	115,381	30,553	26.9	10.2	83,237	73.1	96.6			
1 to 19 employees	75,688	103,168	8,640	11.4	10.2	67,048	88.6	98.4			
20 to 49 employees	34,815	26,026	2,757	7.9	16.1	32,058	92.1	98.9			
50 to 99 employees	25,013	10,672	3,185	12.7	24.4	21,828	87.3	98.9			
100 to 249 employees	35,206	5,905	9,515	27.0	31.8	25,690		98.9			
250 to 499 employees	17,154	1,288	4,422	25.8		12,732	74.2	98.2			
500 or more employees	10,399	813	2,092	20.1	33.8	8,306	79.9	97.8			
Manufacturers	106,580	61,982	27,904	26.2	14.7	78,676	73.8	98.8			
no. employees unknown (3)	37,958	17,220	13,085	34.5	13.9	24,873	65.5	98.1			
1 to 19 employees	7,608	22,528	1,214	16.0	8.4	6,394	84.0	98.9			
20 to 49 employees	9,624	12,064	867	9.0	14.5	8,757	91.0	99.3			
50 to 99 employees	10,393	5,961	910	8.8	24.4	9,483	91.2	99.5			
100 to 249 employees	24,265	3,339	7,737	31.9	34.9	16,528	68.1	99.3			
250 to 499 employees	9,768	669	2,603	26.7	50.5	7,164	73.3	99.9			
500 or more employees	6,964	201	1,488	21.4	62.7	5,476	78.6	99.5			
Wholesalers	124,877	89,173	21,341	17.1	13.3	103,535					
no. employees unknown (3)	37,125	33,071	10379	28	10	26,746		97.8			
1 to 19 employees	46,347	44,916	4,732	10.2	12.6	41,615	89.8	98.7			
20 to 49 employees	18,236	7,720	1,147	6.3	21.4	17,089					
50 to 99 employees	9,046	2,293	1,587	17.5		7,459		99.2			
100 to 249 employees	6,765	943	1,360	20.1	42.4	5,405		99.2			
250 to 499 employees	5,336	167	1,747	32.7	57.5	3,589					
500 or more employees	2,021	63	389	19.2	55.6	1,632	80.8	98.4			
Other companies (4)	80,608	112,098	11,919	14.8		68,689					
no. employees unknown (3)	38,708	65,090	7,089	18.3		31,619	81.7				
1 to 19 employees	21,733	35,724	2,693	12.4	8.2	19,040					
20 to 49 employees	6,955	6,242	743	10.7	12.7	6,212					
50 to 99 employees	5,574	2,418	688	12.3		4,886					
100 to 249 employees	4,175	1,623	418	10.0		3,757	90.0				
250 to 499 employees	2,050	452	72	3.5	21.0	1,978					
500 or more employees	1,413	549	215	15.2	20.8	1,198	84.8	97.1			

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

<sup>(3)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

<sup>(4)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

## Table 4a 2017 Exports by Company Type and Employment Size to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

			Number of Countries to Which Company Exports											
			1 Cc	ountry	2-4 Co	ountries	5-9 C	ountries	10-24 (	Countries	25-49 Countries		50+ C	ountries
Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,377,324	290,142	4.9	58.8	6.2	24.5	6.5	8.9	13.7	5.8	19.1	1.6	49.6	0.4
no. employees unknown(2)	135,628	116,446	21.4	75.2	15.8	17.9	13.0	4.3	24.7	2.1	21.3	0.4	3.8	0.0
1 to 19 employees	81,652	105,239	25.4	55.9	27.8	29.3	19.7	9.8	21.4	4.6	3.8	0.4	1.9	0.0
20 to 49 employees	46,096	29,701	14.4	40.9	16.7	30.7	18.5	14.8	29.3	11.2	19.1	2.2	2.0	0.1
50 to 99 employees	39,618	14,791	6.6	34.1	14.7	31.0	17.4	15.9	36.7	14.5	20.5	4.1	4.2	0.4
100 to 249 employees	88,605	11,870	3.1	32.0	13.6	26.7	10.9	16.6	29.2	16.9	17.1	6.7	26.0	1.1
250 to 499 employees	68,055	4,808	2.1	27.6	7.9	24.5	13.0	15.8	32.6	19.7	28.4	10.5	16.0	1.9
500 or more employees	917,670	7,287	0.5	25.9	1.2	19.4	2.3	12.0	6.7	16.9	19.5	14.8	69.8	11.0
Manufacturers	837,687	72,128	1.5	42.9	3.3	28.9	3.8	13.1	9.6	10.6	19.8	3.4	62.1	1.0
no. employees unknown(2)	42,932	17,684	11.5	60.9	10.3	24.7	8.5	8.1	19.4	5.2	45.9	1.1	4.4	0.1
1 to 19 employees	7,839	23,048	21.2	50.3	25.3	31.4	25.1	11.7	25.1	6.2	(D)	(D)	(D)	(D)
20 to 49 employees	10,640	12,914	14.9	36.3	22.6	32.8	20.7	15.7	31.3	12.8		2.4	0.1	0.0
50 to 99 employees	14,694	7,370	8.0	26.9	17.4	33.1	20.1	18.2	34.8	16.4	(D)	(D)	(D)	(D)
100 to 249 employees	46,116	6,048	3.4	22.9	18.6	27.9	10.4	19.3	27.5	20.0	16.2	8.6	23.8	1.3
250 to 499 employees	33,943	2,301	2.2	14.5	7.6	23.3	19.8	19.3	33.8	25.2	26.3	14.5	10.2	3.3
500 or more employees	681,523	2,763	0.1	8.1	0.7	13.0	1.4	12.7	5.5	23.2	18.4	23.2	73.8	19.8
Wholesalers	315,370	96,062	7.9	51.9	10.3	29.2	9.6	10.7	20.3	6.5	17.9	1.5	34.0	0.3
no. employees unknown(2)	48,408	32,988	21.4	68.0	20.4	23.2	12.3	5.6	34.6	2.6	8.2	0.5	3.2	0.1
1 to 19 employees	49,356	45,404	20.9	49.0	26.7	33.2	22.6	11.7	22.9	5.4	(D)	(D)	(D)	(D)
20 to 49 employees	24,848	9,356	11.6	33.5	11.8	32.1	18.3	18.2	30.5	12.8	24.4	3.0	3.5	0.3
50 to 99 employees	16,360	3,826	2.9	26.9	11.1	31.6	18.7	18.3	44.1	18.1	(D)	(D)	(D)	(D)
100 to 249 employees	28,419	2,587	1.4	24.5	7.8	27.4	10.0	18.0	22.4	21.1	16.6	7.5	41.7	1.5
250 to 499 employees	24,749	963	1.6	21.2	3.0	24.8	5.1	15.9	28.9	24.2	32.4	12.8	29.0	1.1
500 or more employees	123,232	938	0.2	12.5	1.3	16.0	1.3	11.9	6.2	21.9	23.3	22.2	67.7	15.6
Other companies (3)	224,267	121,952	13.4	73.6	11.8	18.3	11.9	4.9	19.7	2.6	18.1	0.6	25.2	0.1
no. employees unknown(2)	44,288	65,774	31.0	82.6	16.0	13.5	18.2		19.0	1.1	11.8	0.2	3.9	0.0
1 to 19 employees	24,457	36,787	35.7	67.9	30.8	23.1	12.2	6.3	17.1	2.5	2.3	0.2	1.9	0.0
20 to 49 employees	10,608	7,431	20.6	58.2	22.2	25.2	17.1	9.0	24.3	6.4	15.4	1.0	0.5	0.1
50 to 99 employees	8,564	3,595	11.2	56.3	16.8	26.1	10.4	8.8	25.7	6.8	35.9	2.0	0.0	0.0
100 to 249 employees	14,071	3,235	5.6	55.2	9.2	24.0			48.5	7.8	21.2	2.3	1.6	0.3
250 to 499 employees	9,363	1,544	3.1	51.2	21.9	26.1	8.7	10.6	38.0		25.5	3.1	2.8	0.4
500 or more employees	112,916	3,586	3.0	43.0	4.1	25.3	9.1	11.3	14.5	10.7	21.8	6.5	47.5	3.2

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

## Table 4b 2016 Exports by Company Type and Employment Size to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

		Value III III	Number of Countries to Which Company Exports											
			1 Cc	ountry	2-4 Co	ountries		ountries		Countries	25-49 Countries		50+ Co	ountries
Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,295,621	290,606	5.0	58.5	6.7	24.8	6.2	8.9	13.3	5.8	18.7	1.6	50.1	0.4
no. employees unknown(2)	114,228	115,747	23.7	75.2	20.2	18.1	12.7	4.3	19.2	2.1	20.3	0.4	4.0	0.0
1 to 19 employees	79,070	105,584	25.9	55.5	28.3	29.8	20.1	9.7	18.6	4.5	6.4	0.5	0.8	0.0
20 to 49 employees	44,340	30,308	12.5	40.6	19.6	30.9	15.8	14.8	31.8	11.3	15.0	2.2	5.3	0.2
50 to 99 employees	38,309	15,140	8.3	34.7	14.4	29.7	20.3	16.9	34.2	14.3	20.8	4.0	2.0	0.4
100 to 249 employees	87,386	12,012	3.3	31.7	12.8	26.3	10.5	16.2	31.7	17.9	19.8	6.8	21.9	1.1
250 to 499 employees	69,922	4,680	2.4	28.3	6.6	24.0	9.1	15.3	29.7	19.9	26.0	10.2	26.2	2.4
500 or more employees	862,366	7,135	0.5	25.9		19.3	2.2	12.2		16.2	19.1	15.4	69.9	10.9
Manufacturers	774,345	72,047	1.7	42.6	3.1	29.0	4.2	13.4	10.5	10.6	19.7	3.4	60.7	1.1
no. employees unknown(2)	38,043	17,295	10.9	60.4	10.8	25.2	10.3	8.4	19.1	4.8	43.1	1.1	5.8	0.1
1 to 19 employees	7,810	22,842	26.2	50.2	26.8	31.7	21.9	11.8	19.8	5.9	(D)	(D)	(D)	(D)
20 to 49 employees	10,910	13,139	19.3	36.1	22.2	32.7	19.3	16.2	29.6	12.6	(D)	(D)	(D)	(D)
50 to 99 employees	14,661	7,683	8.4	28.0	16.8	31.7	20.8	18.8	33.3	16.5	18.5	4.6	2.2	0.4
100 to 249 employees	44,902	6,115	3.2	22.0	16.2	27.9	10.8	18.9	27.7	21.4	19.2	8.5	22.8	1.3
250 to 499 employees	44,025	2,286	2.6	15.0	5.5	23.0	10.2	18.2	29.6	25.8	22.1	14.3	30.1	3.8
500 or more employees	613,995	2,687	0.2	7.3	0.5	12.4	2.0	13.8	6.4	22.3	18.6	24.5	72.3	19.7
Wholesalers	297,528	97,280	8.0	52.0	11.7	29.4	9.1	10.5	18.8	6.5	15.9	1.4	36.5	0.3
no. employees unknown(2)	37,390	33,239	26.7	68.6	30.0	23.1	10.9	5.3	21.2	2.5	7.6	0.4	3.7	0.0
1 to 19 employees	48,710	46,173	20.4	48.9	27.2	33.6	22.3	11.5	21.7	5.4	7.5	0.6	0.9	0.0
20 to 49 employees	24,398	9,623	8.6	32.8	18.6	33.1	13.9	17.3	32.7	13.5	17.0	2.9	9.3	0.4
50 to 99 employees	16,491	3,858	6.6	27.9	9.3	29.6	23.0	19.9	41.5	17.1	17.2	4.9	2.5	0.6
100 to 249 employees	29,077	2,619	1.6	24.1	7.4	26.6	9.3	17.6	36.3	22.1	15.4	8.2	30.0	1.3
250 to 499 employees	17,683	887	1.4	20.7	2.2	25.0	6.4	16.1	26.1	24.9	37.2	10.8	26.6	2.4
500 or more employees	123,779	881	0.1	11.4	1.3	16.7	0.9	11.7	6.0	22.0	18.5	22.9	73.2	15.3
Other companies (3)	223,748	121,279	12.5	73.3	12.4	18.5	9.1	4.9	15.6	2.5	19.1	0.6	31.2	0.1
no. employees unknown(2)	38,795	65,213	33.3	82.4	20.1	13.7		2.6		1.1	10.0	0.2	2.5	0.0
1 to 19 employees	22,550	36,569	37.6	67.1	31.1	23.8	14.6	6.3	11.4	2.5	(D)	(D)	(D)	(D)
20 to 49 employees	9,032	7,546	14.8	58.5	19.0	25.1	16.7	9.1	32.0	6.0	(D)	(D)	(D)	(D)
50 to 99 employees	7,157	3,599	12.1	56.4	21.6	25.7	12.8	9.5		6.6	33.8	1.6	0.5	0.1
100 to 249 employees	13,408	3,278	7.1	55.7	13.0	23.2		10.3		8.2	31.3	2.3	1.4	0.4
250 to 499 employees	8,213	1,507	3.1	53.1	22.4	24.8		10.4		8.0	22.8	3.5	4.9	0.3
500 or more employees  (1) Known value is defined as the portion	124,592	3,567	2.6	43.5		25.1	4.7	11.1	10.9	10.2	22.3	6.8	54.6	3.2

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

### Table 4c 2017 Imports by Company Type and Employment Size from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

		v aluc III II	Mumber of Countries from Which Company Imports											
			Number of Countries from Which Company Imports											
			1 Cc	ountry	2-4 Co	ountries	5-9 Countries		10-24 (	Countries	25-49 Countries		50+ Countries	
				% of Row		% of Row		% of Row		% of Row		% of Row		% of Row
	1,5	Number of		Number of	٠, ١,٠	Number of		Number of		Number of		Number of	۰, ۲۵	Number of
Company Type and Employment Size	Known Value (1)	Identified	% of Row Value	Identified	% of Row Value	Identified	% of Row Value	Identified	% of Row Value	Identified	% of Row Value	Identified	% of Row Value	Identified
· · ·	` ,	Importers		Importers		Importers		Importers		Importers		Importers		Importers
All identified companies	2,032,453	218,585		62.6	9.6	27.8	9.4	6.6	19.8			0.4	20.9	0.0
no. employees unknown(2)	141,315	77,594	21.0	76.7	26.4	19.4	19.1	3.0	22.5	0.9	\ /	(D)	(D)	(D)
1 to 19 employees	140,076	89,862	29.7	63.7	38.7	30.7	15.9	4.7	8.8	0.9	. ' '	0.0	(D)	0.0
20 to 49 employees	77,753	21,378	14.8	48.2	41.7	37.7	26.1	11.2	14.8	2.6	. ' '	(D)	(D)	(D)
50 to 99 employees	65,475	10,885	8.1	41.1	28.5	38.4	32.9	15.4	25.0	4.8	. , ,	(D)	(D)	(D)
100 to 249 employees	106,014	9,103	3.6	34.7	22.0	37.2	33.3	19.5	32.1	8.1	(D)	(D)	(D)	(D)
250 to 499 employees	105,875	3,867	1.0	26.2	11.1	32.8	22.5	23.9	33.0	15.8	. ' '	(D)	(D)	(D)
500 or more employees	1,395,946	5,896	0.2	20.2	1.2	21.3	3.0	19.3	18.7	27.2	48.4	10.5	28.6	1.5
Manufacturers	881,121	40,029	1.2	52.9	3.7	32.3	5.7	9.3	16.8			1.0	28.3	0.1
no. employees unknown(2)	31,116	8,312	10.9	70.6	14.5	23.3	17.4	4.4	(D)	(D)	(D)	(D)	0.0	0.0
1 to 19 employees	7,334	11,542	31.5	68.9	46.6	28.3	16.5	2.6	5.4	0.2		0.0	0.0	0.0
20 to 49 employees	7,157	6,713	19.2	52.9	51.6	39.6	23.9	6.8	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	10,203	4,580	8.8	40.9	43.0	44.0	32.1	12.8	16.2	2.3	0.0	0.0	0.0	0.0
100 to 249 employees	33,394	4,437	5.2	30.9	20.0	42.4	27.5	20.1	37.4	6.4	9.9	0.1	0.0	0.0
250 to 499 employees	32,146	1,937	1.3	18.5	13.9	36.2	35.3	28.4	44.2	16.1	5.3	0.8	0.0	0.0
500 or more employees	759,771	2,508	0.1	8.1	0.8	18.2	2.4	23.2	14.4	34.7	49.5	14.0	32.8	1.8
Wholesalers	681,619	90,242	9.3	56.3	17.6	32.8	14.6	8.0	23.2	2.6	26.7	0.3	8.7	0.0
no. employees unknown(2)	61,130	29,869	26.7	71.8	33.2	23.6	17.2	3.6	15.0	0.9	7.9	0.0	0.0	0.0
1 to 19 employees	99,791	45,338	32.8	55.7	42.6	36.9	17.2	6.3	7.2	1.1	0.1	0.0	0.0	0.0
20 to 49 employees	59,461	8,067	14.5	32.1	40.3	44.1	27.5	18.7	17.0	4.9	0.7	0.2	0.0	0.0
50 to 99 employees	46,624	3,191	7.4	25.3	25.8	38.3	34.2	25.7	28.7	10.1	3.9	0.6	0.0	0.0
100 to 249 employees	53,481	2,157	2.6	21.6	25.6	33.7	31.7	28.9	29.8	14.9	(D)	(D)	(D)	(D)
250 to 499 employees	50,071	781	0.6	17.4	11.3	26.4	21.6	26.2	33.6	26.9		(D)	(D)	(D)
500 or more employees	311,061	839	0.1	10.5	0.5	16.9	3.8	17.2	27.4	38.4		15.5	(D)	1.5
Other companies (3)	469,713	88,314	4.6	73.5	8.8	20.7	8.8	4.0	20.4	1.6	32.7	0.3	24.8	0.1
no. employees unknown(2)	49,069	39,413	20.3	81.6	25.4	15.4	22.6	2.3	(D)	(D)	(D)	(D)	(D)	(D)
1 to 19 employees	32,952	32,982	19.7	72.8	25.2	23.1	11.8	3.2	14.3			0.1	(D)	Ò.Ó
20 to 49 employees	11,134	6,598	13.1	63.3	42.4	28.1	20.3	6.6	(D)	(D)		(D)	(D)	(D)
50 to 99 employees	8,647	3,114	11.3		25.9	30.4	27.3	8.7	1 <del>5</del> .6		(D)	(D)	(D)	(D)
100 to 249 employees	19,139	2,509		52.5	15.2	31.1	47.6	10.3	29.2			0.6	0.4	0.1
250 to 499 employees	23,658	1,149	1.3		6.9	31.2	6.8	14.6	16.6		I	0.7	(D)	0.3
500 or more employees	325,114	, i			2.8				20.4		. ' '		(D)	1.3

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

## Table 4d 2016 Imports by Company Type and Employment Size from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

			Number of Countries from Which Company Imports											
			1 Cc	ountry	2-4 Cd	ountries	5-9 C	ountries	10-24 0	Countries	25-49 Countries		50+ C	ountries
Company Type and Employment Size	Known Value (1)	Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	1,911,184	211,335	4.4	61.9	9.4	28.3	10.0	6.8	21.3	2.6	34.4	0.4	20.7	0.0
no. employees unknown(2)	131,117	73,613	18.1	76.5	25.6	19.5	23.7	3.0	16.6	0.9	(D)	(D)	(D)	(D)
1 to 19 employees	137,773	87,203	27.1	62.7	39.2	31.5	15.1	4.8	9.9	(D)		(D)	(D)	0.0
20 to 49 employees	73,422	21,230	13.1	47.9	42.8	37.9	27.3	11.3	14.7	(D)		(D)	0.0	0.0
50 to 99 employees	67,691	10,914	6.4	41.0	29.1	38.3	32.3	15.6	25.1	(D)		(D)	0.0	0.0
100 to 249 employees	104,148	8,944	3.3	33.3	19.6	37.5	29.8	20.3	40.8	8.5		(D)	(D)	(D)
250 to 499 employees	103,617	3,706	1.6	27.0	8.9	31.2	24.2	24.7	34.6	15.8	I I	(D)	(D)	(D)
500 or more employees	1,293,417	5,725	0.2	20.3	0.8	21.0	3.2	19.8	20.5	27.0		10.6	27.8	1.4
Manufacturers	783,612	39,009	1.4	52.3	4.0	32.6	6.5	9.6	20.1	4.4	41.5	1.0	26.5	0.1
no. employees unknown(2)	31,523	7,827	7.5	70.3	17.4	23.8	15.2	4.3	25.0	1.4	(D)	(D)	(D)	(D)
1 to 19 employees	7,258	11,096	29.6	68.2	45.3	29.1	13.6	2.4	(D)	(D)		(D)	0.0	0.0
20 to 49 employees	7,160	6,622	19.7	53.0	53.5	39.3	22.6	7.1	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	10,384	4,777	10.2	41.0	38.4	43.6	31.7	13.0	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	33,654	4,371	5.1	30.1	18.8	42.8	29.2	21.0	45.7	6.1	1.1	0.1	0.0	0.0
250 to 499 employees	33,006	1,880	2.4	19.5	11.6	33.8	39.8	30.2	42.6	16.0	3.6	0.6	0.0	0.0
500 or more employees	660,626	2,436	0.2	7.7	0.7	18.0	2.6	23.8	17.7	35.0	(D)	(D)	(D)	(D)
Wholesalers	668,032	89,067	8.1	56.0	16.8	33.0	15.0	8.2	24.4	2.6	27.1	0.3	8.5	0.0
no. employees unknown(2)	53,598	29,040	24.7	72.2	31.0	23.3	24.6	3.7	8.7	0.8	11.1	0.0	0.0	0.0
1 to 19 employees	98,880	45,036	29.6	55.3	42.3	37.2	16.7	6.4	(D)	1.1	(D)	0.0	0.0	0.0
20 to 49 employees	56,591	8,180	12.2	31.8	42.3	44.4	28.2	18.6	(D)	5.1	(D)	0.2	0.0	0.0
50 to 99 employees	48,916	3,160	5.4	24.4	26.9	39.0	32.5	25.7	(D)	10.3	(D)	0.6	0.0	0.0
100 to 249 employees	53,234	2,139	2.2	20.1	21.6	33.6	36.3	29.2	30.4	16.1	(D)	(D)	(D)	(D)
250 to 499 employees	46,810	726	1.4	17.8	9.6	24.2	22.6	27.7	(D)	27.3	(D)	(D)	(D)	(D)
500 or more employees	310,003	786	0.2	10.2	0.3	15.8	2.8	19.8	29.8	37.3	(D)	(D)	(D)	(D)
Other companies (3)	459,540	83,259	3.9	72.7	7.6	21.2	8.6	4.0	18.7	1.7	32.6	0.3	28.6	0.1
no. employees unknown(2)	45,996	36,746	17.6	81.3	25.0	15.7	28.5	2.2		0.8	(D)	(D)	(D)	(D)
1 to 19 employees	31,635	31,071	18.7	71.5	28.1	24.1	10.5	3.4	(D)	0.9	5.5	0.1	(D)	0.0
20 to 49 employees	9,671	6,428	13.7	63.0	37.9	28.3	25.3	6.3	21.2	2.2	1.9	0.2	0.0	0.0
50 to 99 employees	8,390	2,977	7.5	58.5	30.3	29.1	32.4	9.3	(D)	2.9	(D)	0.2	0.0	0.0
100 to 249 employees	17,260	2,434	2.8	50.7	14.6	31.6		11.2	63.1	6.0	(D)	0.5	(D)	0.1
250 to 499 employees	23,801	1,100	0.8	46.1	3.9	31.3	5.6	13.5	(D)	8.1	1.0	(D)	(D)	(D)
500 or more employees	322,787	2,503	0.4	35.8	1.5	25.6	4.5	15.9	17.1	15.9	43.9		32.7	1.3

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

<sup>(3)</sup> Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Table 5a
2017 Exports by Company Employment Size
to World Areas and Selected Countries

			value in r	Tillions of doi	liais. Details	may not equi	ai totais due t	o rounding. (	D) - Represe	nts suppress	ed to avoid d	isciosure.					
				Unknown		1 10 om	mlovoso	20.40 on	anlovoso	50 00 am	mlavasa	100 240 0	mnlovooo	250 400 0	mnlevees	500 · om	nlovoso
				of emplo		1-19 em	ployees	20-49 en	nployees	50-99 em		100-249 e	mployees		mployees	500+ em	
		Known	Number of Identified	<b>V</b> n own	Number of Identified	Known	Number of Identified	Known	Number of Identified		Number of Identified	Known	Number of Identified	Known	Number of Identified	Vnouvn	Number of Identified
Country of Destination	Total Value	Known Value (1)	Exporters	Known Value (1)	Exporters	Value (1)	Exporters	Value (1)	Exporters	Known Value (1)	Exporters	Value (1)	Exporters	Value (1)	Exporters	Known Value (1)	Exporters
All countries	1,546,273	1,377,324	290,142	135,628	_			. ,	29,701	. ,	-	88,605		. ,	4,808	917,670	7,287
			·													ŕ	·
Top 25 countries	1,309,454	1,164,675	233,426	111,852	, , , , , , , , , , , , , , , , , , ,	65,473		37,018	26,684	32,313	·		10,928	· ·	4,500	789,222	6,777
Canada	282,265	210,453	94,278	16,937	23,123		35,144		13,909			8,920			· · · · · · · · · · · · · · · · · · ·	152,699	
Mexico China	243,314	223,485 123,158	55,755 35,688	32,403 9,800	15,169 8,652	10,461 10,168	16,920 10,658	7,588	8,055 5,281	4,899 3,085	5,021 3,383	11,922 6,961	4,680 3,291	12,463 5,193	2,206 1,556	143,749	3,704 2,867
Japan	129,894 67,605	63,911	26,210	5,879	5,919	3,302	8,028	3,621 2,560	3,645		3,363 2,429	2,804	·		1,234	84,330 44,305	2,640
United Kingdom	56,258	52,662	42,178	3,301	9,828	· ·	13,813	1,634	6,371		,	9,157	3,516		1,611	30,954	3,201
Germany	53,897	51,094	32,964	3,843			10,279		4,928			2,170	·		·	38,727	2,861
Korea, South	48,326	45,094	22,397	3,812		· · · · · ·	6,753	1,266	3,175		2,034	2,170	·	1,650	1,430	32,186	2,405
Netherlands	41,510	39,481	19,329	3,590	4,090	1,111	5,421	951	2,875	I	1,864	2,485	1,912		966	28,190	2,201
Hong Kong	39,939	35,408	24,346	3,637	5,852	·		2,204	3,246		·	3,832	1,913		959	16,597	2,163
Brazil	37,222	35,231	15,225	3,786		1,402	3,635	1,105	2,101		1,452	3,903	1,649	1,315	927	23,160	2,071
France	33,596	31,706	19,573	2,243	4,021	1,006	5,845	651	2,958	1,119	1,910	4,193	1,834	1,116	913	21,378	2,092
Belgium	29,924	28,896	10,665	4,258	2,062	· · · · · ·	2,771	414	1,481	I	1,049	995	1,135	· ·	598	20,601	1,569
Singapore	29,806	27,927	19,924	2,244	4,158	813	5,527	611	3,104	575	2,037	2,265	1,993	1,173	955	20,247	2,150
Taiwan	25,730	24,016	17,529	1,621	3,478	1,297	5,049	615	2,611	564	1,696	933	1,755	1,535	879	17,451	2,061
India	25,689	22,947	18,543	2,837	3,930	1,756	5,298	973	2,722	876	1,764	1,472	1,791	679	921	14,353	2,117
Australia	24,527	21,291	30,745	1,559	6,608	851	9,772	663	4,803	605	2,839	1,219	2,750	917	1,310	15,478	2,663
Switzerland	21,685	20,571	10,797	1,242	2,092	1,874	3,348	667	1,572	1,090	1,002	1,472	942	, ·	479	13,032	1,362
United Arab Emirates	20,020	18,616	16,878	,	·		5,028		2,323	I	,	705	,		752	11,301	•
Italy	18,405	17,419	17,600	1,120	3,388		5,026	679	2,706	654	1,809	1,135	1,790	844	870	12,226	
Saudi Arabia	16,348	13,450	9,847	588	2,099	625	2,590	391	1,316	261	914	664	991	270	506	10,652	1,431
Chile	13,605	12,570	14,417	1,187	3,245	654	3,911	457	1,925	279	1,231	1,380	1,367	536	784	8,076	1,954
Colombia	13,312	12,542	13,232	1,480	3,287	835	3,514	381	1,604	531	1,024	1,278	1,245	565	679	7,471	1,879
Malaysia	12,964	12,423	11,710	610	2,143	411	2,917	488	1,822	412	1,218	702	1,254	580	682	9,220	1,674
Israel Spain	12,550 11,064	10,065 10,258	14,312 12,551	902 885	2,848 2,309	1,162 606	4,178 3,385	485 433	2,139 1,940	603 297	1,383 1,270	593 646	1,356 1,287	283 589	730 681	6,036 6,802	1,678 1,679
All other countries	236,819	212,650	130,880	<b>23,776</b>		16,179	44,303	9,077	14,671	7,305	7,961	14,570	6,838	13,294	2,976	128,449	4,984
		·	,	ŕ		·				·	·		·	· ·		•	,
Africa APEC	22,062	19,183	25,539 197,476	2,941	9,152	1,370	6,497	817	2,956	I	1,797	1,149	1,868	721	957	11,530	
ASEAN	972,228 77,968	849,900 72,883	39,198	84,019 5,876	65,731 9,509	49,943 3,923	74,606 12,242	28,395 2,806	24,219 5,940	22,603 1,933	12,345 3,632	45,589 4,555	l	41,734 3,624	4,188 1,546	577,617 50,166	6,306 3,011
Asia - South	31,325	27,044	22,089	3,233	5,014	2,378	6,526	1,233	3,157		1,994	1,754	2,041	917	1,036	16,439	•
Asia - Near East	64,760	54,548	38,258	4,924		5,214	12,421	2,019	5,207	1,772	3,022	2,331	,	1,784	1,401	36,505	2,756
CAFTA	30,619	28,221	28,952	3,386		1,993	8,358	915	3,360	1,087	2,157	3,316	2,247	1,517	1,179	16,007	2,536
Cent. Am. Common Market	22,792	20,977	22,933	2,091	6,809	1,404	6,550	633	2,685	l	1,748	2,739	1,850	1,057	996	12,171	2,295
Euro Area	210,597	199,206	70,525	17,689	18,975	6,953	24,243	5,313	9,960	5,633	,	12,704	1	8,582	2,330	142,332	4,009
Europe	332,714	312,767	101,749	25,936	30,696	14,169	35,997	9,543	13,457	9,817	7,591	25,727	6,488	14,598	2,817	212,977	4,703
European Union	283,269	266,738	94,074	22,272	27,342	10,560	33,057	7,563	12,811	7,970	7,285	22,851	6,260	12,563	2,740	182,959	4,579
LAFTA	339,569	313,721	83,236	42,671	27,010	16,058	26,774	10,549	10,687	7,379	6,280	20,916	5,666	17,951	2,581	198,196	4,238
NATO Allies	560,053	471,721	156,823	39,142	47,227	20,274	58,536	13,803	20,764	14,541	11,049	31,787	9,171	21,621	3,937	330,553	6,139
North America	525,580	433,938	129,137	49,340	36,604	19,930	47,092	13,593	18,117	11,617	9,734	20,842	8,350	22,167	3,635	296,448	5,605
OECD - Europe	1,013,516	889,121	209,872	87,456	71,131	42,183	78,768	27,976	25,311	25,003	13,018	54,508	10,594	43,280	4,395	608,716	6,655
OPEC	59,305	51,658	37,807	4,964	12,846	4,903	11,631	1,734	4,337	1,492	2,531	2,689	2,510	2,895	1,265	32,981	2,687
Pacific Rim Countries	398,759	371,632	100,024	30,871	29,528	26,958	36,588		13,244	9,697	7,286	21,733	,	17,598	2,706	251,815	4,424
South/Central America	150,194	139,142	82,866	16,729	29,370	9,824	27,137	4,965	9,501	4,366	5,403	14,007	4,982	9,397	2,339	79,854	4,134
20 Latin Amer. Republics	378,192	349,431	100,025	46,621	34,824	18,577	32,390	11,708	12,166	8,692	7,041	25,075	6,259	20,294	2,800	218,464	4,545

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

Table 5b
2016 Exports by Company Employment Size
to World Areas and Selected Countries

Country of Destination   Total Value   Country of Desti				Value in	ual totals due	to rounding.	(D) - Represe	ents suppress	sed to avoid d	lisclosure.								
Country of Designation   Total Value (1)   Speciment					Unknown	n number												
Part   Country Countries					of emplo	oyees (2)	1-19 em	ployees	20-49 em	nployees	50-99 em	ployees	100-249 e	mployees	250-499 e	nployees	500+ em	ployees
Part						Number of		Number of		Number of		Number of		Number of		Number of		
Accordance   1.456.011   1.226.021   20.006   11.226   115.747   79.070   105.546   4.340   30.208   33.000   15.140   67.308   12.012   69.022   4.780   60.64   77.155   70.005   7																		
Top Securities	Country of Destination		( )		· /	_	. ,		. ,		. ,		. ,		` ,			
Camelane	All countries	1,451,011	1,295,621	290,606	114,228	115,747	79,070	105,584	44,340	30,308	38,309	15,140	87,386	12,012	69,922	4,680	862,366	7,135
Mexico   229,702   212,087   57,861   22,328   15,471   9,337   17,642   6,271   6,271   6,271   6,271   6,271   6,271   6,271   6,272   1,362   3,463   3,463   3,463   3,463   3,463   3,464   3,433   3,444   3,435   3,444   3,435   3,444   3,435   3,444   3,435   3,444   3,435   3,444   3,4	Top 25 countries	1,228,115	1,093,405	234,243	93,161	83,097	63,224	87,999	34,311	27,218	31,856	13,863	73,061	11,051	58,548	4,351	739,244	6,664
Chima   116,002   109,107   35,407   7,308   8,407   9,208   10,076   3,209   5,208   2,409   3,400   7,408   3,311   4,015   1,513   74,946   2,812   1,514	Canada	266,797	201,366	91,134	15,032	21,773	8,565	33,356	5,225	13,943	6,645	7,586	9,344	6,653	9,533	2,889	147,022	4,934
Japan   Ga 238   Ga 0500   Se 738   Ga 536   Ga 540   Sa 260		229,702	212,087	57,186	_	I I	9,337	1 ' 1	-	· .	•	*	10,525	4,793	20,629	2,179	135,725	3,632
United Kingdord						1 ' 1	-						•		,	•	•	· ·
Ceremany   49,881   48,870   32,989   33,230   7,395   1,568   1,020   1,377   5,058   1,329   3,146   2,074   3,007   1,666   1,381   35,560   2,813   Korea, South   42,300   36,864   22,888   2,972   4,876   2,688   6,788   1,777   2,925   716   1,031   2,721   1,981   2,301   952   26,400   2,114   4,116   4,075   4,076	•			*		1 ' 1	•	1 ' 1		<i>'</i>	-	,	•	· · · · · · · · · · · · · · · · · · ·	,			
Koroa, South 42,309 38,864 22,588 22,72 4.876 2.883 6.798 11,72 3.259 805 2.000 2.384 2.141 1.358 1.067 27.200 2.357 Netherlands 38,680 38,680 3.850 25.483 2.201 6.136 5.492 8.704 1.946 3.456 1.101 2.721 1.961 2.201 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001 2.112 1.961 2.001	•									,	,	·	•	,		·	,	
Netherlands   39,080   37,690   19,305   3,148   4.118   1.407   5,296   981   2,905   716   1,901   2,721   1,961   2,301   952   28,430   2,172   1,961   30,050   2,5843   2,901   6.138   5,492   8,704   1,983   3,485   1,443   2,055   4,686   2,055   1,488   3,497   2,159   1,572   1,572   3,296   3,154   3,132   3,154   3,132   3,154   3,154   3,154	•	I I	,			I I	,	1 ' 1				,	•			•	•	
Hong Kong   34,895   30,500   25,493   2,901   61,386   5,492   8,704   1,948   3,465   1,413   2,055   2,468   2,035   1,488   968   14,790   2,199   869   14,790   2,199   869   14,790   2,199   8,100   1,100			•		-	I I		1	-				-					
Belglum		I I	-		•	1 ' 1	•	1				,	•				•	· '
France   31,132   29,492   19,594   2,087   3,896   1,155   5,864   871   3,077   1,202   1,972   3,917   1,887   1,068   874   19,231   2,024   3,154   3,017   1,026   3,154   3,152   1,209   3,716   603   3,264   3,364   1,452   2,710   1,676   1,114   912   18,806   2,075   1,364   3,044   1,044   3,045   1,044   3,045   1,044   3,045   1,044   3,045   1,044   3,045   1,044   1,045   1,045   1,044   1,045			-	-		I I	•					·	•	,	,		•	1
Brazal   30,107   28,401   15,226   3,154   3,315   3,154   1,209   3,716   904   2,089   504   1,452   2,710   1,170   1,170   1,180   2,075   1,205   2,0589   1,086   2,145   2,065   1,024   1,0					·	, i	•	·	871	,	1.202	,	•	,				
Singapore   26,725   25,156   20,959   1,926   4,219   8.53   5,774   603   3,264   539   2,149   1,605   2,073   1,262   975   13,368   2,145   73		I ' I	,		-	I I	,	1 ' 1		, , , , , , , , , , , , , , , , , , ,	-	,	•	, , , , , , , , , , , , , , , , , , ,	,		•	1
Switzerland         22,777         21,108         11,152         1,358         2,106         1,624         3,437         629         1,666         1,024         1,028         3,184         1,033         512         509         12,778         1,374           United Arab Emirates         22,401         19,149         30,367         1,513         6,371         797         9,602         674         4,777         573         2,900         1,148         4,281         755         1,295         13,699         2,611           India         21,652         19,744         18,271         1,570         3,719         1,718         5,244         1,142         2,705         716         1,807         1,607         1,604         663         883         12,864         2,109           Saudi Arabia         11,797         15,608         17,703         1,144         3,393         770         5,025         604         2,803         566         1,833         1,032         1,166         1,846         899         1,983         1,241         1,449         467         2,207         452         1,443         462         1,499         21         1,414         1,616         481         9,988         1,983	Singapore		25,155	20,599	1,926	4,219	853	5,774	603	3,264	539	2,149	1,605	2,073			18,368	2,145
Unlied Arab Emirates	Taiwan	26,037	23,801	17,480	•	1 ' 1	•			· .	578	,	997	, , , , , , , , , , , , , , , , , , ,	,		17,418	1
Australia         22,160         19,149         30,367         1,513         6,371         797         9,602         674         4,777         573         2,900         1,148         2,811         755         1,285         13,889         2,611           India         21,652         19,741         18,271         1,500         3,719         1,718         5,244         1,142         2,705         716         1,807         1,048         2,109         2,114         1,449         1,149         1,145         1,145         2,003         566         1,833         1,032         1,760         1,816         683         883         1,284         1,449         1,449         1,467         1,449         1,449         1,449         1,449         4,67         2,203         566         1,833         1,032         1,760         1,816         891         9,828         1,778         1,449         4,67         2,207         452         1,433         462         1,489         1,414         1,449         1,449         3,392         3,770         5,502         604         4,33         3,51         1,411         1,449         1,414         1,445         1,414         3,148         3,41         3,41         3,41         3,	Switzerland	22,777	21,108	11,152	1,358	2,105	1,624	3,437	629	1,666	1,024	1,028	3,184	1,033	512	509	12,778	1,374
India	United Arab Emirates	· ·	,	,	•	1 ' 1				,		,	•	, , , , , , , , , , , , , , , , , , ,			•	· ·
Saudi Arabia         17,972         15,043         10,678         642         2,337         720         2,833         500         1,475         360         1,032         629         1,048         261         504         11,931         1,449           Italy         16,707         15,800         17,703         1,184         3,333         770         50,25         604         2,803         566         1,635         1,032         1,660         1,816         891         9,828         19,789           Colombia         13,067         12,371         13,535         1,221         3,392         822         3,664         4,43         1,594         321         1,114         1,164         1,261         489         711         7,912         1,799           Chile         12,371         11,435         1,221         3,392         822         3,64         433         1,594         321         1,114         1,164         1,261         489         711         7,912         1,799           Chile         12,937         11,445         11,225         522         2,113         411         1,282         1,856         328         1,281         1,317         376         6,904         1,923     <						I I		1 ' 1		, , , , , , , , , , , , , , , , , , ,			•					
Italy   16,707   15,800   17,703   1,184   3,393   770   5,025   604   2,803   566   1,853   1,032   1,760   1,816   891   9,828   1,978     Israel   13,197   10,465   14,458   909   2,803   1,364   4,187   467   2,207   452   1,423   462   1,429   281   700   6,530   1,679     Chile   12,922   11,851   14,403   1,214   3,128   636   3,346   373   1,931   354   1,252   1,801   1,164   543   769   6,904   1,923     Malaysia   11,832   11,445   11,825   522   2,113   411   2,928   368   1,856   328   1,266   554   1,317   376   669   8,885   1,666     All other countries   22,896   202,216   130,795   21,667   48,385   15,846   44,458   10,000   14,971   6,453   8,175   14,266   70,000   11,373   2,915   123,121     AFFA		I I				I I		1	-					l				
Israel   13,197   10,465   14,458   909   2,803   1,364   4,187   467   2,207   452   1,423   462   1,459   281   700   6,530   1,679     Colombia   13,067   12,371   13,535   1,221   3,392   822   3,664   443   1,594   321   1,114   1,164   1,261   489   711   7,912   1,799     Chile   12,922   11,851   14,403   1,241   3,128   636   3,946   33,946			•			1 ' 1		1		, , , , , , , , , , , , , , , , , , ,								1
Colombia         13,067         12,371         13,535         1,221         3,392         822         3,664         443         1,594         321         1,114         1,164         1,261         489         711         7,912         1,799           Chile         12,922         11,851         14,403         1,241         3,128         636         3,946         373         1,931         354         1,252         1,801         1,454         543         769         6,904         1,923           Malaysia         11,832         11,445         11,465         522         2,113         411         2,928         368         1,866         328         1,266         554         1,317         376         669         8,885         1,666           Thailand         10,445         9,655         12,495         591         2,183         574         3,229         346         1,877         6,545         605         1,487         605         1,946         605         1,364         491         718         6,778         1,764         44,58         10,000         14,971         6,453         8,175         14,326         70,20         11,373         2,915         4,871         4,871         4,871	·									,		·		·	·		,	·
Chile         12,922         11,851         14,403         1,241         3,128         636         3,946         373         1,931         354         1,252         1,801         1,454         543         769         6,904         1,923           Malaysia         11,832         11,445         11,825         522         2,113         411         2,928         368         1,856         328         1,266         554         1,317         376         659         8,885         1,666           All other countries         222,896         202,216         130,795         21,067         48,385         15,846         44,458         10,030         14,971         6,53         8,175         14,326         70,20         11,373         2,915         123,121         4,871           Africa         22,278         19,595         25,372         2,140         8,827         1,577         6,541         852         3,016         501         1,866         1,093         1,944         683         935         12,778         2,243           APEC         905,048         792,878         197,419         67,154         65,301         46,526         74,349         26,324         24,596         23,380         12,694			,	-		I ' I	•	1		· .		*		,			•	· ·
Malaysia         11,832         11,445         11,825         522         2,113         411         2,928         368         1,856         328         1,286         554         1,317         376         659         8,885         1,666           Thailand         10,445         9,655         12,495         591         2,183         574         3,229         346         1,873         271         1,364         605         1,314         491         778         6,778         1,764           All other countries         222,896         202,216         130,795         21,067         48,385         15,846         44,458         10,030         14,971         6,453         8,175         14,326         7,020         11,373         2,915         123,121         4,871           Africa         22,278         19,595         25,372         2,140         8,827         1,547         6,541         85         501         1,666         1,093         19,46         663         93,7994         6,185         46,463         40,38         73,799         6,185         43,499         26,398         12,243         43,696         23,380         12,694         45,036         10,256         46,463         4,035         37,994			•		-	l ' I				, , , , , , , , , , , , , , , , , , ,		,	,				•	
All other countries222,896202,216130,79521,06748,38515,84644,45810,03014,9716,4538,17514,3267,02011,3732,915123,1214,871Africa22,27819,59525,3722,1408,8271,5476,5418523,0165011,8661,0931,94468393512,7782,243APEC905,048792,878197,41967,15465,30146,52674,34926,32424,59623,38012,69445,03610,25646,4634,038537,9946,185ASEAN74,52570,20139,9344,9679,5673,63512,5093,8916,1231,6883,8354,3243,3883,0401,56148,6562,951Asia - South25,98722,92321,7941,9294,7772,2066,4501,3183,2148402,0491,2972,02888599414,4472,282Asia - Near East68,73958,97939,3224,48010,9025,66312,8262,2645,3201,6963,1762,7843,0181,2161,33640,8762,744Cent. Am. Common Market20,95319,14922,9541,9566,6371,3376,5997022,8136581,7552,2761,07799911,1422,245Euro Pae317,705298,609102,08825,33730,42314,67336,1759,35			•	-	,	l ' I				, , , , , , , , , , , , , , , , , , ,		,	•	,			•	· ·
Africa 22,278 19,595 25,372 2,140 8,827 1,547 6,541 852 3,016 501 1,866 1,093 1,944 683 935 12,778 2,243 APEC 905,048 792,878 197,419 67,154 65,301 46,526 74,349 26,324 24,596 23,380 12,694 45,036 10,256 46,463 4,038 537,994 6,185 ASEAN 74,525 70,201 39,934 4,967 9,567 3,635 12,509 3,891 6,123 1,688 3,835 4,324 3,388 3,040 1,561 48,656 2,951 Asia - South 25,987 22,923 21,794 1,929 4,777 2,206 6,450 1,318 3,214 840 2,049 1,297 2,028 885 994 14,447 2,282 Asia - Near East 68,739 58,979 39,322 4,480 10,902 5,663 12,826 2,264 5,320 1,696 3,176 2,784 3,018 1,216 1,336 40,876 2,744 Cent. Am. Common Market 20,953 19,149 22,954 1,956 6,637 1,337 6,599 702 2,813 658 1,735 2,276 1,926 1,077 999 11,142 2,254 Euro Area 199,562 189,377 70,989 17,254 18,890 8,180 24,236 5,460 10,288 5,171 6,003 13,148 5,309 9,527 2,293 130,638 3,970 Europe 317,705 299,609 102,088 25,337 30,423 14,673 36,175 9,354 13,834 9,143 7,707 27,321 6,568 14,078 2,746 198,703 4,635 European Union 269,617 254,384 94,744 21,981 27,254 11,513 33,329 7,945 13,211 7,253 7,389 22,892 6,355 12,295 2,669 170,505 4,537 LAFTA	Thailand	10,445	9,655	12,495	591	2,183	574	3,229	346	1,873	271	1,364	605	1,364	491	718	6,778	1,764
APEC 905,048 792,878 197,419 67,154 65,301 46,526 74,349 26,324 24,596 23,380 12,694 45,036 10,256 46,463 4,038 537,994 6,185 ASEAN 74,525 70,201 39,934 4,967 9,567 3,635 12,509 3,891 6,123 1,688 3,835 4,324 3,388 3,040 1,561 48,656 2,951 Asia - South 25,987 22,923 21,794 1,929 4,777 2,206 6,450 1,318 3,214 840 2,049 1,297 2,028 885 994 14,447 2,282 Asia - Near East 68,739 58,979 39,322 4,480 10,902 5,663 12,826 2,264 5,320 1,696 3,176 2,784 3,018 1,216 1,336 40,876 2,744 Asia - Near East 28,709 26,398 29,234 3,152 9,028 1,975 8,516 984 3,553 877 2,141 3,013 2,329 1,498 1,151 14,900 2,516 Asia - Near East 20,953 19,149 22,954 1,956 6,637 1,337 6,599 702 2,813 658 1,735 2,276 1,926 1,077 999 11,142 2,245 Euro Area 199,562 189,377 70,989 17,254 18,890 8,180 24,236 5,460 10,288 5,171 6,003 13,148 5,309 9,527 2,293 130,638 3,970 Europe 317,705 298,609 102,088 25,337 30,423 14,673 36,175 9,354 13,834 9,143 7,707 27,321 6,568 14,078 2,746 198,703 4,635 European Union 269,617 254,384 94,744 21,981 27,254 11,513 33,329 7,945 13,211 7,253 7,389 22,892 6,355 12,295 2,669 170,505 4,537 LAFTA	All other countries	222,896	202,216	130,795	21,067	48,385	15,846	44,458	10,030	14,971	6,453	8,175	14,326	7,020	11,373	2,915	123,121	4,871
ASEAN 74,525 70,201 39,934 4,967 9,567 3,635 12,509 3,891 6,123 1,688 3,835 4,324 3,388 3,040 1,561 48,656 2,951 4,336 4	Africa	22,278	19,595	25,372	2,140	8,827	1,547	6,541	852	3,016	501	1,866	1,093	1,944	683	935	12,778	2,243
Asia - South		905,048	792,878	197,419	67,154	65,301	46,526	74,349	26,324	24,596	23,380	12,694	45,036	10,256	46,463	4,038	537,994	6,185
Asia - Near East 68,739 58,979 39,322 4,480 10,902 5,663 12,826 2,264 5,320 1,696 3,176 2,784 3,018 1,216 1,336 40,876 2,744 CAFTA 28,709 26,398 29,234 3,152 9,028 1,975 8,516 984 3,553 877 2,141 3,013 2,329 1,498 1,151 14,900 2,516 Cent. Am. Common Market 20,953 19,149 22,954 1,956 6,637 1,337 6,599 702 2,813 658 1,735 2,276 1,926 1,077 999 11,142 2,245 Euro Area 199,562 189,377 70,989 17,254 18,890 8,180 24,236 5,460 10,288 5,171 6,003 13,148 5,309 9,527 2,293 130,638 3,970 Europe 317,705 298,609 102,088 25,337 30,423 14,673 36,175 9,354 13,834 9,143 7,707 27,321 6,568 14,078 2,746 198,703 4,635 European Union 269,617 254,384 94,744 21,981 27,254 11,513 33,329 7,945 13,211 7,253 7,389 22,892 6,355 12,295 2,669 170,505 4,537 LAFTA 315,394 292,199 85,285 32,294 27,570 14,657 27,659 9,049 11,023 8,767 6,513 18,160 5,833 25,094 2,548 184,177 4,139		I	,		•	I I	•	1 ' 1		· .	-	*	•		,	· · · · · · · · · · · · · · · · · · ·	•	1
CAFTA  28,709  26,398  29,234  3,152  9,028  1,975  8,516  984  3,553  877  2,141  3,013  2,329  1,498  1,151  14,900  2,516  Cent. Am. Common Market  20,953  19,149  22,954  1,956  6,637  1,337  6,599  702  2,813  658  1,735  2,276  1,926  1,926  1,926  1,077  999  11,142  2,245  Euro Area  199,562  189,377  70,989  17,254  18,890  8,180  24,236  5,460  10,288  5,171  6,003  13,148  5,309  9,527  2,293  130,638  3,970  Europe  317,705  298,609  102,088  25,337  30,423  14,673  36,175  9,354  13,834  9,143  7,707  27,321  6,568  14,078  2,746  198,703  4,635  European Union  269,617  254,384  94,744  21,981  27,254  11,513  33,329  7,945  11,023  8,767  6,513  18,160  5,833  25,094  2,548  184,177  4,139					-	1 ' 1						,					•	
Cent. Am. Common Market         20,953         19,149         22,954         1,956         6,637         1,337         6,599         702         2,813         658         1,735         2,276         1,926         1,077         999         11,142         2,245           Euro Area         199,562         189,377         70,989         17,254         18,890         8,180         24,236         5,460         10,288         5,171         6,003         13,148         5,309         9,527         2,293         130,638         3,970           Europe         317,705         298,609         102,088         25,337         30,423         14,673         36,175         9,354         13,834         9,143         7,707         27,321         6,568         14,078         2,746         198,703         4,635           European Union         269,617         254,384         94,744         21,981         27,254         11,513         33,329         7,945         13,211         7,253         7,389         22,892         6,355         12,295         2,669         170,505         4,537           LAFTA         315,394         292,199         85,285         32,294         27,570         14,657         27,659         9,049         11,0					,		•			,		·			·		,	·
Euro Area       199,562       189,377       70,989       17,254       18,890       8,180       24,236       5,460       10,288       5,171       6,003       13,148       5,309       9,527       2,293       130,638       3,970         Europe       317,705       298,609       102,088       25,337       30,423       14,673       36,175       9,354       13,834       9,143       7,707       27,321       6,568       14,078       2,746       198,703       4,635         European Union       269,617       254,384       94,744       21,981       27,254       11,513       33,329       7,945       13,211       7,253       7,389       22,892       6,355       12,295       2,669       170,505       4,537         LAFTA       315,394       292,199       85,285       32,294       27,570       14,657       27,659       9,049       11,023       8,767       6,513       18,160       5,833       25,094       2,548       184,177       4,139		I I			-	l ' I	•			,		,	•		·	,	•	
Europe       317,705       298,609       102,088       25,337       30,423       14,673       36,175       9,354       13,834       9,143       7,707       27,321       6,568       14,078       2,746       198,703       4,635         European Union       269,617       254,384       94,744       21,981       27,254       11,513       33,329       7,945       13,211       7,253       7,389       22,892       6,355       12,295       2,669       170,505       4,537         LAFTA       315,394       292,199       85,285       32,294       27,570       14,657       27,659       9,049       11,023       8,767       6,513       18,160       5,833       25,094       2,548       184,177       4,139		I I	-			I I	•	1		· .		,	•	· · · · · · · · · · · · · · · · · · ·			,	· ·
European Union     269,617     254,384     94,744     21,981     27,254     11,513     33,329     7,945     13,211     7,253     7,389     22,892     6,355     12,295     2,669     170,505     4,537       LAFTA     315,394     292,199     85,285     32,294     27,570     14,657     27,659     9,049     11,023     8,767     6,513     18,160     5,833     25,094     2,548     184,177     4,139			•			I ' I	•			· .	-	,					•	
LAFTA 315,394 292,199 85,285 32,294 27,570 14,657 27,659 9,049 11,023 8,767 6,513 18,160 5,833 25,094 2,548 184,177 4,139	-	I	-			l ' I		1		,		,			·	•	•	
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			-			1 ' 1	•		,		,	,	•				•	
North America 496,499 413,453 127,558 37,860 35,657 17,903 46,078 11,496 18,371 13,416 9,994 19,869 8,448 30,162 3,507 282,747 5,503			-	•	•	l ' I		1 ' 1	,	· .		,			,	*	•	· ·
OECD - Europe 957,590 843,076 209,792 74,077 70,384 41,100 78,605 25,578 25,831 25,987 13,372 56,319 10,750 49,373 4,273 570,643 6,577	·				-	I ' I		1 ' 1									•	1
OPEC         71,056         63,592         41,424         5,125         13,835         5,855         12,900         2,408         4,812         1,730         2,907         3,496         2,868         2,924         1,328         42,053         2,774	OPEC	71,056	63,592	41,424	5,125	13,835	5,855	12,900	2,408	4,812	1,730	2,907	3,496	2,868	2,924	1,328	42,053	2,774
Pacific Rim Countries         361,967         336,140         101,623         25,631         29,861         25,783         37,347         11,894         13,587         8,660         7,481         21,770         6,388         14,660         2,626         227,742         4,333		361,967	336,140	101,623		29,861	25,783	37,347	11,894		-	•	21,770	6,388	14,660	2,626	227,742	4,333
South/Central America 135,963 125,691 83,706 15,375 29,447 9,744 27,442 4,924 9,750 3,532 5,520 12,118 5,189 7,419 2,300 72,579 4,058	South/Central America	135,963	125,691	83,706	15,375	29,447	9,744	27,442	4,924	9,750	3,532	5,520	12,118	5,189	7,419	2,300	72,579	4,058
20 Latin Amer. Republics 351,567 325,541 101,960 36,154 35,248 17,246 33,247 10,290 12,563 9,820 7,284 21,859 6,407 27,159 2,768 203,012 4,443 (1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.								33,247	10,290	12,563	9,820	7,284	21,859	6,407	27,159	2,768	203,012	4,443

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

# Table 5c Percent Difference Between 2016 and 2017 Exports to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Value in millions of dollars. Detail						
	T. ( . 1	Walaa	17	M-1 (4)		ber of
		Value		Value (1)		Exporters
Country of Doctination	Net	0/ Difference	Net	0/ Difference	Net	0/ Difference
Country of Destination	Difference	% Difference	Difference	% Difference	Difference	% Difference
All countries	95,262	6.6	81,704	6.3	-464	-0.2
Top 25 countries	81,338	6.6	71,270	6.5	-817	-0.3
Canada	15,468	5.8	9,087	4.5	3,144	3.4
Mexico	13,613	5.9	11,398		-1,431	
China	14,292	12.4	13,991	12.8	221	0.6
Japan	4,369	6.9	3,408	5.6	-543	
United Kingdom	969	1.8	805	1.6	-724	-1.7
Germany	4,533	9.2	4,224		-25	-0.1
Korea, South	6,017	14.2	6,430		-191	-0.8
Netherlands	1,820	4.6	1,782	4.7	24	0.1
Hong Kong	5,044	14.5	4,908		-1,147	
Brazil	7,115	23.6	6,829		-1	0.0
France	2,463	7.9	2,214		-21	-0.1
Belgium	-2,174	-6.8	-1,981	-6.4	-263	-2.4
Singapore	3,081	11.5	2,772		-675	-3.3
Taiwan	-308	-1.2	216	0.9	49	0.3
India	4,037	18.6	3,206	16.2	272	1.5
Australia	2,367	10.7	2,142		378	
Switzerland	-1,092	-4.8	-537	-2.5	-355	
United Arab Emirates	-2,382	-10.6	-1,722		-503	-2.9
Italy	1,697	10.2	1,619		-103	
Saudi Arabia	-1,624	-9.0	-1,593	-10.6	-831	-7.8
Chile	683	5.3	719	6.1	14	0.1
Colombia	245	1.9	170	1.4	-303	-2.2
Malaysia	1,133	9.6	978	8.5	-115	-1.0
Israel	-646	-4.9	-400	-3.8	-146	
Spain	666	6.4	450	4.6	38	0.3
All other countries	13,924	6.2	10,434	5.2	85	0.1
Africa	-216	-1.0	-412	-2.1	167	0.7
APEC	67,180	7.4	57,023		57	0.0
ASEAN	3,444	4.6	2,682		-736	-1.8
Asia - South	5,338	20.5	4,122		295	1.4
Asia - Near East	-3,979	-5.8	-4,431	-7.5	-1,064	-2.7
CAFTA	1,911	6.7	1,823		-282	-1.0
Cent. Am. Common Market	1,839	8.8	1,828	9.5	-21	-0.1
Euro Area	11,036	5.5	9,828		-464	-0.7
Europe	15,009	4.7	14,158		-339	-0.3
European Union	13,653	5.1	12,355	4.9	-670	-0.7
LAFTA	24,175	7.7	21,522		-2,049	
NATO Allies	29,387	5.5	21,639	4.8	2,378	1.5
North America	29,080	5.9	20,485		1,579	
OECD - Europe	55,925	5.8	46,045	5.5	80	0.0
OPEC	-11,751	-16.5	-11,934		-3,617	-8.7
Pacific Rim Countries	36,792	10.2	35,492		-1,599	-1.6
South/Central America	14,231	10.5	13,452		-840	
20 Latin Amer. Republics	26,625	7.6	23,890	7.3	-1,935	-1.9

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Table 5d
2017 Imports by Company Employment Size
from World Areas and Selected Countries

Country of Origin   Part   Note   N				Value in millions of dollars. Details may no				equal totals du I	ue to roundin	g. (D) - Repre T	sents suppre	essed to avoi	d disclosure.					
Part							4.40		00.40		<b>50.00</b>		400.040		050 400		500	
Part					of emplo		1-19 em			. ,	50-99 en				250-499 e	. ,	500+ em	
Material			17		17		16				16				17		16	
Machine   1988   2002.05   218.05   18.05   18.05   18.075   19.05   20.05   19.05	Country of Origin	Total Value																
Top 25 countries   2,680,744   17,9849   19,966   12,112   58,968   116,969   42,716   42,076   43,076			. , ,			-	. ,	·	, ,		. , ,	-	. ,		. ,	-	` ,	
Chema											ŕ				·	, i		
Mesico   312,000   281,005   15,500   14,810   43,82   12,564   4,604   6,866   1,508   4,157   1,014   11,308   1,140   4,907   773   22,077   2,055   2,050   3,050   1,00	Top 25 countries	2,060,714	1,789,549	199,966	123,112	68,498	116,950	82,729	65,351	20,210	56,797	10,356	(D)	8,718	(D)	3,726	(D)	5,729
Cameda   289,099   167,038   17,374   22,887   35,40   5,593   3,696   1,644   2,130   1,643   2,963   1,644   2,946   3,136   1,744   2,946   3,146   1,746						I									,	· ·	•	
Japane   19.4   19.4   19.4   19.4   19.4   2.9   1.0   4.0   4.0   4.0   4.0   5.7   3.8   5.2   2.0   3.6   4.0   4					•	1 ' 1		, ,	•		•	, i						-
Cammany						1 ' 1					•	· · ·		1	,		,	
Mary No.	•	1				I I				i - I	•	· ·		1			•	-
Unhed Kingdardn	•				•		•				,				·	·	,	
Inshy		1		1		1 ' 1	_			· .		· ·			-		•	· ·
France   48,971   42,344   12,454   21,456   27,064   29,00   3,846   23,76   1,345   1,711   98, 34,02   1,080   2,40   651   27,828   1,980   2,866   1,661   41,562   684   1,666   48,650   48,650   43,002   19,88   5,102   4,988   5,102   4,988   5,102   4,988   5,102   4,988   5,102   4,988   5,102   4,988   5,103   4,988   5,102   4,988   5,102   4,988   5,102   4,988   5,103   4,988   5,102   4,988   5,102   4,988   5,102   4,988   5,103   4,988   5,102   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   4,988   5,103   5,10	_		-	1		1		,		i .	-	· ·	•	1		,	•	
Infection   44,867	•		-	1		I						, , , , , , , , , , , , , , , , , , ,		· ·	,	,	•	
Verham	Ireland	48,861	44,628	2,289		1		451			36	159					41,592	-
Taiwan 42,426 38,903 24,465 30,905 48,18 4,942 92,00 1,237 649 615 454 420 663 464 645 1354 29,583 1,137 2,190 1,049 20,265 2,295 Mallsysia 37,370 35,625 5,215 5,312 2,004 1,049 1,025 1,225 2,004 1,005 1,						1	,				•	,		1	,			
Maluysia 37,370 53,425 5,313 2,040 6,378 1,613 1,117 1,148 1,662 6,68 68 1,077 645 43 648 6,175 413 22,015 1,412 Thailand 31,116 28,825 7,566 3,006 1,458 1,930 2,333 1,534 842 1,613 610 1,335 633 1,905 402 17,501 1,288 1,223 8,000 1,2		1 ' 1	-	1		I I			,		-		•	1	·		•	
Switzerland 35.074 30.440 6.478 16.13 1.117 1.468 1.662 688 681 1.077 546 548 14.3 17.55 41.3 12.3.015 1.112 1.288 1.281		1	•	1		1	•			i .		· · · · · · · · · · · · · · · · · · ·			-	·	•	,
Thailand 31,146 28,825 7,566 3,006 1,458 1,930 2,333 1,534 842 1,618 610 1,335 633 1,905 402 17,501 1,288 Brazil 29,450 24,715 6,758 400 2,815 Brazil 29,450 24,715 6,758 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 277 (0) 292 (0) 182 8,332 773 1,006 786 400 786 28,332 773 1,006 79 1,0	-		-	1		1	-										•	-
Brazil   29,450   24,715   6,758   2,756   1,629   3,761   2,253   898   747   833   420   1,1548   403   1,230   278   13,860   1,028   1,039			•		·	, i	,				,				·		•	
Israel		1 ' 1	•	1	-	I I		·			,		•		-		•	
Indonesia   19,368   18,301   5,650   1,669   1,183   2,72   1,837   1,158   5,98   902   443   907   426   723   230   240   10,870   923   5,019   1,9368   1,837   1,838   1,838   1,838   1,183						1	-								(D)		•	
Saudi Arabia   18,871   18,164   460   216   117   47   91   74   91   74   91   75   75   75   75   75   75   75   7						1								1				
Netherlands   17,808   14,479   8,442   1,240   1,665   1,139   2,186   616   1,007   392   686   517   811   605   506   9,971   1,601   1,602   1,608   1,50	Singapore	19,368	16,389	3,054	884	452	402	631	762	313	85	253	165	277	382	217	13,709	911
Netherlands   17,088   14,479   8,442   1,240   1,665   1,139   2,166   616   1,007   392   686   517   811   605   506   9,971   1,601   1,605   1,568   1,5482   1,568   645   398   2,148   483   398   1,568   1,5	Saudi Arabia	18,871	18,164	460	216	117	47	91	7	36	31	33	(D)	30	(D)	19	(D)	134
Spain         15.672         13.883         10.166         1.072         2.232         1.418         3.317         764         1.251         1.020         709         1.094         799         762         446         7.552         1.142           Belgium         14.980         12.501         5.000         1.002         909         1.137         1.292         226         538         471         364         567         453         2.664         300         6,445         1.153           Africa         33.412         28.036         6,734         1,229         1,908         1,895         2,050         991         632         578         416         1,713         472         4,438         276         17,266         99.0         6,674         6,065         1,6743         44,163         8,605         68,164         7,272         4,438         276         17,266         67,447         6,085         16,743         44,163         8,605         68,164         7,285         56,602         3,251         965,857         5,058         A91         2,476         6,368         1,674         44,163         8,605         68,164         7,245         5,532         1,881         4,816         1,412         4,4	Netherlands	17,808	14,479	8,442	1,240	1,665	1,139	2,166	616	1,007	392	686	517	811	605	506	9,971	1,601
Belgium 14,980 12,501 5,009 1,002 909 1,137 1,292 226 538 471 364 567 453 2,654 300 6,445 1,153 All other countries 279,770 242,904 59,480 18,203 17,720 23,126 21,953 12,401 6,652 8,677 3,817 (D) 3,692 (D) 1,910 (D) 3,736 Alfica 33,412 28,036 6,734 1,229 1,908 1,895 2,050 99,147 55,870 90,126 67,447 50,685 16,743 44,163 8,605 68,164 7,285 58,602 3,251 965,857 5,058 ASEAN 169,707 156,762 23,050 11,908 5,366 10,058 7,946 6,367 2,745 5,532 1,828 5,222 1,733 5,857 1,005 111,818 2,427 Asia - Noar East 63,899 57,965 61,72 2,756 1,578 4,716 1,839 841 626 935 3,88  (D) 4,428 (D) 265 36,148 1,038 CAFTA 23,616 21,186 4,854 1,1428 1,221 2,119 1,514 865 546 857 347 1,420 329 763 188 13,734 709 Cent. Am. Common Market 18,873 16,982 3,594 1,103 894 11,527 1,006 691 387 738 249 11,952 429 555 140 11,164 595 Europea 1,056,551 40,408 30,408 3,40		1 '	•	1		1	•										•	
All other countries	•					I I	•	, and the second		,	•		-	1			•	•
Africa 33,412 28,036 6,734 1,229 1,908 1,895 2,050 917 632 578 416 1,713 472 4,438 276 17,266 980 APEC 1,590,155 1,376,743 164,259 99,147 55,870 90,126 67,447 50,685 16,743 44,163 8,605 68,164 7,285 58,602 3,251 965,857 5,058 ASEAN 169,707 156,762 23,050 11,908 5,366 10,058 7,946 6,367 2,745 5,532 1,828 5,222 1,733 5,867 1,005 111,818 2,427 Asia - South 60,759 54,497 23,449 6,440 6,536 8,257 8,728 3,059 2,616 2,276 1,461 4,148 1,425 7,126 762 23,191 1,921 Asia - Near East 63,899 57,965 6,172 2,756 1,578 4,716 1,839 841 626 935 398 (D) 428 (D) 265 36,148 1,038 CAFTA 23,616 21,186 4,854 1,428 1,221 2,119 1,514 865 546 857 347 1,420 329 763 188 13,734 709 Cent. Am. Common Market 18,873 16,982 3,594 1,103 894 1,527 1,080 691 387 738 249 1,195 249 565 140 11,164 595 Euro Area 343,116 301,107 58,366 16,548 14,909 17,267 21,050 14,048 7,114 10,934 4,496 14,703 4,434 13,607 2,190 213,999 4,173 Europe 506,551 440,836 76,103 24,191 20,829 27,294 28,006 19,992 9,033 15,082 5,584 20,187 5,358 27,247 2,615 306,843 4,678 European Union 434,902 379,634 70,394 20,607 18,568 21,277 25,670 17,294 8,543 13,020 5,333 17,345 5,155 23,968 2,532 266,123 4,593 North America 611,899 468,902 29,343 37,703 7,471 18,158 8,281 8,497 3,422 6,059 2,437 14,361 2,677 13,907 16,620 370,217 3,435 OECD - Europe 13,46,711 11,20,84 14,844 52,415 48,583 61,363 60,189 36,445 41,450 32,914 7,452 47,084 6,332 40,075 2,854 533,995 4,854 South/Central America 155,91 102,025 18,564 9,673 5,523 12,556 6,445 4,583 10,967 3,910 11,137 8,258 1,063 4,057 2,854 53,899 1,775					•		,								,		,	,
APEC 1,590,155 1,376,743 164,259 99,147 55,870 90,126 67,447 50,685 16,743 44,163 8,605 68,164 7,285 58,602 3,251 965,875 5,058 ASEAN 169,707 156,762 23,050 11,908 5,366 10,058 7,946 6,367 2,745 5,552 1,828 5,222 1,733 5,857 1,005 111,818 2,427 Asia - South 60,759 54,497 23,449 6,400 6,536 8,257 8,728 3,059 2,616 2,276 1,461 4,148 1,425 7,126 762 23,191 1,921 Asia - Near East 63,899 57,965 6,172 2,756 1,578 4,716 1,839 841 626 935 398 (D) 428 (D) 265 36,148 1,038 CAFTA 23,616 21,186 4,854 1,103 894 1,527 1,080 691 387 738 249 1,195 249 565 140 11,164 595 Euro Area 13,4116 301,107 58,366 16,548 1,499 17,267 21,050 14,048 7,114 10,934 4,496 14,703 4,434 13,607 2,190 21,399 4,173 European Union 434,902 379,634 70,394 20,607 18,568 21,277 25,670 17,294 8,543 13,020 5,333 17,345 5,155 23,968 2,532 266,123 4,678 NATO Allies 670,965 508,829 79,051 41,500 27,244 28,638 16,816 9,625 14,766 6,029 19,194 5,786 26,336 3,223 80,343 7,217 18,158 8,281 8,497 3,422 6,059 2,437 14,361 2,677 13,907 1,620 370,217 3,435 OECD - Europe 13,466,711 1,120,843 106,760 69,229 30,224 56,969 1,064 10,314 34,765 12,598 30,343 7,510 46,006 6,895 53,366 3,223 80,307 5,279 Asia Pacific Rim Countries 865,868 804,269 144,844 52,415 48,583 61,363 60,189 36,424 14,850 32,914 7,452 47,084 6,332 40,075 2,854 538,995 1,775 48,580 50,th/Central America 115,921 102,025 18,564 9,673 5,523 12,556 6,445 4,583 1,967 3,910 1,137 8,258 1,063 4,157 6,54 58,889 1,775			ŕ		ŕ	'		,	,		•	ŕ				, i		
ASEAN 169,707 156,762 23,050 11,908 5,366 10,058 7,946 6,367 2,745 5,532 1,828 5,222 1,733 5,857 1,005 111,818 2,427 Asia - South 60,759 54,497 23,449 6,440 6,536 8,257 8,728 3,059 2,616 2,276 1,461 4,148 1,425 7,126 762 23,191 1,921 Asia - Near East 63,899 57,965 6,172 2,756 1,578 4,716 1,839 841 626 935 398 (D) 428 (D) 265 36,148 10,338 (AFT) 1,038 1,038 (AFT) 1,038 1		1 ' 1				1 1	•						·	I I	,		•	
Asia - South 60,759 54,497 23,449 6,440 6,536 8,257 8,728 3,059 2,616 2,276 1,461 4,148 1,425 7,126 762 23,191 1,921 Asia - Near East 63,899 57,965 6,172 2,756 1,578 4,716 1,839 841 626 935 398 (D) 428 (D) 265 36,148 1,038 CAFTA 23,616 21,186 4,854 1,428 1,221 2,119 1,514 865 546 857 347 1,420 329 763 188 13,734 709 Cent. Am. Common Market 18,873 16,982 3,594 1,103 894 1,527 1,080 691 387 738 249 1,195 249 565 140 11,164 595 Euro Area 343,116 301,107 58,366 16,548 14,909 17,267 21,050 14,048 7,114 10,934 4,496 14,703 4,434 13,607 2,190 213,999 4,173 Europe 506,551 440,836 76,103 24,191 20,829 27,294 28,006 19,992 9,033 15,082 5,584 20,187 5,358 27,247 2,615 306,843 4,678 European Union 434,902 379,634 70,394 20,607 18,568 21,277 25,670 17,294 8,543 13,020 5,333 17,345 5,155 23,968 2,532 266,123 4,593 LAFTA 398,428 357,205 27,137 22,171 8,241 22,104 9,124 10,148 2,730 7,065 1,685 17,980 1,712 12,564 1,093 265,173 2,552 NATO Allies 670,965 508,829 79,051 41,500 21,309 27,244 28,638 16,816 9,625 14,746 6,029 19,194 5,786 26,388 2,791 362,961 4,873 North America 611,899 468,902 29,343 37,703 7,471 18,158 8,281 8,497 3,422 6,059 2,437 14,361 2,677 13,907 1,620 370,215 332 Pacific Rim Countries 865,868 804,269 144,844 52,415 48,583 61,363 60,189 36,424 14,850 32,914 7,452 47,084 6,332 40,075 2,854 533,995 4,584 South/Central America 115,921 102,025 18,564 9,673 5,523 12,556 6,445 4,583 1,967 3,910 1,137 8,258 1,063 4,157 6654 58,889 1,775		1 ' ' 1		1	•	I I	-	, i		· · · · · · · · · · · · · · · · · · ·	•	· ·		1	-	,	•	•
CAFTA 23,616 21,186 4,854 1,428 1,221 2,119 1,514 865 546 857 347 1,420 329 763 188 13,734 709 Cent. Am. Common Market 18,873 16,982 3,594 1,103 894 1,527 1,080 691 387 738 249 1,195 249 565 140 11,164 595 Euro Area 343,116 301,107 58,366 16,548 14,909 17,267 21,050 14,048 7,114 10,934 4,496 14,703 4,434 13,607 2,190 213,999 4,173 Europe 506,551 440,836 76,103 24,191 20,829 27,294 28,006 19,992 9,033 15,082 5,584 20,187 5,358 27,247 2,615 306,843 4,678 European Union 434,902 379,634 70,394 20,607 18,568 21,277 25,670 17,294 8,543 13,020 5,333 17,345 5,155 23,968 2,532 266,123 4,593 14,104 14,104 15,104 1						1		· ·	-	, , , , , , , , , , , , , , , , , , ,	•	· ·		1	·	·	•	•
Cent. Am. Common Market         18,873         16,982         3,594         1,103         894         1,527         1,080         691         387         738         249         1,195         249         565         140         11,164         595           Euro Area         343,116         301,107         58,366         16,548         14,909         17,267         21,050         14,048         7,114         10,934         4,496         14,703         4,434         13,607         2,190         213,999         4,173           Europea Union         506,551         440,836         76,103         24,191         20,829         27,294         28,006         19,992         9,033         15,082         5,584         20,187         5,358         27,247         2,615         306,843         4,678           European Union         434,902         379,634         70,394         20,607         18,568         21,277         25,670         17,294         8,543         13,020         5,333         17,345         5,155         23,968         2,532         266,123         4,593           LAFTA         398,428         357,205         27,137         22,171         8,241         22,104         9,124         10,148         2,730 </td <td>Asia - Near East</td> <td>63,899</td> <td>57,965</td> <td>6,172</td> <td>2,756</td> <td>1,578</td> <td>4,716</td> <td>1,839</td> <td>841</td> <td>626</td> <td>935</td> <td>398</td> <td>(D)</td> <td>428</td> <td></td> <td>265</td> <td>36,148</td> <td>1,038</td>	Asia - Near East	63,899	57,965	6,172	2,756	1,578	4,716	1,839	841	626	935	398	(D)	428		265	36,148	1,038
Euro Area 343,116 301,107 58,366 10,548 14,909 17,267 21,050 14,048 7,114 10,934 4,496 11,703 4,434 13,607 2,190 213,999 4,173 Europe 506,551 440,836 76,103 24,191 20,829 27,294 28,006 19,992 9,033 15,082 5,584 20,187 5,358 27,247 2,615 306,843 4,678 21,000 20,000 10,	CAFTA	23,616	21,186	4,854	1,428	1,221	2,119	1,514	865	546	857	347	1,420	329	763	188	13,734	709
Europe So6,551 440,836 76,103 24,191 20,829 27,294 28,006 19,992 9,033 15,082 5,584 20,187 5,358 27,247 2,615 306,843 4,678 20,100 10,0	Cent. Am. Common Market	1 ' 1	•	1		I I	1,527	, i		387	738	249	•		565		•	
European Union         434,902         379,634         70,394         20,607         18,568         21,277         25,670         17,294         8,543         13,020         5,333         17,345         5,155         23,968         2,532         266,123         4,593           LAFTA         398,428         357,205         27,137         22,171         8,241         22,104         9,124         10,148         2,730         7,065         1,685         17,980         1,712         12,564         1,093         265,173         2,552           NATO Allies         670,965         508,829         79,051         41,500         21,309         27,244         28,638         16,816         9,625         14,746         6,029         19,194         5,786         26,368         2,791         362,961         4,873           North America         611,899         468,902         29,343         37,703         7,471         18,158         8,281         8,497         3,422         6,059         2,437         14,361         2,677         13,907         1,620         370,217         3,435           OECD - Europe         1,346,711         1,120,843         106,760         69,229         30,224         56,796         41,031         34,765 <td>Euro Area</td> <td>343,116</td> <td>301,107</td> <td>58,366</td> <td>16,548</td> <td>14,909</td> <td>17,267</td> <td>21,050</td> <td>14,048</td> <td>7,114</td> <td>10,934</td> <td>4,496</td> <td>14,703</td> <td>4,434</td> <td>13,607</td> <td>2,190</td> <td>•</td> <td>4,173</td>	Euro Area	343,116	301,107	58,366	16,548	14,909	17,267	21,050	14,048	7,114	10,934	4,496	14,703	4,434	13,607	2,190	•	4,173
LAFTA 398,428 357,205 27,137 22,171 8,241 22,104 9,124 10,148 2,730 7,065 1,685 17,980 1,712 12,564 1,093 265,173 2,552 NATO Allies 670,965 508,829 79,051 41,500 21,309 27,244 28,638 16,816 9,625 14,746 6,029 19,194 5,786 26,368 2,791 362,961 4,873 North America 611,899 468,902 29,343 37,703 7,471 18,158 8,281 8,497 3,422 6,059 2,437 14,361 2,677 13,907 1,620 370,217 3,435 OECD - Europe 1,346,711 1,120,843 106,760 69,229 30,224 56,796 41,031 34,765 12,598 30,343 7,510 46,006 6,895 53,366 3,223 830,337 5,279 OPEC 72,168 65,755 3,890 1,963 1,096 2,355 1,278 497 375 615 229 7,276 236 4,029 144 49,019 532 Pacific Rim Countries 865,868 804,269 144,844 52,415 48,583 61,363 60,189 36,424 14,850 32,914 7,452 47,084 6,332 40,075 2,854 533,995 4,584 South/Central America 115,921 102,025 18,564 9,673 5,523 12,556 6,445 4,583 1,967 3,910 1,137 8,258 1,063 4,157 654 58,889 1,775	Europe	1			·	1 1	-				•	, i	-		,	,		*
NATO Allies 670,965 508,829 79,051 41,500 21,309 27,244 28,638 16,816 9,625 14,746 6,029 19,194 5,786 26,368 2,791 362,961 4,873 North America 611,899 468,902 29,343 37,703 7,471 18,158 8,281 8,497 3,422 6,059 2,437 14,361 2,677 13,907 1,620 370,217 3,435 OECD - Europe 1,346,711 1,120,843 106,760 69,229 30,224 56,796 41,031 34,765 12,598 30,343 7,510 46,006 6,895 53,366 3,223 830,337 5,279 OPEC 72,168 65,755 3,890 1,963 1,096 2,355 1,278 497 375 615 229 7,276 236 4,029 144 49,019 532 Pacific Rim Countries 865,868 804,269 144,844 52,415 48,583 61,363 60,189 36,424 14,850 32,914 7,452 47,084 6,332 40,075 2,854 533,995 4,584 South/Central America 115,921 102,025 18,564 9,673 5,523 12,556 6,445 4,583 1,967 3,910 1,137 8,258 1,063 4,157 654 58,889 1,775	European Union	434,902	379,634	70,394	20,607	18,568	21,277	25,670	17,294	8,543	13,020	5,333	17,345	5,155	23,968	2,532	266,123	4,593
North America 611,899 468,902 29,343 37,703 7,471 18,158 8,281 8,497 3,422 6,059 2,437 14,361 2,677 13,907 1,620 370,217 3,435 OECD - Europe 1,346,711 1,120,843 106,760 69,229 30,224 56,796 41,031 34,765 12,598 30,343 7,216 46,006 6,895 53,366 3,223 830,337 5,279 April Result of the control		1 ' 1			•	1 ' 1	-	, i	•		•	· ·			·	,	•	•
OECD - Europe         1,346,711         1,120,843         106,760         69,229         30,224         56,796         41,031         34,765         12,598         30,343         7,510         46,006         6,895         53,366         3,223         830,337         5,279           OPEC         72,168         65,755         3,890         1,963         1,096         2,355         1,278         497         375         615         229         7,276         236         4,029         144         49,019         532           Pacific Rim Countries         865,868         804,269         144,844         52,415         48,583         61,363         60,189         36,424         14,850         32,914         7,452         47,084         6,332         40,075         2,854         533,995         4,584           South/Central America         115,921         102,025         18,564         9,673         5,523         12,556         6,445         4,583         1,967         3,910         1,137         8,258         1,063         4,157         654         58,889         1,775		1 ' 1	•	1	-	1 1	•				,	· ·		1 ' 1	·	,	•	*
OPEC         72,168         65,755         3,890         1,963         1,096         2,355         1,278         497         375         615         229         7,276         236         4,029         144         49,019         532           Pacific Rim Countries         865,868         804,269         144,844         52,415         48,583         61,363         60,189         36,424         14,850         32,914         7,452         47,084         6,332         40,075         2,854         533,995         4,584           South/Central America         115,921         102,025         18,564         9,673         5,523         12,556         6,445         4,583         1,967         3,910         1,137         8,258         1,063         4,157         654         58,889         1,775		1 ' 1	•	1		1 ' 1	•	·	-		•	, i		1 ' 1	,	,	•	•
Pacific Rim Countries       865,868       804,269       144,844       52,415       48,583       61,363       60,189       36,424       14,850       32,914       7,452       47,084       6,332       40,075       2,854       533,995       4,584         South/Central America       115,921       102,025       18,564       9,673       5,523       12,556       6,445       4,583       1,967       3,910       1,137       8,258       1,063       4,157       654       58,889       1,775	•	1 ' ' 1				1 1		· ·				i i		1			•	
South/Central America 115,921 102,025 18,564 9,673 5,523 12,556 6,445 4,583 1,967 3,910 1,137 8,258 1,063 4,157 654 58,889 1,775					·	·	•	·							·		•	
20 Latin Amer. Republics   423,405   379,316   30,041   23,658   9,254   24,404   10,208   11,052   3,042   7,953   1,855   19,495   1,868   13,334   1,152   279,421   2,662		I			•	1 1	-			,								•
	20 Latin Amer. Republics	423,405	379,316	30,041	23,658	9,254	24,404	10,208	11,052	3,042	7,953	1,855	19,495	1,868	13,334	1,152	279,421	2,662

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

Table 5e
2016 Imports by Company Employment Size
from World Areas and Selected Countries

			Value	Unknowr	dollars. Deta number byees (2)		ployees		nployees		nployees		employees	250-499 e	mployees	500+ em	nployees
Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
All countries	2,187,805	1,911,184	211,335	131,117	73,613	137,773	87,203	73,422	21,230	67,691	10,914	104,148		103,617	3,706	1,293,417	5,725
Top 25 countries	1,935,734	1,691,354		114,749	·	115,492	·	61,385		57,549		(D)	,	(D)	3,552	1,164,002	5,535
China	462,618	434,245		34,698	38,514	42,491	47,595			21,095	6,212	26,105	·	23,610	2,269	261,816	3,861
Mexico	294,056	265,322		16,437	4,324	9,981	4,587	6,743	I	4,373	1,045	11,418		9,023	754	207,347	2,036
Canada	277,756	176,174		20,286	3,469	4,693	1 ' 1	1,478	· '	2,583	1,662	2,885		6,304	1,166	137,947	2,933
Japan	132,046	125,119		1,641	2,343	3,453		•	· · ·	4,172	1,135	5,579	· ·	4,346	720	103,011	2,015
Germany	114,099	103,494	23,517	3,947	4,406	4,803	7,262	3,625	3,043	2,568	2,171	4,929		4,687	1,291	78,935	2,945
Korea, South	69,881	65,103	14,786	2,828	3,105	4,909	5,514	2,419	1,756	3,569	1,077	4,646	1,055	3,698	615	43,034	1,664
United Kingdom	54,272	45,536		2,157	3,538	2,480	5,269	1,021	2,221	904	1,541	1,872	· .	7,686	1,014	29,417	2,578
France	46,710	40,713	12,341	2,098	2,589	2,835	3,822	1,399	1,378	1,551	899	3,705	1,089	1,834	667	27,292	1,897
India	46,032	41,870	18,937	3,774	4,758	6,487	7,013	2,506	2,206	1,276	1,312	4,261	1,272	7,403	654	16,163	1,722
Ireland	45,528	42,565	2,262	2,255	405	183	442	291	221	41	151	318	218	239	154	39,238	671
Italy	45,273	39,883	24,216	3,672	5,656	4,281	8,533	3,284	2,994	3,227	1,831	2,716	1,813	2,469	1,016	20,233	2,373
Vietnam	42,099	39,998	7,901	2,682	1,737	3,465	2,628	1,594	964	2,061	593	1,515	585	1,122	322	27,558	1,072
Taiwan	39,248	35,938		2,574	4,782	4,370	9,424	2,932	I I	2,494	2,177	3,554	1,945	1,888	983	18,125	2,136
Malaysia	36,630	34,908		1,967	859	1,196	1,378	646		474	438	718	507	1,015	343	28,892	1,165
Switzerland	36,349	30,602	6,569	1,573	1,127	3,087	1,663	595	736	1,288	548	1,021	679	1,815	417	21,224	1,399
Thailand	29,477	26,862	7,523	2,653	1,414	1,833	2,370		1	1,532	596	1,419	611	1,365		16,516	1,280
Brazil	26,054	22,015	6,776	2,548	I	3,495	2,209		771	585	423	1,381		642	267	12,528	1,024
Israel	22,203	20,216		921	731	2,541			'	822		1,007	1	(D)	190	(D)	774
Indonesia	19,194	18,034	· ·	1,674	l ' l	1,749	1,883	1,021	633	1,026	442	1,406		611	241	10,547	914
Singapore	17,833	15,128	3,041	553	424	1,464	668	91	321	76	257	119	301	1,201	218	11,624	852
Belgium	17,014	14,074	4,927	1,090	848	1,292	1,242	224		479	388	522	477	3,270	284	7,195	
Saudi Arabia	16,918	16,406		73	l I	62	103	5	43	18	32	(D)	35	98	18	(D)	130
Netherlands	16,114	12,585		1,011	1,462	1,197	2,072	530	940	457	658	497	813	417	492	8,475	1,554
Russia	14,536	12,710	· '	934	355	2,093	l	202	146	485	80	1,191		713	54 90	7,092	303
Colombia	13,794	11,852	· ·	702	845	1,054	900	392	240	392	139	1,574	153	290		7,449	366
All other countries	252,071	219,830		16,368	17,315	22,282	22,581	12,037	6,939	10,141	4,014	(D)		(D)	1,908	129,414	3,741
Africa	26,539	22,207	6,553	1,347	1,809	1,717	1,996	740	663	688	390	1,288	465	2,895	267	13,531	963
APEC	1,481,538	1,287,768		91,947	53,100	87,985	65,316		1	47,037	i	63,644		57,932	3,088	889,688	4,921
ASEAN Asia - South	158,405 58,293	147,279 53,554	22,760 23,056	10,192 5,075	5,165 6,261	10,390 7,525	7,995 8,610	5,373 3,114	· · · · · · · · · · · · · · · · · · ·	5,542 1,840	1,778 1,506	5,657 4,815	1,765 1,437	5,687 7,763	949 736	104,437 23,422	2,361 1,864
Asia - Near East	56,596	52,273		1,910	1,456	4,338	1,896	945	630	927	410	7,724	485	5,012	258	31,418	1,046
		·	· ·	•	·	,	·					,		·		•	,
CAFTA Cent. Am. Common Market	23,356 18,676	20,906 16,690		1,350 1,027	1,170 861	1,954 1,393	1,477 1,076	939 729	521 392	833 776	330 242	1,872	344 257	308 215	185 155	13,650 11,031	684 593
Euro Area	325,683	289,793	· ·	16,022	14,098	17,553	20,724	11,894	7,139	10,966	4,417	1,518 15,154	4,436	14,547	2,139	203,656	4,040
Europe	483,141	423,774	74,101	23,857	19,577	28,823	27,499	15,972	i ' i	15,087	5,535	21,368	1	28,659	2,139	290,008	4,564
European Union	416,377	367,903	· ·	19,915	17,511	21,703	25,309		1 ' 1	12,677	5,280	18,272		25,346	2,428	255,808	4,469
LAFTA	372,213	334,339		23,185	·	19,520	8,978			7,072	1,699	17,355		10,984	1,056	246,033	2,520
NATO Allies	634,431	487,240		38,053	20,138	26,550	28,220	14,223	l	14,836	5,971	20,097	1 1	29,214	2,694	246,033 344,267	4,763
North America	571,812	441,496	· ·	36,723	7,345	14,674	8,267	8,220	3,494	6,956	2,466	14,303		15,327	1,560	345,294	3,387
OECD - Europe	1,277,904	1,073,025	104,913	66,259	29,004	54,664	40,584	32,001	1 ' 1	31,947	7,489	46,091		56,413	3,109	785,649	5,166
OPEC	77,558	71,822		3,209	1 ' 1	3,752	3,031	1,617	954	1,536	630	9,038	641	3,312	349	49,359	1,189
Pacific Rim Countries	808,684	753,453	139,610	47,521	45,871	62,935		•		34,731	7,546	43,316		38,990	2,693	489,437	4,426
South/Central America	107,652	94,374		8,963	5,366	12,297	6,296	4,646	1,982	3,731	1,122	8,290	1,168	2,429	637	54,018	1,801
	·	·	· ·	,	· 1	,	·	•	·	,	<b>'</b>		, i	·		,	,
20 Latin Amer. Republics (1) Known value is defined as t	390,878	356,103	29,721		9,034	21,635	10,008	11,164	3,109	7,980	1,875	19,262	1,968	11,303	1,107	260,165	2,620

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

Table 5f
Percent Difference Between 2016 and 2017 Imports
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.											
						ber of					
	Total	Value	Known	Value (1)	Identified	Importers					
	Net		Net		Net						
Country of Origin	Difference	% Difference	Difference	% Difference	Difference	% Difference					
All countries	152,079	7.0	121,269	6.3	7,250	3.4					
Top 25 countries	124,980	6.5	98,195	5.8	7,011	3.6					
China	42,602	9.2	39,239	9.0	5,434	4.7					
Mexico	18,753	6.4	15,944	6.0	111	0.7					
Canada	21,335	7.7	11,462	6.5	97	0.6					
Japan	4,371	3.3	4,308	3.4	-87	-0.7					
Germany	3,449	3.0	906	0.9	203	0.9					
Korea, South	1,535	2.2	434	0.7	-84	-0.6					
United Kingdom	-990	-1.8	-907	-2.0	293	1.6					
Italy	4,615	10.2	3,327	8.3	388	1.6					
France	2,202	4.7	1,630	4.0	201	1.6					
Ireland	3,334	7.3	2,063	4.8	27	1.2					
India	2,517	5.5	1,132	2.7	351	1.9					
Vietnam	4,378	10.4	3,521	8.8	401	5.1					
Taiwan	3,178	8.1	2,966	8.3	-197	-0.8					
Malaysia	740	2.0	517	1.5	3	0.1					
Switzerland	-375	-1.0	-163	-0.5	-91	-1.4					
Thailand	1,639	5.6	1,963	7.3	43	0.6					
Brazil	3,396	13.0	2,700	12.3	-18	-0.3					
Israel	-259	-1.2	-1,027	-5.1	-20	-0.5					
Indonesia	1,011	5.3	266	1.5	-99	-1.7					
Singapore	1,534	8.6	1,261	8.3	13	0.4					
Saudi Arabia	1,953	11.5	1,758	10.7	3	0.7					
Netherlands	1,694	10.5	1,894	15.1	451	5.6					
Russia	2,522	17.3	2,742	21.6	63	4.2					
Spain	2,248	16.7	1,624		462	4.8					
Belgium	-2,034	-12.0	-1,572	-11.2	82	1.7					
All other countries	27,100	10.8	23,073	10.5	-898	-1.5					
Africa	6,872	25.9	5,830		181	2.8					
APEC	108,617	7.3	88,975	6.9	5,427	3.4					
ASEAN	11,302	7.1	9,483	6.4	290	1.3					
Asia - South	2,466	4.2	943	1.8	393						
Asia - Near East	7,303	12.9	5,692	10.9	-9	-0.1					
CAFTA	261	1.1	281	1.3	143	3.0					
Cent. Am. Common Market	197	1.1	293	1.8	18	0.5					
Euro Area	17,433	5.4	11,314	3.9	1,373						
Europe	23,410	4.8	17,062	4.0	2,002	2.7					
European Union	18,525	4.4	11,731	3.2	1,665	2.4					
LAFTA	26,215	7.0	22,866	6.8	205	0.8					
NATO Allies	36,534	5.8	21,589	4.4	1,863	2.4					
North America	40,087	7.0	27,406	6.2	164	0.6					
OECD - Europe	68,807	5.4	47,818	4.5	1,847	1.8					
OPEC	-5,390	-6.9	-6,067	-8.4	-5,010						
Pacific Rim Countries	57,184	7.1	50,816	6.7	5,234	3.7					
South/Central America	8,269	7.7	7,651	8.1	192	1.0					
20 Latin Amer. Republics	26,527	6.7	23,213	6.5	320	1.1					

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Table 5g
2017 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

	value in	millions of ac	oliars. Details	may not equ	iai totais du	e to rounding.	(D) - Rep	oresents sup	pressed to av	old disclosur	e.	
				Unknow	n no. of Emp	oloyees (2)		1-19 Employ	ees		20-49 Employ	/ees
			Number of			Number of			Number of			Number of
	Known	Known	Identified Co.	Known	Known	Identified Co.	Known	Known	Identified Co.	Known	Known	Identified Co.
	Export	Import	that Export	Export	Import	that Export	Export	Import	that Export	Export	Import	that Export
Country	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import
All countries	1,191,753	1,887,653	86,523	60,640	85,842	14,466	35,784	88,052	36,066	29,450	66,056	13,352
Mexico	177,665	265,004	6,838	19,692	10,542	1,012	4,235	8,177	1,437	3,610	4,790	690
Canada	148,420	156,951	7,768	733	836	418	410	1,416	1,074	863	807	919
China	88,940	330,536	13,648	1,323	9,796	1,581	1,276	9,478	3,177	1,025	7,270	2,018
Japan	46,850	123,099	4,725	1,971	782	372	864	1,591	878	608	1,553	496
United Kingdom	42,527	39,384	6,957	591	1,114	667	1,123	1,007	1,305	737	1,049	839
Germany	42,011	94,459	7,795	853	1,248	701	359	2,138	1,469	518	2,613	937
Korea, South	30,238	55,505	3,698	463	691	347	595	1,938	779	166	1,465	379
Netherlands	29,199	10,620	2,512	967	482	210	158	440	356	106	372	227
France	25,780	33,125	3,310	230	561	317	239	611	497	246	702	320
Brazil	22,445	15,045	1,495	1,579	544	135	479	406	173	53	71	86
Singapore	20,140	15,332	1,473	586	576		62	(D)	149	78	(D)	105
Belgium	19,640	8,568	1,287	281	754		183		138	75	61	78
Taiwan	16,898	27,326	4,593	407	1,373		156	,	835	141	1,316	576
Switzerland	14,946	25,505	1,768	236	967	128	581	656	298	310	496	144
Hong Kong	14,721	1,804	2,693	412	205		536		544	241	132	318
India	14,546	21,309	3,178	487	2,015		252	1,233	609	338	1,049	317
Italy	13,142	30,497	4,310	112	1,285		137	1,173	844	158	2,014	509
Australia	12,289	4,801	1,724	232	184		53		265	54	100	161
Malaysia	8,899	31,058	1,427	180	1,303		16		97	68	253	100
United Arab Emirates	7,948	792	402	87	257		(D)	43	78	34	17	28
Ireland	7,885	41,300	704	76	38	50	6	28	55	13	19	38
Saudi Arabia	6,337	10,661	140	42	(D)	10	(D)	3	8	7	0	6
Spain	6,321	8,040	1,694	49	131	114	61	314	239	47	254	149
Thailand	6,316	19,749	1,586	213	1,739		92	446	200	32	474	106
Israel	6,136	15,617	1,246	117	726		268		207	109	389	116
Africa	4,554	6,038	817	56	103		49	90	128	15	75	58
APEC	592,684	1,080,395	29,819	26,472	28,990	·	8,428		8,623	7,020	20,116	4,635
ASEAN Asia South	45,142	103,898	4,201	1,103	4,256		228	2,181	670	272	2,341	405
Asia - South Asia - Near East	15,398	22,928 27,874	3,373 1,708	515 286	2,054 1,163		265 949	1,349 443	665 319	343 152	1,099 411	334 158
	24,512											
CAFTA	7,597	15,012	1,204	362	671	119	147	645	238	133	318	125
Cent. Am. Common Market Euro Area	5,458 148,278	11,840 241,155	850 14,174	218 2,608	500 5,044	91 1,571	94 1,183		150 3,391	60 1,289	209 7,265	79 1,974
Europe	225,911	339,077	19,115	3,662	7,661	2,298	3,088		5,049	2,433	9,444	2,775
European Union	198,725	303,252	18,251	3,283	6,505	•	2,356	-	4,647	2,433	8,703	2,658
LAFTA												873
NATO Allies	217,014	305,910	8,435	22,289	11,920	•	4,892		1,893	3,854	5,126	
North America	342,326 326,086	405,476 421,954	21,846 12,555	4,046 20,425	7,046 11,378	·	2,814 4,645	-	5,472 2,470	2,926 4,474	8,493 5,597	3,229 1,546
OECD - Europe	647,159	958,499	30,326	26,895	21,568	•	9,473		2,470 8,875	7,860	18,679	4,555
OPEC - Editope	20,697	24,468	795	20,893 (D)	566		9,473 747	22,004	172	7,860 53	67	4,333
Pacific Rim Countries	246,974	605,976	21,625	5,687	15,250		3,587	15,739	6,100	2,414	13,315	3,363
South/Central America	49,594	57,494	3,749	2,976	2,076		3,567 868		788	2,414 405	676	363
20 Latin Amer. Republics	225,989	321,293	•	22,653	12,605		5,057	10,436		3,995	5,452	985

Table 5g
2017 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

	Value in	millions of de	ollars. Details	s may not eqi	uai totais du	e to rounding.	(D) - Rej	oresents sup	pressed to av	oid disclosur	·e.	
	5	0-99 Employe	es	100	0-249 Employ	yees	2	50-499 Empl	oyees		500+ Employ	/ees
			Number of			Number of			Number of			Number of
	Known	Known	Identified Co.	Known	Known	Identified Co.	Known	Known	Identified Co.	Known	Known	Identified Co.
	Export	Import	that Export	Export	Import	that Export	Export	Import	that Export	Export	Import	that Export
Country	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import
All countries	30,485	60,561	7,683	78,819	95,730	6,901	53,296	101,807	3,074	903,278	1,389,605	4,981
Mexico	1,920	3,353	561	7,597	8,374	770	7,366	8,766	587	133,245	221,001	1,781
Canada	2,358	1,360	872	2,959	2,249	1,169	4,634	3,942	848	136,463	146,341	2,468
China	1,366	6,561	1,575	4,330	17,207	1,869	2,325	17,218	1,079	77,295	263,007	2,349
Japan	675	3,462	477	1,375	4,903	564	1,644	4,801	443	39,714	106,007	1,495
United Kingdom	946	756	709	7,799	984	925	2,075	6,536	579	29,256	27,939	1,933
Germany	703	2,327	865	1,239	3,494	1,068	1,281	3,519	699	37,058	79,120	2,056
Korea, South	176	1,670			4,152	393		1,610		27,304	43,979	1,212
Netherlands	242	254	201	1,538		267	467	462		25,722	8,278	1,038
France	677	1,258			-			•		20,512	25,171	1,200
Brazil	224	363		·			225			18,847	11,837	732
Singapore	73	42	109	•	95		332			17,726	13,559	714
Belgium	306	374		290				` '	108	18,205	(D)	673
Taiwan	174	1,554	508		•	577	969	•		14,664	18,680	1,286
Switzerland	920 724	921	144			173		<i>'</i>		11,788	20,840	755 785
Hong Kong	724	255			,	306		, ,	216	11,148	691	
India	346	909			(D)	354	255	` ,	255	11,993	12,431	1,077
Italy Australia	378 59	2,245 219			1,155 87	494 171	248 101	1,432 315		11,418 11,589	21,194 3,671	1,358 717
Malaysia	72	90		126						8,182	28,356	769
United Arab Emirates	(D)	10								6,733	313	172
Ireland	20	16			,	69	. ,	47		7,326	40,928	396
Saudi Arabia	(D)	0			(D)	11	2	(D)		6,262	10,425	95
Spain	96	185	129	234	727	189	139			5,695	5,893	738
Thailand	65	456	108	187	622	135	111	1,005	139	5,617	15,006	778
Israel	272	668	89	362	(D)	106	50	(D)	67	4,959	8,012	531
Africa	75	60	53	120	287	80	27	81	54	4,212	5,343	364
APEC	7,884	20,753	3,339	21,663	42,037	3,631	19,398	41,933	1,973	501,819	898,973	3,652
ASEAN	260	1,689	394	1,815	2,056	466	831	3,010	392	40,632	88,365	1,460
Asia - South	349	940	273	877	2,489	382	264	1,392	268	12,783	13,606	1,112
Asia - Near East	444	(D)	114	407	(D)	154	292	(D)	98	21,982	19,457	677
CAFTA	167	552	101	1,679	786		191	543	74	4,917	11,497	421
Cent. Am. Common Market		477	65	, i	579		71	367		3,339	9,160	343
Euro Area	2,476	7,052			10,400	•		,	, i	129,718	197,118	2,664
Europe	4,555	9,224	2,163		-	•	6,754	,	•	189,210	271,806	3,043
European Union	3,540	8,212	2,091	15,569	12,026	2,364	5,724	18,217	1,344	166,182	242,979	2,999
LAFTA	2,770	4,015		11,938	-		7,942	,		163,329	253,666	2,010
NATO Allies	5,885	9,313			13,220			· ·	· ·	298,010	339,649	3,504
North America	4,278	4,713		10,556	-	1			•	269,708	367,342	2,873
OECD - Europe	10,026	20,419	-	30,729		3,693			·	541,086	798,282	3,834
OPEC	368	74		` '	(D)	68	(D)	(D)	45	18,016	22,848	325
Pacific Rim Countries	3,362	14,779	-		29,279			,	•	215,167	491,141	2,932
South/Central America	1,056	1,245		6,483	,		, , , , , , , , , , , , , , , , , , ,	· ·	269	36,196	45,382	1,180
20 Latin Amer. Republics (1) Known value is defined:	2,958	4,587	805	,	11,560			,	726	168,869	265,367	2,075

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

Table 5h
2016 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

	Value in m	illions of dol	lars. Details	may not equ	ual totals du	e to rounding	. (D) - Repre	sents suppr	essed to avo	id disclosure		
				Unknowr	no. of Emp	loyees (2)	1-	19 Employe	es		20-49 Employ	/ees
			Number of			Number of			Number of			Number of
	Known	Known	dentified Co	Known	Known	dentified Co	Known	Known	dentified Co	Known	Known	Identified Co.
	Export	Import	that Export	Export	Import	that Export	Export	Import	that Export	Export	Import	that Export
Country	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import	Value (1)	Value (1)	and Import
All countries	1,114,232	1,767,441	85,732	44,869	78,410	13,906	35,457	86,309	35,779	27,871	62,076	13,457
Mexico	157,963	249,675	6,785	10,388	11,773	1,010	2,873	6,202	1,395	3,100	4,691	703
Canada	142,429	148,450	7,637	547	912	382	1,788	910	1,028	655	646	915
China	82,118	290,364	13,317	1,591	9,616	1,443	1,090	11,222	3,095	1,118	6,607	1,970
Japan	45,152	118,744	4,854	1,317	563	352	1,042	1,747	941	1,125	1,733	516
Germany	38,785	93,104	7,722	897	1,332	600	332	2,282	1,421	357	2,081	994
United Kingdom	38,000	40,454	6,872	645	1,033	655	808	1,186	1,271	721	636	872
Netherlands	28,147	9,264	2,529	983	512	191	170	461	348	174	357	243
Korea, South	26,618	53,898	3,714	612	1,497	352	497	1,911	805	246	1,232	367
France	23,442	31,989	3,276	218	549		307	609	517	499	684	343
Belgium	19,701	9,399	1,328	139	725	81	197	(D)	138	71	112	108
Brazil	18,880	-	1,521	1,430	517		270	816		156		
Taiwan	17,417	24,786	4,534	223	1,123	386	220	1,242	794	137	1,220	605
Singapore	17,064	13,014	1,417	214	245			67	145	57	26	109
Switzerland	16,763	23,027	1,829	242	541	129		685		340	429	
Hong Kong	13,345	3,208	2,686	302	185	260	694	192	527	264	143	316
India	11,961	26,729	3,181	204	1,775	317	328	1,378	613	494	1,236	310
United Arab Emirates	10,586	420	459	59	43	44	852	(D)	99	36	6	28
Italy	10,487	27,460		87	1,081	352	141	1,241	851	115	1,985	524
Australia	10,392	4,285		155	118		46	215		59	441	172
Malaysia	8,481	30,086	1,386	206	871	84	17	220	105	52	122	90
Saudi Arabia	6,836	10,157	158	16	(D)			1	5	11	1	13
Israel	6,679		1,243		509		399	496		74	480	
Ireland	6,436	36,775		54	(D)		7	32		18	24	48
Spain	5,986	7,484	1,590	137	172			396		47	184	141
Thailand	5,901	19,534	1,619		1,605			438		44	234	100
Africa	4,603	5,923	804	53	139		57	159		19		60
APEC	547,824	1,000,726		16,139	29,885		•	,	, i	6,984	18,219	•
ASEAN	41,383	98,081	4,199	638	3,832		232	2,039		246	1,135	418
Asia - South Asia - Near East	12,361 28,554	28,707 29,211	3,390 1,776	245 250	1,820 604			1,493 658		498 121	1,342 491	343 167
			·									
CAFTA	6,844	15,498	1,260	307	655			896 538		150		
Cent. Am. Common Market	4,614	11,941	916	172	492			528 5 570		72	297	96
Euro Area	137,193 209,149	-		2,598 3,673	5,243		1,300	•		1,383	6,536 8,302	•
Europe European Union	182,334	326,446 294,677	18,141	3,370	7,375 6,613		2,671 2,158	8,497 7,066	5,053 4,640	2,556 2,171	7,644	2,877 2,753
·			·					•	•	·		
LAFTA	194,753			` ,	13,199	•	-	,		3,627	5,345	
NATO Allies	320,332	391,785	,	3,793	6,772	· ·	3,952	7,962		2,804	7,360	•
North America	300,392	398,125		10,935	12,685		4,661	7,112		3,755	5,338	1,550
OECD - Europe	599,962	914,801	30,334	16,991	22,768	·	9,302	19,908		7,817	17,696	
OPEC	26,371	29,606	·	271	411	121	943	380		94	178	
Pacific Rim Countries	227,930			•	14,486	-	3,709	•		3,101	11,835	
South/Central America	46,056	51,562	3,855	2,831	2,165		647	2,738		766	,	382
20 Latin Amer. Republics	202,934	300,272	9,185	13,208	13,858	1,441	3,431	8,897	2,102	3,783	5,796	1,012

Table 5h
2016 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

	value in m	illions of doi	iais. Details	may not equ	iai lolais du	e to rounding	. (D) - Kepre	senis suppr	essed to avo	ia disclosure	·.	
	50	-99 Employe	es	100	-249 Employ	ees	250	-499 Employ	rees		500+ Employ	rees
Country	Known Export	Known Import Value (1)	Number of dentified Co that Export and Import	Export	Known Import Value (1)	Number of dentified Co that Export	Known Export Value (1)	Import	Number of dentified Co that Export	Known Export Value (1)	Known Import	Number of Identified Co. that Export
Country	Value (1)	,	·	Value (1)		and Import	ì	Value (1)	and Import	` ,	Value (1)	and Import
All countries	29,243	63,367	7,861	74,440	92,676		52,458		,	849,893	1,286,156	4,848
Mexico	4,043	3,729		6,136	8,463		7,691	8,289		123,733	206,526	1,736
Canada	1,688	2,157	872	3,409	2,109	,	4,512	5,637		129,830	136,078	2,472
China	1,139 765	8,662		3,124 1,647	13,282 5,085		2,496	14,920 3,778	1	71,561 37,211	226,055	2,315
Japan Germany	765 591	3,615 1,876		1,047	4,254		2,045 1,161	3,778		34,209	102,222 77,520	1,489 2,001
•												
United Kingdom	563			4,232	1,528		1,122	7,223		29,909	28,174	1,866
Netherlands	135	271	194	1,781	354		1,249	322	212	23,654	6,988	1,035
Korea, South France	147 353	1,621 1,185	314 287	971 3,240	2,480 3,006		530 685	3,000 1,367	283 279	23,616 18,140	42,157 24,589	1,198 1,178
Belgium	171	313		684	383		471	1,367 (D)	106	17,967	6,477	691
_												
Brazil	158			2,116	424		146	436		14,605	10,795	743
Taiwan	136 104	1,285 33		288 851	2,433 87		1,096	1,181	380	15,316	16,301 11,393	1,247 662
Singapore Switzerland	878	33 1,136		2,726	689		260 128	1,163 980		15,523 12,034	18,567	752
Hong Kong	408	271	262	524	(D)		609	(D)	219	10,544	678	767
India	279			326	(D)		316	(D)		10,014	13,151	1,068
United Arab Emirates	111	29		66	(b) 64		13		29	9,449	239	176
Italy	251	2,093		586	1,585		246	1,275		9,061	18,200	
Australia	64	113	133	296	101	181	102	317	126	9,671	2,981	682
Malaysia	37	193		91	318		189			7,889	28,009	
Saudi Arabia	(D)	1	12	30	(D)	12	(D)	(D)	6	6,678	(D)	97
Israel	279	749	95	162	(D)	110	76	(D)	84	5,556	9,048	541
Ireland	23	6	34	70	(D)	65	394	157	65	5,870	35,828	395
Spain	37	306		200	236		96	251	113	5,363	5,939	717
Thailand	71	835	124	144	551	143	54	973	145	5,410	14,898	780
Africa	56	111	44	170	231	61	44	304		4,204	4,927	380
APEC	8,746			19,102	37,035	·	19,985	42,912		468,297	821,964	3,566
ASEAN	278	2,106		1,237	2,085		605	3,619		38,148	83,264	1,396
Asia - South Asia - Near East	286 485	622 781	265 137	328 260	(D) (D)		324 98	(D) (D)	(D) (D)	10,330 26,074	14,713 21,297	1,096 695
CAFTA Cent. Am. Common Market	272	598 550		1,112 862	1,161	139 83	177	157		4,720 3,191	11,591 9,140	440 367
Euro Area	189 1,618			7,944	835 10,977		54 4,391	90 9,236		117,960	186,904	2,603
Europe	3,239	8,678		15,377	14,494	,	5,992	20,460		175,641	258,640	2,945
European Union	2,274	7,446		12,330	13,207	·	5,726	18,901	1,335	154,304	233,800	2,905
LAFTA	4,445		760		9,938		8,735	9,279		150,727	234,394	1,994
NATO Allies	3,952	4,167 9,374		(D) 15,827	9,936 14,217		9,810		1,645	280,195	324,223	
North America	5,932 5,731	5,887	1,384	9,544	10,572	·	12,203	13,926		253,563	342,605	2,849
OECD - Europe	10,225	21,219	•	29,367	33,232	·	21,004	45,622		505,255	754,356	3,739
OPEC	434	348		(D)	676		(D)	505		23,610	27,107	581
Pacific Rim Countries	2,859			7,883	24,588		7,416			198,257	442,228	2,868
South/Central America	712	1,102		6,331	2,709	·	1,566	1,178		33,203	40,545	1,223
20 Latin Amer. Republics	4,755		835	12,443	11,116		9,167	9,445		156,148	246,329	

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

Table 6a
2017 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement         Total Value         Known Value (1)         Known Value (1)         of Identified Exporters (2)         Known Value (1)         Known Value (1)         Known Value (1)         Known Value (1)         V	Number entified orters 97.5  80.4 73.4 87.1 78.1 95.4 87.2 88.4 85.3 94.8
State of the Origin of Movement         Total Value         Known Value (1)         Known Value (1)         of Identified Exporters (2)         Known Value (1)         Known Value (1)         Known Value (1)         Known Value (1)         V	97.5 80.4 73.4 87.1 78.1 95.4 87.2 88.4 85.3 94.8
United States         1,546,273         100.0         1,377,324         100.0         290,142         100.0         459,654         33.4         282,855           Alabama         21,786         1.4         19,985         1.5         4,078         1.4         2,650         13.3         3,279           Alaska         4,942         0.3         4,743         0.3         819         0.3         2,470         52.1         601           Arizona         20,917         1.4         19,520         1.4         7,476         2.6         5,040         25.8         6,511           Arkansas         6,234         0.4         5,771         0.4         2,264         0.8         968         16.8         1,768           California         172,012         11.1         160,074         11.6         71,874         24.8         67,227         42.0         68,540           Colorado         8,054         0.5         7,596         0.6         5,594         1.9         2,053         27.0         4,880           Connecticut         14,784         1.0         13,761         1.0         5,579         1.9         5,046         36.7         4,933           Delaware         4	97.5 80.4 73.4 87.1 78.1 95.4 87.2 88.4 85.3 94.8
Alabama       21,786       1.4       19,985       1.5       4,078       1.4       2,650       13.3       3,279         Alaska       4,942       0.3       4,743       0.3       819       0.3       2,470       52.1       601         Arizona       20,917       1.4       19,520       1.4       7,476       2.6       5,040       25.8       6,511         Arkansas       6,234       0.4       5,771       0.4       2,264       0.8       968       16.8       1,768         California       172,012       11.1       160,074       11.6       71,874       24.8       67,227       42.0       68,540         Colorado       8,054       0.5       7,596       0.6       5,594       1.9       2,053       27.0       4,880         Connecticut       14,784       1.0       13,761       1.0       5,579       1.9       5,046       36.7       4,933         Delaware       4,566       0.3       4,229       0.3       2,061       0.7       909       21.5       1,759	80.4 73.4 87.1 78.1 95.4 87.2 88.4 85.3 94.8
Alaska       4,942       0.3       4,743       0.3       819       0.3       2,470       52.1       601         Arizona       20,917       1.4       19,520       1.4       7,476       2.6       5,040       25.8       6,511         Arkansas       6,234       0.4       5,771       0.4       2,264       0.8       968       16.8       1,768         California       172,012       11.1       160,074       11.6       71,874       24.8       67,227       42.0       68,540         Colorado       8,054       0.5       7,596       0.6       5,594       1.9       2,053       27.0       4,880         Connecticut       14,784       1.0       13,761       1.0       5,579       1.9       5,046       36.7       4,933         Delaware       4,566       0.3       4,229       0.3       2,061       0.7       909       21.5       1,759	73.4 87.1 78.1 95.4 87.2 88.4 85.3 94.8
Arizona       20,917       1.4       19,520       1.4       7,476       2.6       5,040       25.8       6,511         Arkansas       6,234       0.4       5,771       0.4       2,264       0.8       968       16.8       1,768         California       172,012       11.1       160,074       11.6       71,874       24.8       67,227       42.0       68,540         Colorado       8,054       0.5       7,596       0.6       5,594       1.9       2,053       27.0       4,880         Connecticut       14,784       1.0       13,761       1.0       5,579       1.9       5,046       36.7       4,933         Delaware       4,566       0.3       4,229       0.3       2,061       0.7       909       21.5       1,759	87.1 78.1 95.4 87.2 88.4 85.3 94.8
Arkansas       6,234       0.4       5,771       0.4       2,264       0.8       968       16.8       1,768         California       172,012       11.1       160,074       11.6       71,874       24.8       67,227       42.0       68,540         Colorado       8,054       0.5       7,596       0.6       5,594       1.9       2,053       27.0       4,880         Connecticut       14,784       1.0       13,761       1.0       5,579       1.9       5,046       36.7       4,933         Delaware       4,566       0.3       4,229       0.3       2,061       0.7       909       21.5       1,759	78.1 95.4 87.2 88.4 85.3 94.8
Colorado         8,054         0.5         7,596         0.6         5,594         1.9         2,053         27.0         4,880           Connecticut         14,784         1.0         13,761         1.0         5,579         1.9         5,046         36.7         4,933           Delaware         4,566         0.3         4,229         0.3         2,061         0.7         909         21.5         1,759	87.2 88.4 85.3 94.8
Connecticut       14,784       1.0       13,761       1.0       5,579       1.9       5,046       36.7       4,933         Delaware       4,566       0.3       4,229       0.3       2,061       0.7       909       21.5       1,759	88.4 85.3 94.8
Delaware         4,566         0.3         4,229         0.3         2,061         0.7         909         21.5         1,759	85.3 94.8
	94.8
Florida     54,914     3.6     49,871     3.6     58,025     20.0     28,325     56.8     55,014       Georgia     37,224     2.4     33,163     2.4     14,406     5.0     9,074     27.4     12,665	87.9
Hawaii     952     0.1     544     0.0     808     0.3     358     65.8     696       Idaho     3,864     0.2     3,577     0.3     1,590     0.5     804     22.5     1,371	86.1 86.2
Illinois 65,187 4.2 60,835 4.4 23,338 8.0 15,164 24.9 20,885	89.5
Indiana 37,737 2.4 34,443 2.5 8,332 2.9 5,367 15.6 7,043	84.5
lowa 13,399 0.9 12,028 0.9 3,290 1.1 2,344 19.5 2,736	83.2
Kansas     11,243     0.7     9,340     0.7     3,176     1.1     2,145     23.0     2,643	83.2
Kentucky     30,857     2.0     29,538     2.1     4,606     1.6     13,100     44.3     3,638	79.0
Louisiana 57,005 3.7 52,931 3.8 3,756 1.3 18,292 34.6 3,170	84.4
Maine     2,712     0.2     2,402     0.2     1,844     0.6     1,334     55.5     1,584       Maryland     9,317     0.6     8,452     0.6     6,135     2.1     2,963     35.1     5,340	85.9 87.0
Massachusetts       27,566       1.8       25,646       1.9       10,254       3.5       8,849       34.5       9,081         Michigan       59,870       3.9       55,639       4.0       14,681       5.1       13,069       23.5       13,101	88.6 89.2
Minnesota 20,692 1.3 19,303 1.4 8,242 2.8 5,233 27.1 7,173	87.0
Mississippi 10,995 0.7 10,365 0.8 1,945 0.7 2,087 20.1 1,491	76.7
Missouri 14,206 0.9 13,042 0.9 6,100 2.1 3,494 26.8 5,209	85.4
Montana 1,616 0.1 1,384 0.1 1,332 0.5 877 63.4 1,158	86.9
Nebraska         7,206         0.5         6,954         0.5         1,760         0.6         1,427         20.5         1,426	81.0
Nevada 12,162 0.8 11,415 0.8 3,402 1.2 1,525 13.4 2,912	85.6
New Hampshire     5,148     0.3     4,947     0.4     2,529     0.9     1,511     30.5     2,174       New Jersey     34,486     2.2     31,141     2.3     20,632     7.1     13,321     42.8     18,936	86.0 91.8
New Mexico     3,610     0.2     3,554     0.3     1,277     0.4     1,585     44.6     1,070       New York     77,915     5.0     64,987     4.7     36,769     12.7     38,466     59.2     34,394	83.8 93.5
North Carolina 32,622 2.1 28,586 2.1 10,772 3.7 6,482 22.7 9,375	87.0
North Dakota 5,835 0.4 4,881 0.4 1,680 0.6 2,805 57.5 1,443	85.9
Ohio     50,103     3.2     45,451     3.3     16,138     5.6     10,828     23.8     14,355	89.0
Oklahoma     5,364     0.3     4,800     0.3     2,960     1.0     1,425     29.7     2,487	84.0
Oregon         21,895         1.4         20,972         1.5         5,858         2.0         5,039         24.0         5,214	89.0
Pennsylvania     38,702     2.5     35,356     2.6     15,241     5.3     12,110     34.3     13,514       Rhode Island     2,392     0.2     2,129     0.2     1,751     0.6     1,237     58.1     1,529	88.7 87.3
South Carolina 32,199 2.1 30,299 2.2 6,512 2.2 3,505 11.6 5,517	84.7
South Dakota 1,360 0.1 1,221 0.1 937 0.3 (D) (D) 713	76.1
Tennessee 33,246 2.2 30,975 2.2 7,164 2.5 5,065 16.4 5,927	82.7
Texas 264,541 17.1 248,160 18.0 39,690 13.7 96,408 38.8 36,753	92.6
Utah         11,583         0.7         9,438         0.7         3,525         1.2         4,146         43.9         3,012	85.4
Vermont         2,776         0.2         2,625         0.2         1,127         0.4         528         20.1         961	85.3
Virginia         16,509         1.1         15,428         1.1         7,147         2.5         4,732         30.7         6,079	85.1
Washington     76,414     4.9     71,148     5.2     12,421     4.3     13,004     18.3     11,122	89.5
West Virginia     7,110     0.5     6,706     0.5     1,045     0.4     3,127     46.6     834       Wisconsin     22,306     1.4     20,059     1.5     8,780     3.0     5,610     28.0     7,603	79.8 86.6
Wyoming 1,196 0.1 1,127 0.1 399 0.1 661 58.7 316	79.2
District of Columbia 1,483 0.1 150 0.0 526 0.2 111 73.7 388	73.8
Puerto Rico 15,876 1.0 15,687 1.1 1,315 0.5 4,621 29.5 1,122	85.3
Virgin Islands         961         0.1         948         0.1         107         0.0         (D)         (D)         79	73.8
Unallocated (3) 48,617 3.1 0 0.0 0 0.0 0 0 0	0.0

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Detail may not sum to total because companies may export from more than one state.

<sup>(3)</sup> Includes transactions not reported by state and low-value estimates.

<sup>(4)</sup> Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

Table 6b
2016 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the	Value III IIIIII or del	Dotalio ma	y Hot oqual totalo	Identified Exporters						n Sized Exporte	
United States		Total Value			% of Known	Number of Identified	of Identified	Known	% of Known	Number of Identified	% of Number of Identified
Alaska   4,347   0.3   4,240   0.3   752   0.3   2,586   5,68   549   73.0 Arozona   20,006   1.5   19,675   1.5   7,756   2.6   4,887   24.8   5,591   77.4 Arozona   5,707   0.4   5,686   0.4   2,286   0.6   1,108   19,7   1,793   78.1   1,793   78.1   1,793				( )	` ,	. ,	-	· ,	. , ,	. ,	· · · · · · · · · · · · · · · · · · ·
Arizona   22,006   15   19,77   1.5   7.506   2.6   4.897   2.48   5.891   97.4 Arizansas   5.70   0.4   5.286   0.4   2.296   0.8   1.036   1.197   1.733   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   781.1   1.191   1.193   1.191   1.193   1.191   1.193   1	Alabama	20,420	1.4	18,745	1.4	4,142	1.4	2,974	15.9	3,338	80.6
Arkaneses   5,707   0.4   9,286   0.4   2,296   0.6   1,038   19,7   1,783   78,1   Collomal   163,47   11,3   151,536   11,7   73,303   252   65,356   2.0   Colorado   7,773   0.5   7,212   0.6   5,675   2.0   2,051   284   4,966   87,2   Colorado   4,532   0.3   42,24   0.3   1,803   0.6   870   20.6   1,562   86,6   Florida   6,202   3.6   47,866   3.7   58,831   20.1   27,92   256,558   88,43   94,9   Gengria   35,626   2.5   32,150   2.5   14,228   4.9   8,539   26,8   12,490   87,7   Idaho   4,875   0.3   4,860   0.4   1,577   0.5   882   19,4   1,343   88,2   Illinois   59,726   4.1   58,899   4.3   22,894   7,7   0.5   88,2   Indiana   34,639   2.4   32,111   2.5   8,200   2.9   5,272   11,4   7,010   84,3   Indiana   1,776   0.7   4,476   0.8   3,216   1.1   2,341   2,47   7,016   82,2   Idaho   4,877   0.7   2,476   0.7   3,234   1.1   2,341   2,47   7,016   82,2   Idaho   4,878   0.7   2,476   0.7   3,234   1.1   2,341   2,47   2,47   2,47   Idaho   4,878   0.7   2,476   0.7   3,234   1.1   2,341   2,47   2,47   2,47   Idaho   4,878   0.7   2,476   0.7   3,234   1.1   2,341   2,47   2,47   2,47   Idaho   4,878   0.7   2,476   0.7   3,234   1.1   2,341   2,47   2,47   2,47   Idaho   4,878   0.7   2,476   0.7   3,234   1.1   2,341   2,47		· ·		· ·				•			
Callomia   183,412   11.3   151,505   11.7   73,303   25.2   65,358   4.31   70,002   85.5   Coloradia   7373   0.5   7,712   0.6   5,676   20   20,61   20   20,61   Coloradia   14,386   1.0   13,576   1.0   5,727   2.0   4,507   32.2   5,052   88.2   Florida   52,029   3.6   47,646   3.7   55,391   20.1   27,929   56.6   55,408   Florida   52,029   3.6   47,646   3.7   55,391   20.1   27,929   56.6   55,408   Florida   795   0.1   4.41   0.0   786   0.3   280   6.55   684   Florida   48,75   0.3   4,606   0.4   1,677   0.5   892   1.4   1.343   652.1   Illinois   59,720   4.1   55,989   4.3   22,804   7.8   14,768   26.4   20,421   Illinois   59,720   4.1   55,989   4.3   22,804   7.8   14,768   26.4   20,421   Illinois   12,112   0.8   10,800   0.8   3,246   1.1   2,366   2.7   2,866   6.29   Kentucky   29,176   2.0   29,177   2.2   4,532   1.6   12,193   43.7   3.536   78.1   Louisiana   40,477   3.3   46,968   3.6   3.600   1.2   1.6   1.3   3.6   3.074   48.7   Manyand   0.652   0.7   8,476   0.7   3.8,76		•		•		*		·			
Colorado		· ·		•				· ·			
Carneciacid 14,386 1.0 15,576 1.0 5,727 2.0 4.507 33.2 5,052 88.2 50 50 50 50 50 50 50 50 50 50 50 50 50											
Delaware		· ·		•		· ·		·			
Georgia   \$5,626   2.5   \$3,150   2.5   \$14,228   4.9   \$6,539   26.6   \$12,480   \$7.0   \$1441   \$1.0   \$178   \$0.3   \$20.2   \$3.5   \$184   \$1.0		· ·				· ·		*			
Haywaii				•		· ·		,		· ·	
Idaho	_					•		,		·	
Illinois											
Indiana   34,639   2.4   32,111   2.5   8.320   2.9   5.272   16.4   7,010   84.3     Iowa   12,112   0.8   10,880   0.8   32,16   1.1   2.366   2.17   2.666   82.9     Kansas   10,176   0.7   8.476   0.7   3.234   1.1   2.341   2.76   2.882   82.9     Kansas   10,176   0.7   8.476   0.7   3.234   1.1   2.341   2.76   2.882   82.9     Kansas   48,417   3.3   48,466   3.6   3.630   1.2   16.163   3.48   3.074   84.7     Maire   2,074   0.2   2,070   0.2   1.883   0.7   1.310   51.0   1.597   84.4     Maryland   9,662   0.7   8,470   0.7   6,280   2.2   2,690   31.8   5,423   86.4     Massachusetts   25,872   1.6   24,443   1.9   10,194   3.5   8,794   36.0   9,067   88.9     Michigan   54,883   3.8   50,797   3.9   14,758   5.1   12,210   24.0   13.165   89.2     Minnesota   19,187   1.3   18,074   1.4   8.266   2.8   5.416   30.0   7,177   86.8     Mississippi   10,488   0.7   10,020   0.8   2.017   0.7   3.34   1.3   1.520   75.4     Missui   13,929   1.0   13,163   1.0   6,093   2.1   3,131   23.8   5,179   85.0     Montana   1.389   0.1   1.212   0.1   1.224   0.4   68.9   63.09   0.6   1.413   22.9   1.495   80.8     New Hampshire   4,139   0.3   3,338   0.3   2.498   0.9   1.4105   35.6   8.794   1.955   80.8     New Hampshire   4,139   0.3   3,541   0.3   1.327   0.5   1.439   40.6   10.5   8.85     New Jersey   31,197   2.1   27,794   2.1   20,333   7.1   11,536   41.5   18,847   81.8     New Morkoco   3,631   0.3   3,541   0.3   1.327   0.5   1.439   40.6   1.105   83.6     New Jersey   31,197   2.1   27,794   2.1   20,333   7.1   11,536   41.5   13,845   3.0     New Morkoco   3,631   0.3   3,541   0.3   3,541   0.3   3,541   0.3   1.327   0.5   1.439   40.6   1.105   83.6     New Jersey   31,197   2.1   27,794   2.1   20,333   7.1   11,536   41.5   18,847   81.8     New Morkoco   3,631   0.3   3,541   0.3   3,541   0.3   3,547   2.2   3,4789   55.1   3,4855   39.7     North Carolina   3,136   2.2   29,610   2.3   6,374   2.2   3,325   11,2   5,365   84.2     North Carolina   3,136   2.2   29,610   2.		•									
Inches   12,112								,			
Kemtucky		· ·				· ·		·			
Kentucky	Kansas	10,176	0.7	8,476	0.7	3,234	1.1	2,341	27.6	2,682	82.9
Maine	Kentucky	29,178	2.0	27,917	2.2		1.6		43.7		78.1
Maryland         9,662         0.7         8,470         0.7         6,280         2.2         2,600         31.8         5,423         86.4           Massachusetts         25,872         1.8         24,443         1.9         10,194         3.5         8,794         36.0         9,067         88.9           Minnesota         19,187         1.3         18,074         1.4         8,266         2.8         5,1416         30.0         7,177         86.8           Mississippi         10,488         0.7         10,020         0.8         2,017         7,1384         13.8         1,520         75.4           Mississippi         10,488         0.7         10,020         0.8         2,017         7,1384         13.8         1,520         75.4           Mississippi         10,488         0.7         10,102         0.8         2,017         7,1384         13.8         1,520         75.4           Mississippi         10,488         0.7         10,102         0.0         6,093         2,1         3,131         23.8         5,178         85.0           Morbacka         6,379         0.1         6,161         0.5         1,850         0.6         1,1413		•		•				•			
Massachuseits         25,872         1.8         24,443         1.9         10,194         3.5         8,794         36.0         9,067         88.9           Michigan         54,663         3.8         50,797         3.9         14,758         5.1         12,210         24.0         13,165         89.2           Mississippi         10,488         0.7         10,020         0.8         2,017         0.7         1,384         13.8         1,520         75.4           Missispipi         10,488         0.7         10,020         0.8         2,017         0.7         1,384         13.8         1,520         75.4           Missispipi         11,048         0.7         10,020         0.8         2,017         0.7         1,384         13.8         1,520         75.6           Morthana         1,359         0.1         1,221         0.1         1,294         0.4         684         56.0         1,105         85.4           Nevadas         9,757         0.7         9,162         0.7         3,278         1.1         1,790         19.5         2,218         86.0           New Hampshire         4,139         0.3         3,938         0.3         2,489		· ·				·		,			
Michigan         54,683         3.8         50,797         3.9         14,766         5.1         12,210         24,0         13,166         89.2           Minnesota         19,187         1.3         18,074         1.4         8,266         2.8         5,146         30.0         7,177         86.8           Mississippi         10,488         0.7         10,020         0.8         2,017         0.7         1,384         13.8         1,520         75.4           Missouri         13,929         1.0         1,123         0.1         6,093         2.1         3,131         23.8         5,178         86.6           Mebraska         6,379         0.4         6,161         0.5         1,850         0.6         1,413         22.9         1,495         80.8           Newadad         9,757         0.7         9,62         0.7         3,278         1.1         1,790         19.5         2,818         86.0           New Jersey         31,197         2.1         27,794         2.1         20,533         7.1         11,356         41.5         18,847         91.8           New Mexico         3,631         0.3         3,541         0.3         3,471	•			•				· ·			
Minnesota   19,187   1.3   18,074   1.4   8,266   2.8   5,416   30.0   7,177   86.8   Mississippi   10,488   0.7   10,020   0.8   2,017   0.7   1,384   13.8   1,520   75.4   Missouri   13,929   1.0   13,153   1.0   6,093   2.1   3,131   23.8   5,178   85.0   Montana   1,359   0.1   1,221   0.1   1,294   0.4   684   56.0   1,105   85.4   Mebraska   6,379   0.4   6,161   0.5   1,850   0.6   1,413   22.9   1,495   80.8   Nevada   9,757   0.7   9,162   0.7   3,276   1.1   1,790   19.5   2,818   86.0   New Hampshire   4,139   0.3   3,938   0.3   2,498   0.9   1,403   35.6   2,139   85.6   New Jersey   31,197   2.1   27,794   2.1   20,533   7.1   11,536   41.5   18,847   91.8   New Mexico   3,631   0.3   3,541   0.3   1,327   0.5   1,439   40.6   1,105   83.3   New York   71,235   4.9   63,099   4.9   37,197   12.8   34,789   55.1   34,855   39.7   North Carolina   30,148   2.1   26,240   2.0   10,867   3.7   6,621   25.2   9,479   87.2   North Dakota   5,313   0.4   4,776   3.5   15,992   5.5   10,325   23.1   14,228   89.0   Oklahoma   5,044   0.3   4,508   0.3   3,042   1.0   1,200   26.6   2,554   84.0   Okregon   21,747   1.5   20,889   1.6   5,776   2.0   4,992   21.5   5,1305   89.0   North Carolina   36,457   2.5   33,424   2.6   15,236   5.2   10,755   32.2   13,557   89.0   North Dakota   2,276   0.2   2,112   0.2   3,637   22   3,325   11.2   5,365   84.2   2.0   2.0   1,131   0.1   89.8   0.3   (D)   (D)   684   76.2   7.0   7		· ·				*		*			
Mississippi         10,488         0.7         10,020         0.8         2,017         0.7         1,384         1,38         1,520         75.4           Missouri         13,929         1.0         13,153         1.0         6,093         2.1         3,131         23.8         5,178         85.0           Missouri         1,359         0.1         1,221         0.1         1,294         0.4         684         56.0         1,105         85.4           Nebraska         6,379         0.4         6,161         0.5         1,850         0.6         1,413         22.9         1,495         80.8           New Alexada         9,757         0.7         9,162         0.7         3,278         1.1         1,790         19,5         2,818         80.0           New Hampshire         4,139         0.3         3,938         0.3         2,498         0.9         1,403         35.6         2,139         85.6           New Mexico         3,611         0.3         3,511         0.3         3,511         0.3         4,478         1.5         6,621         25.2         9,479         1.6         80.0           North Carolina         30,148         2.1         <		· ·				· ·				· ·	
Montana         1,359         0.1         1,221         0.1         1,294         0.4         684         56.0         1,105         85.4           Nebraska         6,379         0.4         6,161         0.5         1,850         0.6         1,413         22.9         1,495         80.8           New Jersey         31,197         0.3         3,938         0.3         2,498         0.9         1,403         35.6         2,139         85.6           New Jersey         31,197         2.1         27,794         2.1         20,533         7.1         11,053         41.5         18,847         91.8           New Jersey         31,197         2.1         27,794         2.1         20,533         7.1         11,033         45.6         1,105         83.3           New Jersey         31,197         2.1         27,794         2.1         20,2533         7.1         11,033         45.6         11,05         83.3           New Jersey         31,197         2.1         20,266         2.0         1,082         3,7197         11,28         34,789         55.1         34,855         93.7           North Carolina         30,14         2.1         2.0         1,685	Mississippi	•		·		•		*			
Nebraska   6,379   0,4   6,161   0,5   1,850   0,6   1,413   22,9   1,485   80,8     Nevada   9,757   0,7   9,162   0,7   3,278   1,1   1,790   19,5   2,818   86,0     New Hampshire   4,139   0,3   3,938   0,3   2,498   0,9   1,403   35,6   2,139   85,6     New Jersey   31,197   2,1   27,794   2,1   20,533   7,1   11,536   41,5   18,847   91,8     New Mexico   3,631   0,3   3,541   0,3   3,717   12,8   34,789   55,1   34,855   93,7     North Carolina   30,148   2,1   26,240   2,0   10,867   3,7   6,621   25,2   9,479   87,2     Ohio   49,271   3,4   44,746   3,5   16,992   5,5   10,325   23,1   14,228   89,0     Ohiahoma   5,044   0,3   4,508   0,3   3,042   1,0   1,200   26,6   2,554   84,0     Oregon   21,747   1,5   20,899   1,6   5,776   2,0   4,492   21,5   5,130   88,8     Pennsylvania   36,457   2,5   33,424   2,6   15,236   5,2   10,756   32,2   13,557   89,0     Rhode Island   2,276   0,2   2,112   0,2   1,655   0,6   1,359   64,3   1,437   86,8     South Dakota   1,223   0,1   1,131   0,1   896   0,3   (D)   (D)   684   76,2     Texas   31,418   2,2   29,531   2,3   7,056   2,4   4,714   16,0   5,809   82,3     Vermont   2,986   0,2   2,826   0,2   1,112   0,4   642   22,7   64,94   64,94     Washington   79,540   5,5   73,603   5,7   12,434   4,3   12,876   17,5   11,162   89,8     West Virginia   5,045   0,3   4,735   0,4   1,060   0,4   1,396   22,5   5,10     Wisconsin   21,009   1,4   19,203   1,5   86,25   3,0   5,77   2,55   3,455   3,455     Wisconsin   21,009   1,4   19,203   1,5   86,25   3,0   5,77   2,434   4,3   12,876   17,5   11,162   89,8     West Virginia   1,986   1,4   19,771   1,5   1,436   0,5   9,005   4,55   1,213   84,5     Virgin Islands   3,016   0,0   0,0   0,0   0,0   0,0   0,0   0,0   0,0     Wisconsin   21,009   1,4   19,203   1,5   1,436   0,5   9,005   4,55   1,213   84,5     Virgin Islands   3,016   0,0   0,0   0,0   0,0   0,0   0,0   0,0   0,0     Vermont   1,986   1,4   19,771   1,5   1,436   0,5   9,005   4,55   1,213   84,5     Virgin Islands   3,016   0,0   0,0	Missouri	13,929	1.0	13,153	1.0	6,093	2.1	3,131	23.8	5,178	85.0
Nevada         9,757         0.7         9,162         0.7         3,278         1.1         1,790         19,5         2,818         86.0           New Hampshire         4,139         0.3         3,938         0.3         2,498         0.9         1,403         35.6         2,139         85.6           New Jersey         31,197         2.1         27,794         2.1         20,533         7.1         11,536         41.5         18,847         91.8           New Mexico         3,631         0.3         3,541         0.3         1,327         0.5         1,439         40.6         1,105         63.3           New York         71,235         4.9         63,099         4.9         37,197         12.8         34,789         55.1         34,855         93.7           North Carolina         30,148         2.1         26,240         2.0         10,867         3.7         6,621         25.2         9,479         87.2           North Dakota         5,313         0.4         4,775         0.4         1,615         0.6         1,815         38.0         1,371         84.9           Ohio         49,271         1.5         20,889         1.6         5,776		•		•		· ·					
New Hampshire         4,139         0.3         3,938         0.3         2,498         0.9         1,403         35.6         2,139         86.6           New Jersey         31,197         2.1         27,794         2.1         20,533         7.1         11,536         41.5         18,847         91.8           New Mork         71,235         4.9         63,099         4.9         37,197         12.8         34,789         55.1         34,855         93.7           North Carolina         30,148         2.1         26,240         2.0         10,867         3.7         6,621         25.2         9,479         87.2           North Carolina         30,148         2.1         26,240         2.0         10,867         3.7         6,621         25.2         9,479         87.2           North Carolina         49,271         3.4         44,746         3.5         15,992         5.5         10,325         23.1         14,228         89.0           Oklahoma         5,044         0.3         4,508         0.3         3,042         1.0         1,200         26.6         2,554         84.0           Oregon         21,747         1.5         20,889         1.6				•		· ·		•			
New Jersey         31,197         2.1         27,794         2.1         20,533         7.1         11,536         41.5         18,847         91.8           New Mexico         3,631         0.3         3,541         0.3         1,227         0.5         1,439         40.6         1,105         83.3           North Carolina         30,148         2.1         26,240         2.0         10,867         3.7         6,621         25.2         9,479         87.2           North Dakota         5,313         0.4         4,775         0.4         1,615         0.6         1,815         38.0         1,371         84.9           Oklahoma         5,044         0.3         4,508         0.3         3,042         1.0         1,200         26.6         2,554         84.0           Oregon         21,747         1.5         20,889         1.6         5,776         2.0         4,492         21.5         5,130         88.8           Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           South Carolina         1,223         0.1         1,113         0.1         89.		· ·		•		· ·		•			
New Mexico         3,631         0.3         3,541         0.3         1,327         0.5         1,439         40.6         1,105         83.3           New York         71,235         4.9         63,099         4.9         37,197         12.8         34,789         55.1         34,855         93.7           North Dakota         5,313         0.4         4,775         0.4         1,615         0.6         1,815         38.0         1,371         84.9           Ohio         49,271         3.4         44,746         3.5         15,992         5.5         10,325         23.1         14,228         89.0           Oklahoma         5,044         0.3         4,508         0.3         3,042         1.0         1,200         26.6         2,554         84.0           Oregon         21,747         1.5         20,889         1.6         5,776         2.0         4,922         2.5         5,130         88.8           Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           Rhode Island         2,276         0.2         2,112         0.2         1,655	•	•				· ·		· ·		· ·	
New York         71,235         4,9         63,099         4,9         37,197         12,8         34,789         55,1         34,855         93,7           North Carolina         30,148         2.1         26,240         2.0         10,867         3.7         6,621         25,2         9,479         87,2           North Dakota         5,313         0.4         4,775         0.4         1,615         0.6         1,815         38.0         1,371         84,9           Ohio         49,271         3.4         44,746         3.5         15,992         5.5         10,325         23.1         14,228         89.0           Oklahoma         5,044         0.3         4,508         0.3         3,042         1.0         1,200         26.6         2,554         84.0           Oregon         21,747         1.5         20,889         1.6         5,776         2.0         4,492         21.5         5,130         88.8           Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           Rhode Island         2,276         0.2         2,112         0.2         1,655 </td <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0.5</td> <td></td> <td></td> <td></td> <td>83.3</td>	•						0.5				83.3
North Dakota         5,313         0.4         4,775         0.4         1,615         0.6         1,815         38.0         1,371         84.9           Ohio         49,271         3.4         44,746         3.5         15,992         5.5         10,325         23.1         14,228         89.0           Oklahoma         5,044         0.3         4,508         0.3         3,042         1.0         1,000         26.6         2,554         84.0           Oregon         21,747         1.5         20,889         1.6         5,776         2.0         4,492         21.5         5,130         88.8           Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           Rhode Island         2,276         0.2         2,112         0.2         1,655         0.6         1,359         64.3         1,437         86.8           South Carolina         31,316         2.2         29,610         2.3         6,374         2.2         3,325         11.2         5,365         84.2           South Dakota         1,223         0.1         1,131         0.1         898		· ·						•			
Ohio         49,271         3.4         44,746         3.5         15,992         5.5         10,325         23.1         14,228         89.0           Oklahoma         5,044         0.3         4,508         0.3         3,042         1.0         1,200         26.6         2,554         84.0           Oregon         21,747         1.5         20,889         1.6         5,776         2.0         4,492         21.5         5,130         88.8           Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           Rhode Island         2,276         0.2         2,112         0.2         1,655         0.6         1,359         64.3         1,437         86.8           South Carolina         31,316         2.2         29,610         2.3         6,374         2.2         3,325         11.2         5,365         84.2           South Dakota         1,223         0.1         1,131         0.1         898         0.3         (D)         (D)         (D)         684         76.2           Texas         231,053         15.9         218,105         16.8         <		· ·				· ·					
Oklahoma         5,044         0.3         4,508         0.3         3,042         1.0         1,200         26.6         2,554         84.0           Oregon         21,747         1.5         20,889         1.6         5,776         2.0         4,492         21.5         5,130         88.8           Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           Rhode Island         2,276         0.2         2,112         0.2         1,655         0.6         1,359         64.3         1,437         86.8           South Carolina         31,316         2.2         29,610         2.3         6,374         2.2         33,25         11.2         5,365         84.2           South Dakota         1,223         0.1         1,131         0.1         898         0.3         (D)         (D)         684         76.2           Tennessee         31,418         2.2         29,531         2.3         7,056         2.4         4,714         16.0         5,809         82.3           Texas         231,053         15.9         218,105         16.8         39,874				·		· ·		· ·			
Oregon         21,747         1.5         20,889         1.6         5,776         2.0         4,492         21.5         5,130         88.8           Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           Rhode Island         2,276         0.2         2,112         0.2         1,655         0.6         1,359         64.3         1,437         86.8           South Carolina         31,316         2.2         29,610         2.3         6,374         2.2         3,325         11.2         5,366         84.2           South Dakota         1,223         0.1         1,131         0.1         898         0.3         (D)         (D)         (D)         684         76.2           Tennessee         31,418         2.2         29,531         2.3         7,056         2.4         4,714         16.0         5,809         82.3           Texas         231,053         15.9         218,105         16.8         39,874         13.7         85,791         39.3         36,966         92.7           Utah         12,073         0.8         10,128         0.8				•		•		· ·			
Pennsylvania         36,457         2.5         33,424         2.6         15,236         5.2         10,756         32.2         13,557         89.0           Rhode Island         2,276         0.2         2,112         0.2         1,655         0.6         1,359         64.3         1,437         86.8           South Carolina         31,316         2.2         29,610         2.3         6,374         2.2         3,325         11.2         5,365         84.2           South Dakota         1,223         0.1         1,131         0.1         898         0.3         (D)         (D)         (D)         684         76.2           Tennessee         31,418         2.2         29,531         2.3         7,056         2.4         4,714         16.0         5,809         82.3           Texas         231,053         15.9         218,105         16.8         39,874         13.7         85,791         39.3         36,966         92.7           Utah         12,073         0.8         10,128         0.8         3,562         1.2         4,995         49.3         3,059         85.9           Vermont         2,986         0.2         2,826         0.2								·		·	
Rhode Island         2,276         0.2         2,112         0.2         1,655         0.6         1,359         64.3         1,437         86.8           South Carolina         31,316         2.2         29,610         2.3         6,374         2.2         3,325         11.2         5,365         84.2           South Dakota         1,223         0.1         1,131         0.1         898         0.3         (D)         (D)         664         76.2           Tennessee         31,418         2.2         29,531         2.3         7,056         2.4         4,714         16.0         5,809         82.3           Texas         231,053         15.9         218,105         16.8         39,874         13.7         85,791         39.3         36,966         92.7           Utah         12,073         0.8         10,128         0.8         3,562         1.2         4,995         49.3         3,059         85.9           Vermont         2,986         0.2         2,826         0.2         1,112         0.4         642         22.7         954         85.8           Virginia         16,309         1.1         15,191         1.2         7,326         2.5		· ·				*		*			
South Dakota         1,223         0.1         1,131         0.1         898         0.3         (D)         (D)         684         76.2           Tennessee         31,418         2.2         29,531         2.3         7,056         2.4         4,714         16.0         5,809         82.3           Texas         231,053         15.9         218,105         16.8         39,874         13.7         85,791         39.3         36,966         92.7           Utah         12,073         0.8         10,128         0.8         3,562         1.2         4,995         49.3         3,059         85.9           Vermont         2,986         0.2         2,826         0.2         1,112         0.4         642         22.7         954         85.8           Virginia         16,309         1.1         15,191         1.2         7,326         2.5         4,527         29.8         6,194         84.5           Washington         79,540         5.5         73,603         5.7         12,434         4.3         12,876         17.5         11,162         89.8           West Virginia         5,045         0.3         4,735         0.4         1,060         0.4	•							· ·		· ·	
Tennessee         31,418         2.2         29,531         2.3         7,056         2.4         4,714         16.0         5,809         82.3           Texas         231,053         15.9         218,105         16.8         39,874         13.7         85,791         39.3         36,966         92.7           Utah         12,073         0.8         10,128         0.8         3,562         1.2         4,995         49.3         3,059         85.9           Vermont         2,986         0.2         2,826         0.2         1,112         0.4         642         22.7         954         85.8           Virginia         16,309         1.1         15,191         1.2         7,326         2.5         4,527         29.8         6,194         84.5           Washington         79,540         5.5         73,603         5.7         12,434         4.3         12,876         17.5         11,162         89.8           West Virginia         5,045         0.3         4,735         0.4         1,060         0.4         1,396         29.5         816         77.0           Wisconsin         21,009         1.4         19,203         1.5         8,625 <td< td=""><td>South Carolina</td><td>31,316</td><td>2.2</td><td>29,610</td><td>2.3</td><td>6,374</td><td>2.2</td><td>3,325</td><td>11.2</td><td>5,365</td><td>84.2</td></td<>	South Carolina	31,316	2.2	29,610	2.3	6,374	2.2	3,325	11.2	5,365	84.2
Texas         231,053         15.9         218,105         16.8         39,874         13.7         85,791         39.3         36,966         92.7           Utah         12,073         0.8         10,128         0.8         3,562         1.2         4,995         49.3         3,059         85.9           Vermont         2,986         0.2         2,826         0.2         1,112         0.4         642         22.7         954         85.8           Virginia         16,309         1.1         15,191         1.2         7,326         2.5         4,527         29.8         6,194         84.5           Washington         79,540         5.5         73,603         5.7         12,434         4.3         12,876         17.5         11,162         89.8           West Virginia         5,045         0.3         4,735         0.4         1,060         0.4         1,396         29.5         816         77.0           Wisconsin         21,009         1.4         19,203         1.5         8,625         3.0         5,277         27.5         7,471         86.6           Wyoming         1,098         0.1         1,055         0.1         403         0.1 </td <td></td> <td></td> <td></td> <td>,</td> <td></td> <td></td> <td></td> <td>` '</td> <td></td> <td></td> <td></td>				,				` '			
Utah         12,073         0.8         10,128         0.8         3,562         1.2         4,995         49.3         3,059         85.9           Vermont         2,986         0.2         2,826         0.2         1,112         0.4         642         22.7         954         85.8           Virginia         16,309         1.1         15,191         1.2         7,326         2.5         4,527         29.8         6,194         84.5           Washington         79,540         5.5         73,603         5.7         12,434         4.3         12,876         17.5         11,162         89.8           West Virginia         5,045         0.3         4,735         0.4         1,060         0.4         1,396         29.5         816         77.0           Wisconsin         21,009         1.4         19,203         1.5         8,625         3.0         5,277         27.5         7,471         86.6           Wyoming         1,098         0.1         1,055         0.1         403         0.1         606         57.5         299         74.2           District of Columbia         1,331         0.1         141         0.0         594         0.2		· ·		·							
Vermont         2,986         0.2         2,826         0.2         1,112         0.4         642         22.7         954         85.8           Virginia         16,309         1.1         15,191         1.2         7,326         2.5         4,527         29.8         6,194         84.5           Washington         79,540         5.5         73,603         5.7         12,434         4.3         12,876         17.5         11,162         89.8           West Virginia         5,045         0.3         4,735         0.4         1,060         0.4         1,396         29.5         816         77.0           Wisconsin         21,009         1.4         19,203         1.5         8,625         3.0         5,277         27.5         7,471         86.6           Wyoming         1,098         0.1         1,055         0.1         403         0.1         606         57.5         299         74.2           District of Columbia         1,331         0.1         141         0.0         594         0.2         127         90.4         450         75.8           Puerto Rico         19,886         1.4         19,771         1.5         1,436         0.5 </td <td></td> <td></td> <td></td> <td>·</td> <td></td> <td></td> <td></td> <td>·</td> <td></td> <td></td> <td></td>				·				·			
Virginia         16,309         1.1         15,191         1.2         7,326         2.5         4,527         29.8         6,194         84.5           Washington         79,540         5.5         73,603         5.7         12,434         4.3         12,876         17.5         11,162         89.8           West Virginia         5,045         0.3         4,735         0.4         1,060         0.4         1,396         29.5         816         77.0           Wisconsin         21,009         1.4         19,203         1.5         8,625         3.0         5,277         27.5         7,471         86.6           Wyoming         1,098         0.1         1,055         0.1         403         0.1         606         57.5         299         74.2           District of Columbia         1,331         0.1         141         0.0         594         0.2         127         90.4         450         75.8           Puerto Rico         19,886         1.4         19,771         1.5         1,436         0.5         9,005         45.5         1,213         84.5           Virgin Islands         301         0.0         299         0.0         108				· ·				*			
Washington         79,540         5.5         73,603         5.7         12,434         4.3         12,876         17.5         11,162         89.8           West Virginia         5,045         0.3         4,735         0.4         1,060         0.4         1,396         29.5         816         77.0           Wisconsin         21,009         1.4         19,203         1.5         8,625         3.0         5,277         27.5         7,471         86.6           Wyoming         1,098         0.1         1,055         0.1         403         0.1         606         57.5         299         74.2           District of Columbia         1,331         0.1         141         0.0         594         0.2         127         90.4         450         75.8           Puerto Rico         19,886         1.4         19,771         1.5         1,436         0.5         9,005         45.5         1,213         84.5           Virgin Islands         301         0.0         299         0.0         108         0.0         (D)         (D)         70.4											
West Virginia         5,045         0.3         4,735         0.4         1,060         0.4         1,396         29.5         816         77.0           Wisconsin         21,009         1.4         19,203         1.5         8,625         3.0         5,277         27.5         7,471         86.6           Wyoming         1,098         0.1         1,055         0.1         403         0.1         606         57.5         299         74.2           District of Columbia         1,331         0.1         141         0.0         594         0.2         127         90.4         450         75.8           Puerto Rico         19,886         1.4         19,771         1.5         1,436         0.5         9,005         45.5         1,213         84.5           Virgin Islands         301         0.0         299         0.0         108         0.0         (D)         (D)         (D)         70.4	=			•				*			
Wyoming         1,098         0.1         1,055         0.1         403         0.1         606         57.5         299         74.2           District of Columbia         1,331         0.1         141         0.0         594         0.2         127         90.4         450         75.8           Puerto Rico         19,886         1.4         19,771         1.5         1,436         0.5         9,005         45.5         1,213         84.5           Virgin Islands         301         0.0         299         0.0         108         0.0         (D)         (D)         70.4	West Virginia	5,045	0.3	4,735		1,060		1,396		816	
District of Columbia         1,331         0.1         141         0.0         594         0.2         127         90.4         450         75.8           Puerto Rico         19,886         1.4         19,771         1.5         1,436         0.5         9,005         45.5         1,213         84.5           Virgin Islands         301         0.0         299         0.0         108         0.0         (D)         (D)         76         70.4											
Puerto Rico     19,886     1.4     19,771     1.5     1,436     0.5     9,005     45.5     1,213     84.5       Virgin Islands     301     0.0     299     0.0     108     0.0     (D)     (D)     76     70.4		,		•							
Virgin Islands         301         0.0         299         0.0         108         0.0         (D)         76         70.4		· ·									
				·				·			
	•							` '			

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Detail may not sum to total because companies may export from more than one state.

<sup>(3)</sup> Includes transactions not reported by state and low-value estimates.

<sup>(4)</sup> Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

# Table 6c Percent Difference Between 2016 and 2017 Export Results for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

( ) Nopreconce zero	or less than one-half unit of m		Difference 2016-2017	Tto avoia alcolocato.			
		Identified E		Small and Medium			
	Total Value	Known	Number of	Exporte Known	Number of		
State of the		Value (1)	Identified	Value (1)	Identified		
Origin of Movement			Exporters		Exporters		
United States	6.6	6.3	-2.7	5.6	-0.2		
Alabama Alaska	6.7 13.7	6.6 11.9	-1.5 8.9	-10.8 4.8	-1.8 9.3		
Arizona	-4.9	-0.8	-0.7	2.1	9.3 -1		
Arkansas	9.2	9.5	-1.4	-8.8	-1.6		
California	5.3	5.6	-1.9	2.9	-2.1		
Colorado	6.3	5.3	-1.4	0.1	-1.4		
Connecticut	2.8	1.4	-2.6	11.7	-2.3		
Delaware	0.7	-0.1	14.3	4.4	12.6		
Florida	5.5	4.7	-0.6	1.5	-0.7		
Georgia	4.5	3.1	1.3	5.6	1.4		
Hawaii Idaho	19.8 -20.7	23.5 -22.3	2.8 0.8	28 -9.8	2.1 2.1		
Illinois	9.2	8.7	2.3	2.4	2.3		
Indiana	8.9	7.3	0.1	-1.4	0.5		
Iowa	10.6	10.5	2.3	-9.1	2.7		
Kansas	10.5	10.2	-1.8	-11.2	-1.4		
Kentucky	5.8	5.8	1.6	7.7	2.8		
Louisiana	17.7	13.9	3.5	13.3	3.1		
Maine	-5.6	-6.5	-2.6	1.9	-0.7		
Maryland	-3.5	-0.2	-2.3	9.3	-1.5		
Massachusetts	6.5	4.9	0.6	0.7	0.1		
Michigan Minnesoto	9.5 7.8	9.5 6.8	-0.5	5.3	-0.4		
Minnesota Mississippi	4.8	3.4	-0.3 -3.6	-3.8 56.3	0 -1.8		
Missouri	2	-0.8	0.1	11.1	0.6		
Montana	18.9	13.3	2.9	28.4	4.9		
Nebraska	13	12.9	-4.9	1	-4.7		
Nevada	24.7	24.6	3.8	-15.8	3.4		
New Hampshire	24.4	25.6	1.2	7.4	1.6		
New Jersey	10.5	12	0.5	14.5	0.5		
New Mexico	-0.6	0.4	-3.8	10.1	-3.2		
New York	9.4	3	-1.2	10.1	-1.3		
North Carolina North Dakota	8.2 9.8	8.9 2.2	-0.9 4	-2.1 54.6	-1.1 5.3		
Ohio	1.7			3.7	0.9		
Oklahoma	6.3	1.6 6.5	0.9 -2.7	18.6	-2.7		
Oregon	0.7	0.4	1.4	12.2	1.6		
Pennsylvania	6.2	5.8	0	12.1	-0.3		
Rhode Island	5.1	0.8	5.8	-9	6.3		
South Carolina	2.8	2.3	2.2	6.1	2.9		
South Dakota	11.2	8	4.3	(D)	4.2		
Tennessee	5.8	4.9	1.5	2.4	2		
Texas Utah	14.5 -4.1	13.8 -6.8	-0.5 -1	11.9 -16.8	-0.6 -1.5		
Vermont Virginia	-7 1.2	-7.1 1.6	1.3 -2.4	-16.6 2.5	0.8 -1.9		
Washington	-3.9	-3.3	-0.1	0.7	-0.3		
West Virginia	40.9	41.6	-1.4	121.2	2.1		
Wisconsin	6.2	4.5	1.8	6.4	1.8		
Wyoming	9	6.9	-1	6.8	5.3		
District of Columbia	11.5	6.5	-11.4	-13.2	-14		
Puerto Rico	-20.2	-20.7	-8.4	-48.7	-7.6		
Virgin Islands	219	217.3	-0.9	(D)	3.9		
Unallocated (2)	-6.2	0 could be matched to sr	0	0	0		

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Includes transactions not reported by state and low-value estimates.

<sup>(3)</sup> Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016 or 2017.

Table 6d
2017 Imports by State of Destination, Number of Importing Companies,
Value, and Percent Difference Between 2016 and 2017 Imports

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (Z) - Represents greater than 499%.

Value in millions of dolla	ars. Details may r	lot equal totals due	e to rounding. (-) F	tepresents zero or	less than one-hall	unit of measuremer		fference 2016-	
State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	Total Value	Known Value	Number of Identified Importers
<b>United States</b>	2,339,884	100	2,032,453	100	218,585	100	7	6.3	3.4
Alabama	23,597	1.0	20,714	1.0	3,728	1.7	6.6	4.5	1.8
Alaska	1,721	0.1	1,477	0.1	751	0.3	-17.8	-13.9	-6.5
Arizona	20,517	0.9	17,010	0.8	, ,	2.6	4.4	4.6	3.8
Arkansas	9,293		8,506	0.4	1,973	0.9	18.7	19.8	2.1 3.9
California	440,253		407,884	20.1	69,042	31.6	7.3	7.0	
Colorado Connecticut	12,947 18,671	0.6 0.8	11,309 13,670	0.6 0.7	5,840 4,273	2.7 2.0	5.9 -12.4	7.7 -14.6	6.2 1.7
Delaware	7,669		7,056	0.3	1,634	0.7	1.5	0.2	3.6
Florida	75,340		63,546	3.1	28,278	12.9	2.3	1.7	3.6
Georgia	91,264	3.9	83,224	4.1	13,602	6.2	5.9	4.0	4.8
Hawaii	3,809		2,516	0.1	2,330	1.1	30.0		-0.1
ldaho 	5,643		4,899	0.2	1,611	0.7	25.6		4.7
Illinois Indiana	135,916 54,401	5.8 2.3	118,157 45,580	5.8 2.2	20,442 6,364	9.4 2.9	11.8 9.8		5.1 3.9
lowa	9,147	0.4	7,478	0.4	2,794	1.3	11.1	14.0	0.6
Kansas	10,784	0.5	8,425	0.4	2,861	1.3	-3.3		4.2
Kentucky	47,006		41,465	2.0	4,197	1.9	17.5		2.7
Louisiana	37,688	1.6	34,228	1.7	3,849	1.8	16.2	18.5	5.6
Maine	3,300		1,841	0.1	1,518	0.7	-1.6		6.8
Maryland	32,294	1.4	28,676	1.4	6,000	2.7	5.2	2.3	1.0
Massachusetts	34,499	1.5	28,153	1.4	8,833	4.0	2.1	2.2	3.7
Michigan Minnesota	140,069 29,644	6.0 1.3	124,981 22,102	6.1 1.1	9,701 6,630	4.4 3.0	3.8 9.7	3.6 6.0	3.9 2.1
Mississippi	14,925		14,109	0.7	1,904	0.9	6.8		-3.0
Missouri	18,780		16,054	0.8	5,728	2.6	9.1	8.0	5.3
Montana	4,305	0.2	2,991	0.1	1,006	0.5	23.4	17.9	-0.5
Nebraska	3,754	0.2	2,994	0.1	1,938	0.9	5.5	5.8	6.4
Nevada	12,279		10,829	0.5	4,243	1.9	16.3		4.6
New Hampshire	11,350 112,627	0.5 4.8	10,094	0.5 5.0	, and the second	0.9 9.2	31.8 4.2	34.9 3.5	1.9 1.3
New Jersey			101,456		·				
New Mexico New York	2,277 126,573	0.1 5.4	1,890 101,125	0.1 5.0	1,341 35,815	0.6 16.4	-0.6 -2.7	1.7 -3.7	7.2 2.7
North Carolina	47,491	2.0	41,578	2.0	· ·	4.3	1.0		2.9
North Dakota	2,733		1,737	0.1	1,035	0.5	6.6	2.2	5.2
Ohio	67,502	2.9	57,498	2.8	11,267	5.2	5.0	4.2	3.2
Oklahoma	9,695	0.4	6,902	0.3	· ·	1.2	14.2	6.3	4.6
Oregon	18,301	0.8	14,897	0.7	5,535	2.5	4.0		4.3
Pennsylvania Rhode Island	83,214 9,352	3.6 0.4	68,012 8,955	3.3 0.4	11,550 1,493	5.3 0.7	7.8 6.9	3.8 8.0	2.0 -0.3
South Carolina	37,452	1.6	32,600	1.6		2.9	3.7	2.4	6.7
South Dakota	1,099		801	0.0	·	0.4	6.6	5.0	0.7
Tennessee	78,754	3.4	73,127	3.6		3.2	4.6		1.2
Texas	262,642	11.2	236,797	11.7	27,615	12.6	14.5	13.9	5.1
Utah	13,896		11,605	0.6	· ·	2.0	7.0		6.6
Vermont	3,590		2,296	0.1	1,123	0.5	-3.1	-5.2	-2.6
Virginia	29,066		26,041	1.3	· ·	3.2	12.3		3.7
Washington West Virginia	49,829 3,396		39,655 2,690	2.0 0.1	10,845 933	5.0 0.4	6.0 1.9		1.7 2.2
Wisconsin	27,690		2,090	1.1	6,058	2.8	23.5		2.0
Wyoming	858		706	0.0		0.3	-2.1	-2.9	7.7
District of Columbia	480	0.0	357	0.0	932	0.4	-1.3	-6.5	3.9
Puerto Rico	18,551	0.8	17,518	0.9	,	1.4	-12.5		1.4
Virgin Islands	1,206		1,077	0.1	190	0.1	103.9		-7.8
Unallocated (3) (1) Known value is defined	20,747	0.9	12	0.0		0.3	-0.9	32.8	2.3

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Detail may not sum to total because companies may import to more than one state.

<sup>(3)</sup> Includes transactions not reported by state and low-value estimates.

# Table 6e 2016 Imports by State of Destination, Number of Importing Companies, and Value

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

(-) R	epresents zero or less t	than one-half unit of me	asurement snown. (D)	- Represents suppress	Number of	% of Number of
State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Identified Importers (2)	Identified Importers
United States	2,187,805	100.0	1,911,184		211,335	100.0
Alabama	22,132		19,831	1.0	3,662	1.7
Alaska	2,094	0.1	1,715		803	0.4
Arizona	19,654	0.9	16,260		5,484	2.6
Arkansas	7,829	0.4	7,100		1,933	0.9
California	410,183		381,226		66,462	31.4
Colorado	12,225		10,503		5,497	2.6
Connecticut	21,319		16,002		4,200	2.0
Delaware	7,556	0.3	7,043		1,577	0.7
Florida	73,626	3.4	62,466		27,294	12.9
Georgia	86,185	3.9	80,031	4.2	12,983	6.1
Hawaii	2,931	0.1	2,629		2,333	1.1
Idaho	4,494	0.2	3,709		1,538	0.7
Illinois	121,529	5.6	106,078		19,454	9.2
Indiana	49,537	2.3	43,097	2.3	6,128	2.9
Iowa	8,234	0.4	6,560	0.3	2,776	1.3
Kansas	11,157	0.5	9,195		2,745	1.3
Kentucky	40,002	1.8	35,012		4,088	1.9
Louisiana	32,424	1.5	28,889		3,646	1.7
Maine	3,354	0.2	2,045	0.1	1,421	0.7
Maryland	30,688	1.4	28,025	1.5	5,938	2.8
Massachusetts	33,801	1.5	27,540		8,514	4.0
Michigan	134,947	6.2	120,657	6.3	9,334	4.4
Minnesota	27,024	1.2	20,850	1.1	6,495	3.1
Mississippi	13,971	0.6	13,077	0.7	1,963	0.9
Missouri	17,206	0.8	14,863	0.8	5,440	2.6
Montana	3,490	0.2	2,538		1,011	0.5
Nebraska	3,557	0.2	2,830	0.1	1,821	0.9
Nevada	10,560	0.5	9,149	0.5	4,056	1.9
New Hampshire	8,611	0.4	7,483	0.4	1,884	0.9
New Jersey	108,133	4.9	97,981	5.1	19,780	9.4
New Mexico	2,290	0.1	1,859	0.1	1,251	0.6
New York	130,072		105,015		34,878	16.5
North Carolina	47,041	2.2	41,003		9,112	4.3
North Dakota	2,564	0.1	1,699	0.1	984	0.5
Ohio	64,264	2.9	55,164	2.9	10,919	5.2
Oklahoma	8,487	0.4	6,495		2,409	1.1
Oregon	17,596		14,621	0.8	5,309	2.5
Pennsylvania	77,164	3.5	65,509		11,319	5.4
Rhode Island	8,748	0.4	8,291	0.4	1,497	0.7
South Carolina	36,107	1.7	31,824		5,882	2.8
South Dakota	1,031	0.0	762	0.0	846	0.4
Tennessee	75,285		69,942		6,812	3.2
Texas	229,294	10.5	207,902		26,270	12.4
Utah	12,989	0.6	11,032		4,052	1.9
Vermont	3,704	0.2	2,422		1,153	0.5
Virginia	25,873		23,319		6,786	3.2
Washington	46,997	2.1	37,054		10,666	5.0
West Virginia	3,331	0.2	2,767		913	0.4
Wisconsin	22,429	1.0	18,287		5,937	2.8
Wyoming	877	0.0	727	0.0	624	0.3
District of Columbia	487	0.0	381	0.0	897	0.4
Puerto Rico	21,197	1.0	20,271	1.1	2,980	1.4
Virgin Islands	591	0.0	446	0.0	206	0.1
Unallocated (3)	20,931	1.0	9	0.0	605	0.3

<sup>(1)</sup> Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

<sup>(2)</sup> Detail may not sum to total because companies may import to more than one state.

<sup>(3)</sup> Includes transactions not reported by state and low-value estimates.

# Table 7a 2017 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

(D) - Represents supp	oressed to avoid			eater than 499%.				(0)
		Identified % Difference	Exporters Number	% Difference	Sma	II and Medium	Sized Exporter Number	s (2) % Difference
	Known	from	of Identified	from	Known	from	of Identified	from
3 - Digit Company NAICS Code and Description	Value (1)	2016-2017	Exporters	2016-2017	Value (1)	2016-2017	Exporters	2016-2017
All Industries	1,377,324	6.3	290,142	-0.2	459,654	6.1	282,855	-0.2
111 - Crop Production	2,633	-1.4	2,225	2.5	2,541	-1.3	2,203	2.6
112 - Animal Production and Aquaculture 113 - Forestry and Logging	863 245	4.2 33.1	482 209	14.0 23.7	(D) 245	(D) (D)	479 209	13.5 24.4
113 - Polestry and Logging 114 - Fishing, Hunting and Trapping	358	16.4	104	11.8	358	(D) 16.4	104	11.8
115 - Support Activities for Agriculture and Forestry	1,242	0.4	599	18.4	(D)	(D)	594	18.3
11X - Agriculture, Forestry, Fishing, and Hunting (3)	76	30.2	66	13.8	76	30.2	66	13.8
211 - Oil and Gas Extraction	7,337	-24.3	161	4.6	(D)	(D)	136	6.3
212 - Mining (except Oil and Gas)	17,399	35.3	275	6.6	3,824	68.6	231	5.5
213 - Support Activities for Mining	4,235	-28.8	453	-2.4	974	-3.7	416	-0.5
21X - Mining, Quarrying, and Oil and Gas Extraction (3) 221 - Utilities	2,354	(D) 7.4	12 236	20.0 12.4	2 462	(D) 270.7	12 178	20.0 17.9
236 - Construction of Buildings	484	-25.6	1,802	1.9	457	-19.8	1,776	1.8
237 - Heavy and Civil Engineering Construction	758	14.2	674	-2.3	540	18.1	622	-2.7
238 - Specialty Trade Contractors	1,694	-5.2	4,353	0.6	937	0.9	4,256	0.5
23X - Construction (3)	45	-13.7	371	-1.3	(D)	(D)	370	-1.3
311 - Food Manufacturing	56,276	-1.1	3,086	1.2	9,028	3.3	2,732	1.0
312 - Beverage and Tobacco Product Manufacturing	4,167	-15.6	1,255 766	11.6	791	-5.1	1,212 735	11.7 -2.7
313 - Textile Mills 314 - Textile Product Mills	3,743 924	15.8 -22.1	836	-2.8 -0.5	1,419 448	10.2 -37.7	735 816	-2.7 (-)
315 - Apparel Manufacturing	779	-42.1	1,128	-1.9	659	-15.8	1,116	-1.8
316 - Leather and Allied Product Manufacturing	604	-0.5	357	8.8	507	-1.5	349	8.4
31X - Manufacturing (3)	1,264	4.9	1,117	-7.3	(D)	(D)	1,116	-7.4
321 - Wood Product Manufacturing	5,002	-6.0	1,655	3.7	2,235	1.4	1,573	3.3
322 - Paper Manufacturing 323 - Printing and Related Support Activities	19,410 2,011	-20.4 11.3	1,188 2,115	0.9 -0.8	2,147 1,040	-8.0 8.9	1,099 2,050	0.4 -1.3
324 - Petroleum and Coal Products Manufacturing	65,686	72.0	303	1.7	9,705	52.2	2,030	0.4
325 - Chemical Manufacturing	114,481	8.6	5,266	0.0	26,045	-8.0	5,016	-0.3
326 - Plastics and Rubber Products Manufacturing	20,399	2.1	4,795	1.4	6,269	1.1	4,547	1.4
327 - Nonmetallic Mineral Product Manufacturing	9,502	9.7	1,452	-1.4	1,440	5.9	1,354	-2.0
32X - Manufacturing (3) 331 - Primary Metal Manufacturing	28 35,152	46.0 11.6	20 1,697	-9.1 -1.1	28 13,241	46.0 10.0	20 1,569	-9.1 -1.6
332 - Fabricated Metal Product Manufacturing	22,998	14.0	11,859	1.8	10,685	11.4	11,615	1.7
333 - Machinery Manufacturing	79,850	15.9	10,990	0.9	14,715	5.1	10,735	0.9
334 - Computer and Electronic Product Manufacturing	83,256	-13.4	7,296	-1.2	19,654	-34.1	7,106	-1.2
335 - Electrical Equipment, Appliance, and Component Manufacturing	19,569	-2.5	2,762	(-)	3,911	1.8	2,679	0.6
336 - Transportation Equipment Manufacturing 337 - Furniture and Related Product Manufacturing	262,501 2,673	9.5 3.1	4,423 1,523	-0.6 2.2	20,954 611	8.6 -10.6	4,073 1,457	-0.7 2.5
339 - Miscellaneous Manufacturing	27,210	24.5	6,089	-4.3	(D)	(D)	5,970	-4.5
33X - Manufacturing (3)	202	32.1	150	-6.3	202	32.1	150	-6.3
423 - Merchant Wholesalers, Durable Goods	172,733	8.4	60,220	-0.5	94,156	10.5	59,619	-0.6
424 - Merchant Wholesalers, Nondurable Goods	132,020	3.0	24,966	-2.2	88,082	11.4	24,642	-2.3
425 - Wholesale Electronic Markets and Agents and Brokers	9,473	4.1	8,103	0.2	8,756	2.9	8,090	0.2
42X - Wholesale Trade (3) 441 - Motor Vehicle and Parts Dealers	1,145 4,278	17.7 2.1	2,773 7,082	-11.8 7.2	1,145 2,685	17.7 14.1	2,773 6,999	-11.8 7.3
442 - Furniture and Home Furnishings Stores	4,276 675	2.1	1,354	1.3	2,665	-4.5	1,318	1.6
443 - Electronics and Appliance Stores	4,839	-22.2	1,238	-11.6	(D)	(D)	1,225	-11.4
444 - Building Material and Garden Equipment and Supplies Dealers	722	0.7	1,817	-2.6	408	6.9	1,787	-2.5
445 - Food and Beverage Stores	1,881	37.9	1,069	3.2	299	-5.5	1,024	2.9
446 - Health and Personal Care Stores 447 - Gasoline Stations	1,811 232	20.7 51.1	1,370 417	6.9 9.2	578 117	20.3 36.4	1,351 399	7.1 9.0
448 - Clothing and Clothing Accessories Stores	6,536	18.0	2,727	0.2	1,458	21.5	2,610	0.1
44X - Retail Trade (3)	732	30.9	830	-15.3	732	30.9	830	-15.3
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	449	40.1	1,409	3.7	202	8.9	1,384	3.8
452 - General Merchandise Stores	1,542	6.8	340	-1.7	211	(D)	318	-1.9
453 - Miscellaneous Store Retailers 454 - Nonstore Retailers	7,307 4,126	14.9 16.9	3,496 8,615	-2.5 3.7	4,527 2,986	(D) -5.6	3,446 8,551	-2.7 3.7
45X - Retail Trade (3)	4,120	-19.0	5,015	25.0	2,900	-19.0	5,551	25.0
481 - Air Transportation	8,021	-1.7	466	-1.3	4,932	-0.4	432	-0.7
482 - Rail Transportation	(D)	(D)	11	-31.3	(D)	(D)	11	-31.3
483 - Water Transportation	459	-2.0	524	12.2	192	15.8	506	12.2
484 - Truck Transportation	4,472	23.0	2,521 312	3.7	3,976 140	27.7 (D)	2,450 291	3.9 9.4
485 - Transit and Ground Passenger Transportation 486 - Pipeline Transportation	155 1,271	-4.7 27.4	312	10.3 14.3	140 (D)	(D)	19	9.4 5.6
487 - Scenic and Sightseeing Transportation	22	7.7	58	-3.3	(D)	(D)	56	-6.7
488 - Support Activities for Transportation	13,976	4.3	4,938	-2.8	12,044	7.0	4,855	-2.8
48X - Transportation and Warehousing (3)	272	1.8	641	-3.9	272	1.8	641	-3.9
491 - Postal Service	2	-79.5	14	-22.2	(D) 101	(D)	13 246	-23.5
492 - Couriers and Messengers 493 - Warehousing and Storage	1,243 2,382	-19.2 -17.1	253 1,230	-6.6 3.5		40.0 -2.0	1,183	-6.5 3.0
			.,200	3.0	.,011		.,.50	0.0

#### Table 7a 2017 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

Solid Company NAICS Code and Description   Solid Code   S	(р) - кергезеніз зирі			Exporters		Small and Medium Sized Exporters (2)			
About   Abou			% Difference	Number	% Difference		% Difference	Number	% Difference
Securities   Commonity Commonity Commonity   Securities		Known		of Identified		Known	-	of Identified	-
511 - Publishing Industries (except Internet)	3 - Digit Company NAICS Code and Description	Value (1)	2016-2017	Exporters	2016-2017	Value (1)	2016-2017	Exporters	2016-2017
512 - Michior Peture and Sound Recording Industries 1,730	49X - Transportation and Warehousing (3)	(D)	(D)		(D)	(D)	(D)	(D)	(D)
515 - Brandcastening (except Internet)         2,221         1,00         (b)         (b)         (b)         63         8-7           518 - Data Processing, Hosting, and Related Services         1,001         -66,00         446         (c)         500         -11,5         404         2,3           518 - Data Processing, Hosting, and Related Services         1,204         48,6         621         7.7         68         33,0         216         0.1           51X - Information, 10         1,001         6,00         48,6         621         7.7         68         33,0         216         0.1           51X - Information, 10         1,00         6,00         1,00         6,00	511 - Publishing Industries (except Internet)		14.5	1,387	-1.1	1,538	118.4		-1.7
517 - Telecommunications	512 - Motion Picture and Sound Recording Industries	1,730	50.5	603	-8.2	299	167.8	587	-8.3
518 - Data Processing, Hosting, and Rolated Services   1,001   -56.0   446   C)   500   -11.5   404   2.3   2.15   -10	515 - Broadcasting (except Internet)	325	22.1		(-)		(D)		
519- Other Information Services	517 - Telecommunications	2,221	-9.8	730	1.4		3.3		
SIX - Information (3)	518 - Data Processing, Hosting, and Related Services	1,001	-56.0	-	(-)	500	-11.5	404	2.3
522 - Cerell Intermediation and Related Activities   1,435   (0)   733   5.5   772   (0)   643   5.9   523 - Securities, commodity Contracts, and Other Financial Investments   10,680   23.0   1,252   52   8   3.0   (0)   (0)   602   21.4   524 - Insurance Carriers and Related Activities   105   5.2   885   3.0   (0)   (0)   584   3.0   525 - France, Transport and Insurance (3)   459   15.6   503   -0.6   526 - France and Insurance (3)   459   15.6   503   -0.6   527 - France and Insurance (3)   4.7   4.7   4.8   (0)   (0)   4.67   0.7   528 - Remait and Leasing Services   1.813   3.3   1.946   -1.0   1.246   4.8   1.313   -1.5   527 - France and Insurance (3)   4.7   4.7   4.7   4.8   1.3   4.1   1.2   4.8   1.3   -1.5   528 - France and Insurance (3)   6.6   6.6   6.6   6.0   1.1   -1.5   529 - France and Insurance (3)   6.7   4.7   4.7   4.7   4.7   4.7   4.7   4.7   4.7   520 - Francia and Leasing Services   4.6   7.2   3.0   20.02   1.1   1.246   4.8   1.3   4.5   4.7   521 - Francia and Leasing Services   4.6   7.2   3.0   20.02   1.1   1.7   2.4   1.4   4.7   4.	519 - Other Information Services	1,249				68			
523 - Securities, Commodify Contracts, and Other Francial Investments   10,880   29.0   1.252   6.2   8.67   43.9   1,173   5.5   526 - Insurance Camier and Feliated Activities   3,979   3.1   728   5.5   527 - France and Insurance (3)   459   15.6   503   3.0   (D)   (D)   602   21.4   528 - Funds, Trusts, and Other Francial Vehicles   105   5.2   585   3.0   (D)   (D)   584   3.0   531 - Real Estate   2,203   27.1   4,718   0.8   (D)   (D)   4,671   0.7   532 - Rential and Leasing Services   1,813   3.3   1,348   1.0   1.46   4.8   1,313   0.3   533 - Leasour's O Konfinancial Intangible Assets (except Copyrighted Works)   81   -9.8   118   -14.5   (D)   (D)   (D)   4,671   0.7   533 - Leasour's O Konfinancial Intangible Assets (except Copyrighted Works)   81   -9.8   118   -14.5   (D)   (D)   (D)   113   -15.0   541 - Potessoral Scientific, and Technical Services   46,792   30.9   20,023   0.1   17,824   14.4   19,484   (C)   541 - Management of Companies and Entertrieses   2,73   3.2   18   5.568   1.0   4,678   4.8   541 - Management of Companies and Entertrieses   2,73   3.1   1.8   5.568   1.0   4,678   4.8   4.8   542 - Waste Management and Remediation Services   333   7.2   1.8   5.568   1.0   4,678   4.8   4.7   4.7   542 - Waste Management and Remediation Services   3,40   4.1   1.6   5.3   3.7   5.5   4.3   4.7   4.7   4.7   5.5   4.7   4.7   5.5   4.7   4.7   5.5   4.7   4.7   5.5   4.7   4.7   5.5   4.7   4.7   5.5   4.7   4.7   5.5   4.7   5.5   4.7   4.7   5.5   4	51X - Information (3)	6				-			
524 - Insurance Carriers and Related Activities   3.979   3.1   728   24.4   140   (D)   602   21.4   525 - Funds, Trusts, and Other Francial Vehicles   105   5.2   58.5   3.0   (D)   (D)   584   3.0   52X - France and Insurance (3)   459   15.6   503   -0.6   459   15.6   503   -0.6   533 - Real Estates   2.203   2.71   4.718   -1.0   1.246   4.8   1.313   -0.3   533 - Leastors of Nonfinancial Intangible Assets (except Copyrighted Works)   81   -9.8   1118   -1.45   (D)   (D)   (D)   131   -15.0   53X - Real Estate and Rental and Leasing (3)   6   4.79   58   -6.5   6   4.79   58   -6.5   541 - Professional, Scientific, and Technical Services   4.6792   30.9   20.023   10.1   17.824   14.4   19.494   (C)   54X - Professional, Scientific, and Technical Services (3)   4   382.2   18   -18.2   4   382.2   18   -18.2   551 - Management and Remodation Services   8.669   18.5   5.666   1.0   4.678   4.9   4.874   4.74   562 - Waste Management and Remodation Services (3)   (C)   4.74   5   5.50   (C)   4.74   5   5.50   (C)   4.74   5.75									
525 F. Funds, Trusts, and Other Financial Vehicles									
52X - Finance and Insurance (3)				-		-	` '		
531 - Real Estate         2,203         27.1         4,718         0.8         (D)         (D)         4,671         0.7           523 - Rental and Leasing Services         1,813         3.3         1,348         1.0         1,246         4.8         1,313         -0.3           533 - Lessors of Nonfinancial Indiangible Assets (except Copyrighted Works)         81         -9.8         118         1.45         (D)         (D)         111         -5.5           541 - Professional, Scientific, and Technical Services         46,792         30.9         20,023         0.1         17,824         1.4         19,494         (-)           541 - Professional, Scientific, and Technical Services (3)         4         382.2         18         -18.2         4         382.2         18         -18.2         4         382.2         18         -19.2         4         44.7         4.7         5         5.0         ()         ()         7.7         (D)         (D)         7.7         4.0         ()         (-)         4.74         4.7         4.7         4.7         4.7         4.7         4.7         4.7         4.7         4.7         4.7         5.2         0.0         ()         6.0         4.7         4.7         4.7									
532 - Restract of Northmarcial Intangible Assets (except Copyrighted Works)         81         -9.8         11,348         -1.0         1,246         4.8         1,313         -0.3           533 - Lessors of Northmarcial Intangible Assets (except Copyrighted Works)         6         -47.9         58         6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         6         -47.9         58         -6.5         -6         -47.9         58         -6.5         -6         -47.9         58         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5         -6.5									
533 - Lessons of Nonfinancial Intengible Assets (except Copyrighted Works)         81         -9.8         118         -14.5         (D)         (D)         113         -15.0           534 - Professional, Scientific, and Technical Services         46,792         30.9         20.023         0.1         17,824         14.4         19,494         (-)           544 - Professional, Scientific, and Technical Services (3)         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         382.2         18         18.2         4         48.2         48.2 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>` '</td> <td>` '</td> <td></td> <td></td>						` '	` '		
53X Real Estate and Rental and Leasing (3) 6 479 58 6.5 6 479 58 6.5 6 479 58 6.5 61 Professional, Scientific, and Technical Services (3) 4 382,2 18 18,2 4 382,2 18 18,2 4 382,2 18 18,2 4 382,2 18 18,2 4 382,2 18 18,2 4 382,2 18 18,2 51 Management of Companies and Enterprises 2,573 17,2 (0) (0) 749 17,4 18,5 18,5 18,5 18,5 18,5 18,5 18,5 18,5									
541 - Professional, Scientific, and Technical Services   4,792   30,9   20,023   0.1   17,824   14.4   19.49   (.)   542 - Professional, Scientific, and Technical Services   2,573   41.5   753   7.2   (D)   (D)   (D)   749   7.4   543 - Professional, Scientific, and Technical Services   2,573   41.5   753   7.2   (D)   (D)   (D)   749   7.4   544 - Management of Companies and Enterprises   2,573   41.5   753   7.2   (D)   (D)   (D)   749   7.4   547 - Waste Management and Remediation Services   706   25.8   474   5.1   436   58.3   447   4.7   548 - Waste Management and Remediation Services   333   7.2   1,073   9.3   195   11.5   904   9.2   541 - Educational Services (3)   (D)   (D)   5   -37.5   (D)   (D)   5   -37.5   541 - Educational Services (3)   (D)   (D)   5   -37.5   (D)   (D)   5   -37.5   542 - Hospitals   372   67.5   138   -10.4   2   18.1   19   -24.0   542 - Numaring and Residential Care Facilities   104   0.6   258   9.8   57   41.3   206   15.7   542 - Social Assistance   1,166   4.4   993   4.6   1,039   1.7   934   4.6   543 - Amusement, Gambling, and Recreation Industries   881   2.8   1,284   1.5   (D)						(D)			
54X Professional, Scientific, and Technical Services (3)		Ü				6			
551 - Management of Companies and Enterprises         2,573         -15.1         753         -7.2         (D)         (D)         749         -7.4           561 - Administrative and Support Services         8,686         18,5         5,056         1.0         4,678         4.9         4,874         1.1         562         4.0         4,678         4.9         4,874         1.1         562         (V)         4.678         4.9         4,874         1.1         562         (V)         4.678         4.9         4,874         1.1         562         (V)         4.67         4.7         5         25.0         (V)         67.4         5         25.0         (V)         67.5         611         4.0         6.0         57.2         1.0         0.0 </td <td></td> <td>46,792</td> <td></td> <td></td> <td></td> <td>17,824</td> <td></td> <td></td> <td></td>		46,792				17,824			
561 - Adarministrative and Support Services         8,669         18,5         5,066         1,0         4,678         4,9         4,874         1,1           562 - Waste Management and Remediation Services (3)         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         5         25.0         (-)         -67.4         1.5         90.4         1.0         1.1         1.6         -67.4         -67.2         16.2         1.2         -67.2		2 570				4			
562 - Wasted Management and Remediation Services (3) (·) 4.74 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (5 25.0 (·) 467.4 (·						` '	, ,		
50   50   50   50   50   50   50   50									
611 - Educational Services (3) (D) (D) (D) (5 - 37.5 (D) (D) (D) (5 - 37.5 (D)	· · · · · · · · · · · · · · · · · · ·			4/4				447	
611 - Ambulatory Health Care Services (3) (D) (D) (5 3.75. 622 - Hospitals (21 - Ambulatory Health Care Services (3.434 11.4 1.653 5.5.1 904 1.0 15.77 5.56 622 - Hospitals (3.72 67.5 138 1.0.4 2 18.1 19 2.40 0.6 258 9.8 67 41.3 206 15.7 624 - Social Assistance (3.1 1.66 4.4 993 4.6 1.039 1.7 934 4.6 627 - Health Care and Social Assistance (3) 68 57.2 162 12.5 68 57.2 162 12.5 162 12.5 68 57.2 162 12.5 12.5 12.5 12.5 12.5 12.5 12.5 12.				9				э	
621 - Ambulatory Health Care Services 3, 434 11.4 1,653 5.1 904 1.0 1,577 5.6 622 - Hospitals 372 67.5 138 -10.4 2 18.1 19 -24.0 623 - Nursing and Residential Care Facilities 104 0.6 258 9.8 57 41.3 206 15.7 624 - Social Assistance (3) 1.166 -4.4 993 4.6 1.039 1.7 934 1.0 934 1.0 9				1,073				904	
222 - Hospitals   372   67.5   13.8   -10.4   2   18.1   19   -24.0		` '	` '	5		` '	` '	5	
223 - Nursing and Residential Care Facilities				·					
624 - Social Assistance   1,166   -4,4   993   4,6   1,039   1,7   934   4,6   627 - Health Care and Social Assistance (3)   68   57.2   162   12.5   68   57.2   162   12.5   58   57.2   162   12.5   12.5   12.									
68 57.2 162 12.5 68 57.2 162 12.5 162 12.5 162 12.5 162 12.5 162 12.5 1711 - Performing Arts, Spectator Sports, and Related Industries 881 2.8 1,284 -1.5 (D) (D) 1,229 -1.5 (E) 12.5 (	-								
11 - Performing Arts, Spectator Sports, and Related Industries   881   2.8   1,284   -1.5   (D)   (D)   1,229   -1.5									
712 - Museums, Historical Sites, and Similar Institutions 713 - Amusement, Gambling, and Recreation Industries 713 - Amusement, Gambling, and Recreation Industries 714 - Arts, Entertainment, and Recreation (3) 9 - 38.3   138   11.3   9   38.3   318   11.3   721 - Accommodation 721 - Accommodation 646   38.4   307   -7.0   (D)   (D)   259   -4.4   722 - Food Services and Drinking Places 4,387   4.6   2,714   3.4   986   -14.5   2,624   4.0   722 - Food Services and Drinking Places 811 - Repair and Maintenance 813 - 4.6   307.8   21   -25.0   16   492   6.2   1.596   1.7   1.500   1.50	62X - Health Care and Social Assistance (3)								
713 - Amusement, Gambling, and Recreation Industries 592 -17.3 748 (-) 173 -14.8 718 0.8 71X - Arts, Entertainment, and Recreation (3) 9 -38.3 138 11.3 9 -38.3 138 11.3 9 -38.3 138 11.3 17.5 (-) (D) (D) (D) 259 -4.4 (-) 272 - Food Services and Drinking Places 4,387 4.6 2,714 3.4 986 -14.5 2,624 4.0 (-) 72X - Accomodation and Food Services (3) 16 307.8 21 -25.0 17 1.620 1.6 492 6.2 1.596 1.7 1.620 1.6 492 6.2 1.596 1.7 1.620 1.6 492 6.2 1.596 1.7 1.620 1.6 492 6.2 1.596 1.7 1.620 1.6 492 6.2 1.596 1.7 1.596 1.							` '		
71X - Arts, Entertainment, and Recreation (3) 721 - Accommodation 722 - Food Services and Drinking Places 4,387 4,6 38.4 307 7.0 (D) (D) 259 4.4 722 - Food Services and Drinking Places 4,387 4,6 307,8 21 -25.0 16 307.8 21 -25.0 17 811 - Repair and Maintenance 813,498 814 - 4,616 81.2 815 - Personal and Laundry Services 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 814 - Private Households 815 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 817 - Other Services (except Public Administration) (3) 818 - Executive, Legislative, and Other General Government Support 819 - Executive, Legislative, and Other General Government Support 810 - Sp. 9 811 - Repair and Maintenance 812 - Executive, Legislative, and Other General Government Support 813 - Sp. 9 814 - Private Households 815 - Sp. 9 816 - Administration of Human Resource Programs 817 - Other General Government Support 818 - Sp. 9 819 - 38.3 819 - 30.1 819 - 38.3 819 - 30.1 819 - 38.3 819 - 30.1 819 - 38.3 811 - Repair and Maintenance 810 - Repair and Maintenance 811 - Repair and Maintenance 812 - Repair and Maintenance 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 810 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 810 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 82 - 3.01 - 1.352 83 - 83 - 30.1 83 - 30.1 84 - Private Households 83 - 30.1 84 - Private Households 83 - 30.1 85 - 38 - 83 - 30.1 86 - 4.7 87 - 1.991 89 - 4.4 80 - 4.7 81 - 4.99 80 - 6.2 81 - 4.7 81 - 4.99 80 - 6.2 81 - 4.7 81 - 4.99 80 - 6.2 81 - 4.7 81 - 4.99 80 - 6.2 81 - 4.7 81 - 4.99 80 - 6.2 81 - 4.7 81 - 4.99 80 - 6.2 81 - 4.7 81 - 4.99 80 - 6.2 80 - 4.7 80 - 4.7 80 - 4.7 80 - 4.7 80 - 4.7 80 - 4.7 80 - 4.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.7 80 - 8.8 80 - 1.1 80 - 8.8 80 - 1.1 80 - 8.8 80 - 1.1 80 - 8.8 80 - 1.1 80 - 8.8 80 - 1.1 80 -									
721 - Accommodation 646 38.4 307 -7.0 (D) (D) 259 4.4 722 - Food Services and Drinking Places 4,387 4.6 2,714 3.4 986 -14.5 2,624 4.0 72X - Accommodation and Food Services (3) 16 307.8 21 -25.0 16 307.8 21 -25.0 811 - Repair and Maintenance 3,498 31.4 4,616 1.2 1,892 3.2 4,574 1.3 812 - Personal and Laundry Services 698 10.7 1,620 1.6 492 6.2 1,596 1.7 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 2,142 6.2 2,691 4.7 1,941 4.7 2,641 -4.9 814 - Private Households 83 -30.1 1,352 3.8 83 -30.1 1,352 3.8 81X - Other Services (except Public Administration) (3) (D) (D) 8 33.3 (D) (D) 8 33.3 81X - Other Services (except Public Administration) 3 (D) (D) 8 33.3 (D) (D) 8 33.3 81X - Other Services (except Public Administration) 4 56.8 15 -28.6 (-) (D) 12 -29.4 923 - Administration of Human Resource Programs 1 (D) (D) 6 100.0 (D) (D) 12 -29.4 923 - Administration of Environmental Quality Programs 2 2 0.5 10 -9.1 (D)									
722 - Food Services and Drinking Places 72X - Accomodation and Food Services (3) 16 307.8 21 -25.0 16 307.8 21 -25.0 172X - Accomodation and Food Services (3) 1811 - Repair and Maintenance 1812 - Personal and Laundry Services 1813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 1814 - Private Households 1814 - Private Households 1815 - Civic Services (except Public Administration) (3) 1815 - Civic Services (except Public Administration) (3) 1815 - Civic Services (except Public Order, and Safety Activities 1921 - Lexecutive, Legislative, and Other General Government Support 1922 - Justice, Public Order, and Safety Activities 11 -65.8 15 -28.6 (-) (D) (D) 12 -29.4 14.3 -29.4 -29.4 -29.5 -29.5 10 -9.1 (D)		-				-			
72X - Accomodation and Food Services (3)       16       307.8       21       -25.0       16       307.8       21       -25.0         811 - Repair and Maintenance       3,498       31.4       4,616       1.2       1,892       3.2       4,574       1.3         812 - Personal and Laundry Services       698       10.7       1,620       1.6       492       6.2       1,596       1.7         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       2,142       6.2       2,691       -4.7       1,941       4.7       2,641       -4.9         814 - Private Households       83       -30.1       1,352       3.8       83       -30.1       1,352       3.8         81X - Other Services (except Public Administration) (3)       (D)       (D)       (D)       8       33.3       (D)       (D)       (D)       8       33.3       (D)       (D) <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>									
811 - Repair and Maintenance  814 - Personal and Laundry Services  815 - Personal and Laundry Services  816 - Personal and Laundry Services  817 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  818 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  819 - Personal and Laundry Services  82 - 142	· · · · · · · · · · · · · · · · · · ·								
812 - Personal and Laundry Services  698	72X - Accomodation and Food Services (3)	16	307.8	21	-25.0	16	307.8	21	-25.0
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations 814 - Private Households 815 - Other Services (except Public Administration) (3) 816 - Other Services (except Public Administration) (3) 817 - Other Services (except Public Administration) (3) 818 - 30.1 819 - 30.1 810 - 30.1 810 - 30.1 810 - 30.1 810 - 30.1 810 - 30.1 810 - 30.1 810 - 30.1 810 - 30.1 810 - 30.1 810 -	811 - Repair and Maintenance						3.2		
814 - Private Households 814 - Private Households 815 - Other Services (except Public Administration) (3) 816 - Other Services (except Public Administration) (3) 817 - Other Services (except Public Administration) (3) 818 - 30.1 819 - 30.1 810 - 30.1 81	812 - Personal and Laundry Services	698	10.7	1,620	1.6	492	6.2	1,596	1.7
81X - Other Services (except Public Administration) (3) (D) (D) 8 33.3 (D) (D) (D) 8 33.3 (D)	813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,142	6.2	2,691	-4.7	1,941	4.7		
921 - Executive, Legislative, and Other General Government Support 922 - Justice, Public Order, and Safety Activities 11 -65.8 15 -28.6 (-) (D) 12 -29.4 923 - Administration of Human Resource Programs 11 (D) 6 100.0 (D) (D) (D) (D) 3 50.0 924 - Administration of Environmental Quality Programs 925 - Administration of Housing Programs, Urban Planning, and Community Developr 926 - Administration of Economic Programs (D)	814 - Private Households		-30.1	1,352				1,352	
922 - Justice, Public Order, and Safety Activities 923 - Administration of Human Resource Programs 924 - Administration of Environmental Quality Programs 925 - Administration of Housing Programs, Urban Planning, and Community Develop 926 - Administration of Economic Programs, Urban Planning, and Community Develop 927 - Space Research and Technology 928 - National Security and International Affairs 927 - Public Administration (3) 928 - Validation of Human Resource Programs 929 - Public Administration of Human Resource Programs 920 - Justice, Public Order, and Safety Activities 920 - Space Research of Technology 921 - Justice, Public Order, and Safety Activities 922 - Public Administration of Human Resource Programs 923 - Administration of Human Resource Programs 924 - Administration of Human Resource Programs 925 - Administration of Housing Programs, Urban Planning, and Community Develop 926 - Administration of Economic Programs 927 - Public Administration of Economic Programs 928 - National Security and International Affairs 928 - National Security and International Affairs 929 - Public Administration (3) 929 - Administration (3) 920 - Administration (3) 920 - Public Administration (3) 920 - Public Administration (3) 921 - Public Administration (3) 922 - Public Administration (3) 923 - Public Administration (3) 924 - Administration (3) 925 - Administration (3) 926 - Administration (4) 927 - Public Administration (4) 928 - Administration (5) 929 - Public Administration (6) 920 - Public Administration (7) 920 - Public Administration (8) 920 - Public Administration (9) 921 - Public Administration (9) 922 - Public Administration (9) 923 - Public Administration (9) 924 - Public Administration (9) 925 - Public Administration (9) 926 - Administration (9) 927 - Public Administration (9) 928 - Public Administration (9) 929 - Public Administration (9) 929 - Public Administration (9) 920 - Public Administration (9) 921 - Public	81X - Other Services (except Public Administration) (3)	(D)	(D)	8	33.3	(D)	(D)	8	33.3
923 - Administration of Human Resource Programs 924 - Administration of Environmental Quality Programs 925 - Administration of Housing Programs, Urban Planning, and Community Develor (-) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D	921 - Executive, Legislative, and Other General Government Support	13	-59.9	108	13.7	11	-49.8	56	30.2
924 - Administration of Environmental Quality Programs 925 - Administration of Housing Programs, Urban Planning, and Community Developr 926 - Administration of Economic Programs 927 - Space Research and Technology 928 - National Security and International Affairs 928 - Public Administration (3) 929 - Space Research and Technology 920 - Space Research and Technology 920 - Space Research and Technology 921 - Space Research and Technology 922 - Space Research and Technology 923 - National Security and International Affairs 924 - Public Administration (3) 925 - Administration (3) 926 - Administration (3) 927 - Space Research and Technology 928 - National Security and International Affairs 928 - Public Administration (3) 929 - Administration (3) 929 - Administration (3) 920 - Administration (3) 920 - Administration (4) 920 - Administration (5) 920 - Administration (7) 921 - Administration (8) 922 - Space Research and Technology 923 - Space Research and Technology 924 - Administration (9) 925 - Administration (9) 926 - Administration (9) 927 - Space Research and Technology 928 - National Security and International Affairs 928 - Public Administration (9) 929 - Administration (9) 929 - Administration (9) 920 - Administration (9) 921 - Administration (9) 922 - Administration (9) 923 - Administration (9) 924 - Administration (9) 925 - Administration (9) 926 - Administration (9) 927 - Space Research and Technology 928 - National Security (9) 929 - Administration (9) 929 - Administration (9) 920 - Administration (9) 920 - Administration (9) 920 - Administration (9) 921 - Administration (9) 921 - Administration (9) 922 - Administration (9) 923 - Administration (9) 924 - Administration (9) 925 - Administration (9) 926 - Administration (9) 927 - Administration (9) 928 - Administration (9) 929 - Administration (9) 920 - Administra	922 - Justice, Public Order, and Safety Activities	1	-65.8	15	-28.6	(-)	(D)	12	-29.4
924 - Administration of Environmental Quality Programs 925 - Administration of Housing Programs, Urban Planning, and Community Develop		1	(D)	6	100.0			3	50.0
926 - Administration of Economic Programs (D) (D) (13 -7.1 (D)	924 - Administration of Environmental Quality Programs	2				(D)		8	
927 - Space Research and Technology (D)	925 - Administration of Housing Programs, Urban Planning, and Community Developr	(-)	(D)	(D)	(D)			(-)	-100.0
928 - National Security and International Affairs  13 17.5 18 -5.3 (D) (D) 11 -15.4 92X - Public Administration (3)  14 -26.4 8 -11.1 (D) (D) 7 -22.2 2  XXX - Unclassified (3)  5,460 8.4 6,949 -4.5 5,201 8.9 6,907 -4.4	926 - Administration of Economic Programs	(D)	(D)	13	-7.1	(D)	(D)	10	-9.1
92X - Public Administration (3) 1 -26.4 8 -11.1 (D) (D) 7 -22.2 XXX - Unclassified (3) 5,460 8.4 6,949 -4.5 5,201 8.9 6,907 -4.4	927 - Space Research and Technology	(D)	(D)	(D)	(D)			(D)	(D)
XXX - Unclassified (3) 5,460 8.4 6,949 -4.5 5,201 8.9 6,907 -4.4	928 - National Security and International Affairs	13	17.5	18	-5.3			11	
	92X - Public Administration (3)	1	-26.4	8	-11.1	(D)	(D)	7	-22.2
(1) Known value is defined as the parties of LLS, total experts that could be matched to specific companies				6,949	-4.5	5,201	8.9	6,907	-4.4

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data,

nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

## Table 7b

# 2016 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

Known Value for

	( )		Known Value for	Number of
		Number of	Small and Medium	Small and Medium
3-Digit Company NAICS Code and Description	Known Value (1)	Identified Exporters	Sized Exporters (1)	Sized Exporters (2)
All Industries 111 - Crop Production	<b>1,295,621</b> 2,671	<b>290,606</b> 2,171	<b>433,255</b> 2,574	<b>283,471</b> 2,147
112 - Animal Production and Aquaculture	828	423	2,374 (D)	422
113 - Forestry and Logging	184	169	(D)	168
114 - Fishing, Hunting and Trapping	308	93	308	93
115 - Support Activities for Agriculture and Forestry	1,237	506	(D)	502
11X - Agriculture, Forestry, Fishing, and Hunting (3)	58	58	58	58
211 - Oil and Gas Extraction	9,687	154	(D)	128
212 - Mining (except Oil and Gas)	12,857	258	2,269	219
213 - Support Activities for Mining	5,948	464	1,012	418
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	(D)	10	(D)	10
221 - Utilities	2,192	210	125	151
236 - Construction of Buildings 237 - Heavy and Civil Engineering Construction	651 664	1,769 690	570 457	1,745 639
238 - Specialty Trade Contractors	1,787	4,326	929	4,234
23X - Construction (3)	52	376	(D)	375
311 - Food Manufacturing	56,901	3,049	8,740	2,704
312 - Beverage and Tobacco Product Manufacturing	4,939	1,125	834	1,085
313 - Textile Mills	3,231	788	1,288	755
314 - Textile Product Mills	1,186		, 719	816
315 - Apparel Manufacturing	1,346	1,150	782	1,136
316 - Leather and Allied Product Manufacturing	607	328	514	322
31X - Manufacturing (3)	1,205	1,205	1,205	1,205
321 - Wood Product Manufacturing	5,320	1,596	2,204	1,523
322 - Paper Manufacturing	24,386		2,333	1,095
323 - Printing and Related Support Activities 324 - Petroleum and Coal Products Manufacturing	1,807 38,187	2,133 298	956 6,377	2,077 275
325 - Chemical Manufacturing	105,420	5,264	28,320	5,029
326 - Plastics and Rubber Products Manufacturing	19,985	4,727	6,202	4,486
327 - Nonmetallic Mineral Product Manufacturing	8,661	1,473	1,360	1,382
32X - Manufacturing (3)	19	22	19	22
331 - Primary Metal Manufacturing	31,513	1,716	12,037	1,595
332 - Fabricated Metal Product Manufacturing	20,180	11,649	9,590	11,422
333 - Machinery Manufacturing	68,898	10,893	13,999	10,640
334 - Computer and Electronic Product Manufacturing	96,129	7,385	29,829	7,192
335 - Electrical Equipment, Appliance, and Component Manufacturing 336 - Transportation Equipment Manufacturing	20,073 239,746	2,762 4,451	3,843 19,298	2,663 4,103
337 - Furniture and Related Product Manufacturing	2,593	1,491	683	1,421
339 - Miscellaneous Manufacturing	21,861	6,365	9,065	6,252
33X - Manufacturing (3)	153	160	153	160
423 - Merchant Wholesalers, Durable Goods	159,333	60,523	85,188	59,961
424 - Merchant Wholesalers, Nondurable Goods	128,121	25,524	79,075	25,217
425 - Wholesale Electronic Markets and Agents and Brokers	9,101	8,088	8,513	8,076
42X - Wholesale Trade (3)	973	3,145	973	3,145
441 - Motor Vehicle and Parts Dealers	4,190	6,608	2,353	6,521
442 - Furniture and Home Furnishings Stores	659	1,337	219	1,297
<ul><li>443 - Electronics and Appliance Stores</li><li>444 - Building Material and Garden Equipment and Supplies Dealers</li></ul>	6,221 717	1,400 1,865	(D) 381	1,383 1,832
445 - Food and Beverage Stores	1,364	1,036	316	995
446 - Health and Personal Care Stores	1,500	1,282	481	1,262
447 - Gasoline Stations	153	382	86	366
448 - Clothing and Clothing Accessories Stores	5,540	2,723	1,200	2,608
44X - Retail Trade (3)	559	980	559	980
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	320	1,359	185	1,334
452 - General Merchandise Stores	1,444	346	(D)	324
453 - Miscellaneous Store Retailers 454 - Nonstore Retailers	6,361 3,530	3,586 8,309	(D) 3,164	3,541 8,245
45X - Retail Trade (3)	(-)	0,303	(-)	0,243
481 - Air Transportation	8,157	472	4,951	435
482 - Rail Transportation	46	16	46	16
483 - Water Transportation	468	467	166	451
484 - Truck Transportation	3,637	2,431	3,115	2,358
485 - Transit and Ground Passenger Transportation	163	283	(D)	266
486 - Pipeline Transportation	998	28	34	18
487 - Scenic and Sightseeing Transportation	20	60 5.070	20 11 255	60 4 006
488 - Support Activities for Transportation 48X - Transportation and Warehousing (3)	13,402 267	5,079 667	11,255 267	4,996 667
491 - Postal Service	11	18	(D)	17
492 - Couriers and Messengers	1,538	271	(D) 72	263
493 - Warehousing and Storage	2,872		1,957	1,149
	,	,	,	,

## Table 7b

# 2016 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

(-) Represents zero or less than one-hair unit of measurement	Shown. (D) - Kepreser	lis suppressed to avoid	Known Value for	Number of
		Number of	Small and Medium	Small and Medium
3-Digit Company NAICS Code and Description	Known Value (1)	Identified Exporters	Sized Exporters (1)	Sized Exporters (2)
511 - Publishing Industries (except Internet)	5,398	1,402	704	1,260
512 - Motion Picture and Sound Recording Industries	1,150	657	112	640
515 - Broadcasting (except Internet)	267	100	40	69
517 - Telecommunications	2,463		1,742	677
518 - Data Processing, Hosting, and Related Services	2,274		565	
519 - Other Information Services	840	233	67	198
51X - Information (3)	3	66	3	66
522 - Credit Intermediation and Related Activities	(D)		(D)	683
523 - Securities, Commodity Contracts, and Other Financial Investments	8,280		6,009	1,112
524 - Insurance Carriers and Related Activities	3,858		(D)	496
525 - Funds, Trusts, and Other Financial Vehicles	99		(D)	567
52X - Finance and Insurance (3)	397	506	397	506
531 - Real Estate	1,734	·	1,670	1
532 - Rental and Leasing Services	1,886		1,188	1,317
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	89	138	(D)	133
53X - Real Estate and Rental and Leasing (3)	12	62	12	62
541 - Professional, Scientific, and Technical Services	35,742		15,584	19,494
54X - Professional, Scientific, and Technical Services (3)	2 020	22	(D)	22
551 - Management of Companies and Enterprises	3,030		(D)	809
561 - Administrative and Support Services	7,314	·	4,459	
562 - Waste Management and Remediation Services	561	451	275	427
56X - Administrative, Support, Waste Management & Remediation Services (3)	ı	4	ı	4
611 - Educational Services	359	1,183	220	995
61X - Educational Services (3)	1	8	1	8
621 - Ambulatory Health Care Services	3,083	1,741	895	1,670
622 - Hospitals	222	154	1	25
623 - Nursing and Residential Care Facilities	103		40	178
624 - Social Assistance	1,220		1,022	
62X - Health Care and Social Assistance (3)	43	144	43	144
711 - Performing Arts, Spectator Sports, and Related Industries	856	1,303	(D)	1,248
712 - Museums, Historical Sites, and Similar Institutions	1,306	317	643	295
713 - Amusement, Gambling, and Recreation Industries	716	748	204	712
71X - Arts, Entertainment, and Recreation (3)	15	124	15	124
721 - Accommodation	467	330	(D)	271
722 - Food Services and Drinking Places	4,194	2,626	1,153	2,523
72X - Accomodation and Food Services (3)	4	28	4	28
811 - Repair and Maintenance	2,662	4,563	1,834	4,517
812 - Personal and Laundry Services	631	1,595	464	1,569
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,018		1,853	
814 - Private Households	118	·	118	
81X - Other Services (except Public Administration) (3)	(-)	6	(-)	6
, , , , , , , , , , , , , , , , , , ,	22	05		42
921 - Executive, Legislative, and Other General Government Support	32	95	21	43 17
922 - Justice, Public Order, and Safety Activities 923 - Administration of Human Resource Programs	) )	21	(D)	
924 - Administration of Environmental Quality Programs	(D)	11	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(U)	۱ ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	(D)	(D)
926 - Administration of Economic Programs	(D) 18	14		(D) 11
927 - Space Research and Technology	(D)	(D)	(D) (D)	(D)
928 - National Security and International Affairs	(D)	19	(D) (D)	13
92X - Public Administration (3)	1		1	9
		9		
XXX - Unclassified (3)  (1) Known value is defined as the parties of U.S. total experts that sould be matched to appoin	5,035	7,274	4,777	7,228

<sup>(1)</sup> Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

<sup>(2)</sup> Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

# Table 7c 2017 Imports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

(b) Represente suppresent to	Identified Importers			Small and Medium Sized Importers (2)				
		% Difference		% Difference		% Difference		% Difference
2 Digit Company NAICS Code and Description	Known	from	of Identified	from	Known	from	of Identified	from
3 - Digit Company NAICS Code and Description	Value (1)	2016-2017	Importers	2016-2017	Value (1)	2016-2017	Importers	2016-2017
All Industries 111 - Crop Production	<b>2,032,453</b> 1,252	<b>6.3</b> 6.8	· ·	<b>3.4</b> 14.0	<b>636,507</b> 1,180	<b>3.0</b> 9.3	<b>212,689</b> 1,220	<b>3.4</b> 13.9
112 - Animal Production and Aquaculture	100	-7.3		5.4	99.9	-7.3	196	5.4
113 - Forestry and Logging	(D)	(D)	70	9.4	(D)	(D)	70	9.4
114 - Fishing, Hunting and Trapping	16	8.2	62	12.7	16	8.2	62	12.7
115 - Support Activities for Agriculture and Forestry	475	-4.1	224	2.3	(D)	(D)	222	2.3
11X - Agriculture, Forestry, Fishing, and Hunting (3)	191	-22.3		14.7	191	-22.3	39	14.7
211 - Oil and Gas Extraction 212 - Mining (except Oil and Gas)	1,050 4,957	(D) 11.0	58 148	-17.1 -3.9	(D) 520	(D) -11.5	44 116	-15.4 -6.5
213 - Support Activities for Mining	2,005	19.7	320	4.9	429	23.3	285	7.5
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	8	(D)	11	22.2	8	(D)	11	22.2
221 - Utilities	1,376	36.8		-5.8	432	49.4	125	1.6
236 - Construction of Buildings	392	-13.1	1,740	9.4	352	-8.9	1,703	9.2
<ul><li>237 - Heavy and Civil Engineering Construction</li><li>238 - Specialty Trade Contractors</li></ul>	1,146 4,065	54.1 14.1	515 3,629	1.4 7.1	887 2,182	78.1 8.6	474 3,548	3.0 7.3
23X - Construction (3)	110	21.8		-9.0	110	21.8	· ·	-9.0
311 - Food Manufacturing	24,736	4.6		5.6	6,879	12.5	2,186	5.8
312 - Beverage and Tobacco Product Manufacturing	5,864	84.7	835	6.5	878	-4.2	796	6.6
313 - Textile Mills	2,157	0.6	559	-6.7	1,203	-1.2	528	-6.9
314 - Textile Product Mills	1,963	-21.1	644	-2.3	1,568	-22.2	625	-2.0
315 - Apparel Manufacturing 316 - Leather and Allied Product Manufacturing	3,028 884	-44.5 6.3		-1.6 9.6	2,268 551	11.7 4.6	1,255 367	-1.6 9.2
31X - Manufacturing (3)	2,445	12.0		-6.9	2,445	12.0		-6.9
321 - Wood Product Manufacturing	3,721	13.4	· ·	6.6	1,663	0.8		5.6
322 - Paper Manufacturing	8,885	-28.9	574	3.1	1,611	5.4	499	2.7
323 - Printing and Related Support Activities	1,728	12.0		5.0	742	-2.8	1,033	5.0
324 - Petroleum and Coal Products Manufacturing 325 - Chemical Manufacturing	118,765 91,796	45.0 29.2		13.4 4.9	9,094 11,758	18.2 -15.9	130 2,831	14.0 4.9
326 - Plastics and Rubber Products Manufacturing	26,767	9.6		2.0	6,313	-13.9 -17.0	i i	1.8
327 - Nonmetallic Mineral Product Manufacturing	8,196	16.2	1,227	5.0	2,007	7.9	1,128	4.3
32X - Manufacturing (3)	14	22.5		-13.6	14	22.5	19	-13.6
331 - Primary Metal Manufacturing	26,111	17.1	789	-4.7	10,909		668	-6.3
332 - Fabricated Metal Product Manufacturing 333 - Machinery Manufacturing	20,843 56,601	14.6 10.4		6.1 2.7	6,887 10,661	-0.6 -5.3	4,343 4,712	6.0 2.8
334 - Computer and Electronic Product Manufacturing	63,607	-2.4		2.5	14,743	-3.8	3,405	2.7
335 - Electrical Equipment, Appliance, and Component Manufacturing	29,284	4.8	1,719	3.1	4,694	-20.5	1,636	4.1
336 - Transportation Equipment Manufacturing	352,916	6.7	2,370	1.5	14,122	-1.0	2,037	1.6
337 - Furniture and Related Product Manufacturing	8,899	4.6	· ·	4.9	2,166		1,144	5.8 0.3
339 - Miscellaneous Manufacturing 33X - Manufacturing (3)	21,589 323	22.1 52.3	3,790 126	0.5 -13.7	7,849 323	18.5 52.3	3,675 126	-13.7
423 - Merchant Wholesalers, Durable Goods	445,292	6.4	48,495	1.7	220,265	3.2	47,971	1.6
424 - Merchant Wholesalers, Nondurable Goods	221,741	-5.4	· ·	0.9	135,786	4.8	31,574	0.9
425 - Wholesale Electronic Markets and Agents and Brokers	13,063	-3.8	7,100	5.1	12,983	-3.6	7,094	5.2
42X - Wholesale Trade (3)	1,523	-8.5		-9.2	1,523	-8.5	2,764	-9.2
441 - Motor Vehicle and Parts Dealers 442 - Furniture and Home Furnishings Stores	5,279 8,461	3.0 6.5		2.4 2.2	2,532 2,004	21.6 15.3	1,791 2,792	2.5 2.1
443 - Electronics and Appliance Stores	(D)	(D)	753	-12.7	434	(D)	744	-12.6
444 - Building Material and Garden Equipment and Supplies Dealers	13,216	1.2		4.8	2,270	2.1	2,262	5.0
445 - Food and Beverage Stores	8,394	231.9	,	0.4	946	-0.8	1,372	0.9
446 - Health and Personal Care Stores	4,073	-0.7	1,399	7.0	822	6.4	·	7.0
447 - Gasoline Stations 448 - Clothing and Clothing Accessories Stores	2,616 52,118	23.8 0.4		1.6 5.7	(D) 7,317	(D) -0.4	117 4,114	0.9 5.9
44X - Retail Trade (3)	1,499	30.9		-3.1	1,499	30.9	1,243	-3.1
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,904	2.1	1,713	6.8	688	12.3	1,683	7.3
452 - General Merchandise Stores	38,131	2.0		6.9	367	14.7	420	7.4
453 - Miscellaneous Store Retailers	6,967	0.1	3,476	7.0	3,629	-0.7	3,449	7.1
454 - Nonstore Retailers 45X - Retail Trade (3)	19,852 (D)	28.5 (D)		12.3 200.0	10,077 (D)	13.8 (D)	14,161 3	12.3 200.0
481 - Air Transportation	9,283	(D) 4.5		2.6	797	36.8	203	3.6
482 - Rail Transportation	(D)	(D)		(-)	(D)	(D)	8	(-)
483 - Water Transportation	376	-8.9		16.5	184	13.0	126	18.9
484 - Truck Transportation	5,071	-15.8		2.5	3,525		856 106	1.9
485 - Transit and Ground Passenger Transportation 486 - Pipeline Transportation	77 28	25.6 -28.4		13.4 16.7	39 11	(D) -42.5	106 15	12.8 15.4
487 - Scenic and Sightseeing Transportation	31	114.4		3.0	30	-42.3 (D)	65	1.6
488 - Support Activities for Transportation	52,992	16.6		-2.7	38,172		1,940	-2.6
48X - Transportation and Warehousing (3)	438	15.7	226	6.6	438		226	6.6
491 - Postal Service	(D)	(D)		-37.5	(D)	(D)	4	-42.9
492 - Couriers and Messengers 493 - Warehousing and Storage	32,526 (D)	8.3 (D)		5.8 12.3	40 (D)	70.8 (D)		6.5 12.8
100 Traionodoling and Otorago	ا ( <sup>ل</sup> )	(D)	I 003	12.3	(D)	(0)	I 003	12.0

# Table 7c 2017 Imports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

(=)	Identified Importers				Small and Medium Sized Importers (2)			
		% Difference		% Difference		% Difference		% Difference
	Known	from	of Identified		Known	from	of Identified	from
3 - Digit Company NAICS Code and Description	Value (1)	2016-2017	Importers	2016-2017	Value (1)	2016-2017	Importers	2016-2017
511 - Publishing Industries (except Internet)	5,903	-51.4	928	3.5	1,200	16.0	837	4.0
512 - Motion Picture and Sound Recording Industries	3,618	73.6		-0.6	206	(D)	333	-0.9
515 - Broadcasting (except Internet)	851	-0.4		12.9	22	-39.6	58	7.4
<ul><li>517 - Telecommunications</li><li>518 - Data Processing, Hosting, and Related Services</li></ul>	2,705 312	6.5 (D)	425 223	4.7 8.3	760 183	14.3 (D)	395 202	6.5 9.8
519 - Other Information Services	(D)	(D)	175	l l	46	(D)	160	15.9
51X - Information (3)	13	20.2	55	17.0	13	20.2	55	17.0
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)	(-)	(-)	(-)	(-)
522 - Credit Intermediation and Related Activities	765	(D)	311	5.1	397	(D)	274	6.2
523 - Securities, Commodity Contracts, and Other Financial Investments	6,281	25.5	552	5.5	4,453	(D)	519	4.6
524 - Insurance Carriers and Related Activities	(D)	(D)	139		50	(D)	112	-16.4
525 - Funds, Trusts, and Other Financial Vehicles	168	-0.5	128	l l	168	-0.5	128	0.8
52X - Finance and Insurance (3) 531 - Real Estate	659 2,239	-42.2 8.7	340 2,163		659 (D)	-42.2 (D)	340 2,148	-4.8 8.4
532 - Rental and Leasing Services	1,484	14.4	1,079	l l	993	20.4	1,046	7.6
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	97	-20.8		8.6	(D)	(D)	99	7.6
53X - Real Estate and Rental and Leasing (3)	24	98.7	43	-4.4	24	98.7	43	-4.4
541 - Professional, Scientific, and Technical Services	58,440	28.3	12,634	6.2	17,748	6.6	12,275	6.0
54X - Professional, Scientific, and Technical Services (3)	(-)	31.4		33.3	(-)	31.4	8	33.3
551 - Management of Companies and Enterprises	5,073	23.5			(D)	(D)	335	-1.8
561 - Administrative and Support Services	8,806	15.0		I I	6,136		2,506	2.3
562 - Waste Management and Remediation Services	971	0.7	216		928	1.3	199	11.2
56X - Administrative, Support, Waste Management & Remediation Services (3)	(-)	(-)	(D)	(D)	(-)	(-)	(D)	(D)
611 - Educational Services	284	11.2	881	3.2	205	17.6	734	4.1
61X - Educational Services (3)	(-)	(-)	(D)	(D)	(-)	(-)	(D)	(D)
621 - Ambulatory Health Care Services	3,467	17.7	849		(D)	(D)	816	1.5
622 - Hospitals 623 - Nursing and Residential Care Facilities	34	39.3 -1.9		10.8 -18.4	33	57.4 (D)	14 25	27.3 -19.4
624 - Social Assistance	255	60.2	321	11.8	238	(D)	309	12.8
62X - Health Care and Social Assistance (3)	(D)	(D)	68	-4.2	(D)	(D)	68	-4.2
711 - Performing Arts, Spectator Sports, and Related Industries	770	-46.4			721	(D)	858	4.1
712 - Museums, Historical Sites, and Similar Institutions	673	-34.7	294	8.1	284	0.4	267	7.7
713 - Amusement, Gambling, and Recreation Industries	245	-24.8	1,012	14.0	135	-34.9	977	14.8
71X - Arts, Entertainment, and Recreation (3)	15	-36.6			15		126	-4.5
721 - Accommodation	115	-50.4	475	8.4	79	-47.7	411	10.2
722 - Food Services and Drinking Places	2,925	-7.7	3,660		997	0.8	3,579	10.3
72X - Accomodation and Food Services (3)	28	335.3	23	-28.1	28	335.3	23	-28.1
811 - Repair and Maintenance	6,846	56.8	2,028	l l	5,078	70.0	1,993	6.0
812 - Personal and Laundry Services	1,307	10.2	1,714	14.3	695	2.6	1,689	14.2
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	870	65.4	1,575	2.1	696	70.9	1,539	2.1
814 - Private Households	45	200.4		4.9	45	200.4	64	4.9
81X - Other Services (except Public Administration) (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
921 - Executive, Legislative, and Other General Government Support	8	10.6	51	8.5	7	32.3	24	60.0
922 - Justice, Public Order, and Safety Activities	(D)	(D)	4	-42.9	(-)	(D)	3	-50.0
923 - Administration of Human Resource Programs	(D)	(D)	(D)	1	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	(-)	380.7	5	(-)	(D)	(D)	4	(-)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)	(-)	(D)	(-)	-100.0
926 - Administration of Economic Programs	34.3	-4.9	18	5.9	32.8	-5.9	13	-7.1
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	4	(Z)	9	80.0	(D)	(D)	8	60.0
92X - Public Administration (3)	(D)	(D)	(D)		(D)	(D)	(D)	(D)
XXX - Unclassified (3)	5,326	-13.9	2,102	-3.4	5,008	-14.4	2,065	-3.5
(1) Known value is defined as the portion of U.S. general imports that could be matched to spe								

<sup>(1)</sup> Known value is defined as the portion of U.S. general imports that could be matched to specific companies.

For information on partially defined NAICS codes, see the explanatory notes.

<sup>(2)</sup> Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data,

nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

<sup>(3)</sup> A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits

have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company.

# Table 7d

# 2016 Imports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

			Known Value for	Number of
		Number of	Small and Medium	Small and Medium
3-Digit Company NAICS Code and Description	Known Value (1)	Identified Importers	Sized Importers (1)	Sized Importers (2)
All Industries 111 - Crop Production	<b>1,911,184</b> 1,172	<b>211,335</b> 1,085	<b>617,768</b> 1,079	<b>205,610</b> 1,071
112 - Animal Production and Aquaculture	108	186	108	186
113 - Forestry and Logging	(D)	64	(D)	64
114 - Fishing, Hunting and Trapping	15	55	15	55
<ul><li>115 - Support Activities for Agriculture and Forestry</li><li>11X - Agriculture, Forestry, Fishing, and Hunting (3)</li></ul>	495 246	219 34	(D) 246	217 34
211 - Oil and Gas Extraction	12,097	70	(D)	52
212 - Mining (except Oil and Gas)	4,468		588	124
213 - Support Activities for Mining	1,675		348	265
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	(D)	9	(D)	9
221 - Utilities 236 - Construction of Buildings	1,006 451	190 1,591	289 386	123 1,560
237 - Heavy and Civil Engineering Construction	743	508	498	460
238 - Specialty Trade Contractors	3,562	3,390	2,009	3,306
23X - Construction (3)	90	156	90	156
311 - Food Manufacturing	23,648		6,113	2,066
312 - Beverage and Tobacco Product Manufacturing 313 - Textile Mills	3,174 2,144	784 599	916 1,218	747 567
314 - Textile Product Mills	2,144		2,014	638
315 - Apparel Manufacturing	5,458	1,286	2,031	1,275
316 - Leather and Allied Product Manufacturing	832	342	527	336
31X - Manufacturing (3)	2,183	1,213 786	2,183	1,213
321 - Wood Product Manufacturing 322 - Paper Manufacturing	3,280 12,501	786 557	1,650 1,529	737 486
323 - Printing and Related Support Activities	1,543	1,026	763	984
324 - Petroleum and Coal Products Manufacturing	81,894	134	7,696	
325 - Chemical Manufacturing	71,040	2,923	13,974	2,698
326 - Plastics and Rubber Products Manufacturing 327 - Nonmetallic Mineral Product Manufacturing	24,430 7,051	2,652 1,169	7,610 1,860	2,427 1,082
32X - Manufacturing (3)	12	22	12	22
331 - Primary Metal Manufacturing	22,295	828	10,178	713
332 - Fabricated Metal Product Manufacturing	18,185	4,303	6,928	4,099
333 - Machinery Manufacturing 334 - Computer and Electronic Product Manufacturing	51,266 65,177	4,830 3,504	11,259 15,327	4,584 3,317
335 - Electrical Equipment, Appliance, and Component Manufacturing	27,953	1,668	5,902	1,572
336 - Transportation Equipment Manufacturing	330,665	2,335	14,270	2,004
337 - Furniture and Related Product Manufacturing	8,507	1,152	2,190	1,081
339 - Miscellaneous Manufacturing 33X - Manufacturing (3)	17,678 212	3,773 146	6,625 212	3,665 146
• , ,				
423 - Merchant Wholesalers, Durable Goods 424 - Merchant Wholesalers, Nondurable Goods	418,429 234,367	47,687 31,584	213,390 129,508	47,204 31,292
425 - Wholesale Electronic Markets and Agents and Brokers	13,573	· ·	13,466	6,742
42X - Wholesale Trade (3)	1,664	3,043	1,664	3,043
441 - Motor Vehicle and Parts Dealers	5,127 7,945	1,782 2,786	2,081 1,738	1,747 2,734
442 - Furniture and Home Furnishings Stores 443 - Electronics and Appliance Stores	(D)	863	1,738 (D)	2,754 851
444 - Building Material and Garden Equipment and Supplies Dealers	13,060		2,223	2,154
445 - Food and Beverage Stores	2,529	1,425	954	1,360
446 - Health and Personal Care Stores  447 - Gasoline Stations	4,103 2,113	1,308 126	772 387	1,285 116
448 - Clothing and Clothing Accessories Stores	51,887	4,030	7,346	3,885
44X - Retail Trade (3)	1,145	1,283	1,145	· ·
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,765		612	1,568
452 - General Merchandise Stores 453 - Miscellaneous Store Retailers	37,379 6,961	432 3,249	320 3,653	391 3,221
454 - Nonstore Retailers	15,449	· ·	8,857	12,611
45X - Retail Trade (3)	(D)	(D)	(D)	(D)
481 - Air Transportation	8,882	231	582	196
482 - Rail Transportation 483 - Water Transportation	(D) 413	10 121	(D) 163	8 106
484 - Truck Transportation	6,019		4,508	840
485 - Transit and Ground Passenger Transportation	61	112	(D)	94
486 - Pipeline Transportation	38	18	19	13
487 - Scenic and Sightseeing Transportation 488 - Support Activities for Transportation	15 45,438	66 2,060	(D) 40,276	64 1,991
48X - Transportation and Warehousing (3)	379	2,060	40,276 379	212
491 - Postal Service	(D)	8	(D)	7
492 - Couriers and Messengers	30,019		23	77
493 - Warehousing and Storage	16,904	610	(D)	588

## Table 7d

# 2016 Imports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

Subject Company NAIGS Code and Description   Known Value (1)   Sized Importers (2)   S	(-) Represents zero or less than one-half unit of measurement	(2) (3)		Known Value for	Number of
3-Digit Company NAIGS Code and Description			Number of		
40X - Transportation and Warnbrousing (3)	3-Digit Company NAICS Code and Description	Known Value (1)			
511 - Publishing Industries (except Internet)   12.152   897   1.035   805   12.2 Motion Pective and Sound Robor (except Internet)   2.24   70   37   54   53   70   37   54   51   7. Teleanomunications   2.540   4.06   665   374   518 - 5		. ,		. ,	
512 - Mission Picture and Soura Recording Industries         2,094         355         (D)         336           517 - Telecommunications         2,540         406         665         371           517 - Telecommunications         2,540         406         665         371           519 - Other Information Services         (D)         159         (D)         138           519 - Other Information Services         (D)         159         (D)         138           511 - Monetary Authorities - Central Bank         (D)	511 - Publishing Industries (except Internet)				
615 - Bloadcasting (oxocpt Imment)         854         70         37         54           518 - Data Processing, Hosting, and Related Services         (D)         254         406         685         371           518 - Data Processing, Hosting, and Related Services         (D)         156         (D)         138           617 - Information (3)         11         47         11         47           512 - Monetary Authorities-Central Bank         (D)         296         (D)         258           523 - Securities, Commodity Contracts, and Other Financial Investments         (D)         266         (D)         486           524 - Insurance Carriers and Related Activities         (D)         162         (D)         148           524 - Insurance Carriers and Related Activities         (D)         162         (D)         134           524 - Frunds, Trundal and Leasing Commodity Contracts, and Other Financial Investments         (D)         162         (D)         134           524 - Frunds, Trundal and Leasing Commodity Contracts, and Other Financial Vehicles         (D)         162         (D)         134           525 - Frunds, Trundal and Leasing Commodity Contracts         1238         1,011         824         192         2013         1,991         2013         1,991         2013 <t< td=""><td>· · · · · · · · · · · · · · · · · · ·</td><td>· ·</td><td></td><td></td><td></td></t<>	· · · · · · · · · · · · · · · · · · ·	· ·			
517 - Telecommunications       2,540       406       665       371         518 - Date Processing, Hosting, and Related Services       (D)       109       (D)       (D)       138         4519 - Other Information Services       (D)       (D)       (D)       (D)       (D)       138         551 - Monetary Authorities - Central Bank       (D)       (D)       (D)       (D)       (D)       258         523 - Securitias, Commodity Contracts, and Other Financial Investments       (D)       162       (D)       134         525 - Florida, Trusts, and Other Financial Investments       (D)       162       (D)       134         525 - Florida, Trusts, and Other Financial Vehicles       168       127       169       127         521 - Florida, Trusts, and Other Financial Vehicles       168       127       169       127         521 - Real Estate       2,061       1,937       2,013       1,981         523 - Real Estate and Rental and Leasing (3)       12       45       12       45         541 - Professional, Scientific, and Technical Services       45,562       11,892       16,551       11,577         541 - Professional, Scientific, and Technical Services       2,62       13,98       16       ()       6         541 - A	•				
518 - Data Processing-, Healthad Sarvices   (D)   206   (D)   184     19 - Other Information Sarvices   (D)   159   (D)   158     15 - Information (3)   11   47   11   47   47   47     15 - Experimental Sarvices   (D)					
519 - Other Information Services         (D)         1158         (D)         138           511 - Information (3)         11         47         111         47           521 - Monotary Authorities - Central Bank         (D)         (D)         (D)         (D)         (D)         (D)         (D)         (D)         458           522 - Securitios, Commodity Contracts, and Other Financial Investments         5,007         523         (D)         496           524 - Insurance Carriers and Related Activities         (D)         162         (D)         134           525 - France and Insurance (3)         1,139         357 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
51X - Information (3)         111         47         111         47           51 - Monetary Authorities-Central Bank         (D)         (D)         (D)         (D)           52 - Centel Information and Related Activities         (D)         256         (D)         258           524 - Insurance Carriers and Related Activities         (D)         162         (D)         134           524 - Insurance Carriers and Related Activities         (D)         168         127         169         127           525 - Funds, Trusts, and Other Financial Vehicles         169         127         169         127           527 - France and Insurance (3)         1139         357         1.139         357           521 - Real Estate         2,061         1,997         2,013         1,936           523 - Lessors of Nonfinancial Inangible Assets (except Copyrighted Works)         123         93         (D)         92           524 - Professional, Scientific, and Technical Services         45,562         11,392         16,651         1.45           54 - Professional, Scientific, and Technical Services         7,669         2,540         5,179         2,449           55 - Management of Companies and Enterprises         4,107         342         (D)         341           56 -					138
521 - Monetary Authorities-Central Bank         (D)         (D)         (D)         (C)           522 - Credit Intermediation and Resided Activities         (D)         2966         (D)         258           523 - Securities, Commodity Contracts, and Other Financial Investments         5,007         523         (D)         486           524 - Insurance Carriers and Related Activities         (D)         162         (D)         136           525 - Funds, Trusts, and Other Financial Vehicles         189         127         169         127           521 - Read Estate         2,081         1,1997         2,013         1,981           522 - Rental and Leasing Services         1,281         1,011         804         1972           523 - Leasons of Nonfinancial Intangible Assetts (except Copyrighted Works)         12         46         12         45           541 - Profossional, Scientific, and Tochrical Services         45,522         11,892         16,651         11,577           541 - Profossional, Scientific, and Tochrical Services         7,559         2,540         5,179         2,448           541 - Monagement of Companies and Enterprises         4,107         342         4,01         34           541 - Ambutsory Heath Care Services         7,559         2,540         5,179         2,	51X - Information (3)				47
522 - Crodit Intermediation and Related Activities         (D)         296         (D)         258           23 - Sacurifies, Commodity Contracts, and Other Financial Investments         (D)         162         (D)         134           624 - Insurance Carriers and Related Activities         (D)         1132         (D)         134           525 - Funds, Transcal Varieties         169         127         169         127         169         127         198         127         199         2013         1,987           252 - Funds, Transcal Varieties         2,061         1,997         2,013         1,987         2,013         1,987         2,013         1,987         2,013         1,987         2,013         1,987         2,013         1,987         2,013         1,987         2,013         1,937         2,014         824         972         2,324         1,011         824         972         2,424         972         2,424         1,01         3,02         1,01         6         1,01         6         1,01         6         1,01         6         1,15         7,65         1,524         1,01         6         1,15         7,65         1,524         1,01         3,0         1,01         4,0         6         1,15 <t< td=""><td>• •</td><td>(D)</td><td>(D)</td><td>(D)</td><td>(-)</td></t<>	• •	(D)	(D)	(D)	(-)
523 - Securities, Commodity Contracts, and Other Financial Investments       5,007       523       (D)       496         524 - Insurance Carriers and Relatiold Activities       (D)       162       (D)       134         425 - Funds, Trusts, and Other Financial Vehicles       169       127       169       127         531 - Read Estate       2,061       1,1997       2,013       1,987         531 - Read Estate       1,288       1,011       824       972         533 - Lessors of Nonfinancial Intengible Assets (except Copyrighted Works)       123       93       (D)       92         533 - Lessors of Nonfinancial Intengible Assets (except Copyrighted Works)       123       93       (D)       92         534 - Professional, Scientific, and Tachnical Services       45,562       11,892       16,651       11,57         541 - Professional, Scientific, and Tachnical Services       45,562       11,892       16,651       11,57         541 - Professional, Scientific, and Tachnical Services       7,690       2,540       5,79       2,449         541 - Administrative and Support Services       7,690       2,540       5,179       2,449         542 - Waste Management and Remediation Services       2,947       332       (D)       301         541 - Administrative and Support	522 - Credit Intermediation and Related Activities				
524 - Insurance Carriers and Related Activities         (D)         162         (D)         134           525 - Funds, Trusts, and Other Financial Vehicles         189         127         189         127           52X - Finance and Insurance (3)         1,139         357         1,139         357           52X - Finance and Insurance (3)         2,061         1,997         2,013         1,981           523 - Rental and Leasing Services         1,286         1,011         824         972           53X - Real Estate and Rental and Leasing (3)         12         45         12         45           54X - Professional, Scientific, and Technical Services (3)         ()         6         ()         6           541 - Professional, Scientific, and Technical Services (3)         ()         6         ()         6           541 - Professional, Scientific, and Technical Services (3)         ()         6         ()         6           541 - Professional, Scientific, and Technical Services (3)         ()         6         ()         6           541 - Professional, Scientific, and Technical Services (3)         ()         6         ()         6           541 - Professional, Scientific and Technical Services (3)         ()         10         9         2         10         0	523 - Securities, Commodity Contracts, and Other Financial Investments		523		496
52X - Finance and Insurance (3)         1,139         357         1,139         357           51 - Real Estate         2,061         1,979         2,013         1,981           523 - Rearlal and Leasing Services         1,298         1,011         824         972           533 - Lessors of Nonfinancial Inlangible Assets (except Copyrighted Works)         1,29         1,011         824         972           533 - Lessors of Nonfinancial Inlangible Assets (except Copyrighted Works)         1,29         45         1,2         45           54X - Professional, Scientific and Technical Services         45,562         11,892         16,651         11,577           54X - Professional, Scientific and Technical Services         45,661         6         <	524 - Insurance Carriers and Related Activities	(D)	162		134
531 - Real Estate         2,061         1,997         2,013         1,981           522 - Rental and Leasing Services         1,298         1,011         824         372           532 - Rental and Leasing Services         12         45         12         45         12         45         12         45         12         45         12         45         12         45         12         45         12         45         12         45         12         45         12         45         12         45         14         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         ()         6         6         7         6         6         7         7         6         4         6         ()         3         6         10         9         28         7         7	525 - Funds, Trusts, and Other Financial Vehicles	169	127	169	127
522 - Rental and Leasing Services         1.298         1.011         824         972           533 - Leasors of Nonfinancial Intangible Assets (except Copyrighted Works)         123         93         10)         92           534 - Read Estate and Rental and Leasing (3)         123         45         12         45           541 - Professional, Scientific, and Technical Services (3)         (-)         66         (-)         66           541 - Professional, Scientific, and Technical Services (3)         41,107         342         (D)         341           551 - Management of Companies and Enterprises         41,107         342         (D)         341           562 - Management and Remediation Services         7659         2,540         51,79         2,449           562 - Vaste Management and Remediation Services         964         195         916         179           611 - Educational Services         255         854         175         705           612 - Ambulatory Health Care Services         258         38         (D)         36           622 - Hospitals         71         74         1         1         1           623 - Nursing and Residential Care Facilities         35         38         (D)         31         24         1         1	52X - Finance and Insurance (3)	1,139	357	1,139	357
533 - Leasons of Nonfinancial Intangible Assets (except Copyrighted Works)       123       93       (D)       92         532 - Read Estate and Rental and Leasing (3)       12       45       12       45         541 - Professional, Scientific, and Technical Services (3)       ()       6       ()       6       ()       0         541 - Professional, Scientific, and Technical Services (3)       ()       6       ()       0       0       0       341       11,577         541 - Professional, Scientific, and Technical Services       4,107       342       (D)       341       341       342       (D)       341       341       341       341       341       342       (D)       341       342       (D)       341       343       341       343	531 - Real Estate	2,061	1,997	2,013	1,981
53X - Real Estate and Rental and Leasing (3)         12         45         12         45           54X - Professional. Scientific, and Technical Services (3)         (.)         6         (.)         6           54X - Professional. Scientific, and Technical Services (3)         (.)         6         (.)         6           551 - Management of Companies and Enterprises         4,107         342         (D)         341           561 - Administrative and Support Services         7669         2,540         5,179         2,449           562 - Waste Management and Remediation Services         964         195         916         179           562 - Ambulatory Health Care Services         2,947         832         (D)         804           622 - Hospitals         71         74         1         11           623 - Nursing and Residential Care Facilities         71         74         1         11           624 - Social Assistance         159         287         (D)         274           824 - Health Care and Social Assistance (3)         28         71         28         71           711 - Performing Arts, Spectator Sports, and Related Industries         1,436         854         (D)         824           712 - Mosemment Carribling, and Recreation (3)         2	532 - Rental and Leasing Services	1,298	1,011	824	972
541 - Professional, Scientific, and Technical Services (3)         45,562         11,892         16,651         11,157           4X - Professional, Scientific, and Technical Services (3)         (+)         6         (-)         6           551 - Management of Companies and Enterprises         4,107         342         (D)         341           561 - Administrative and Remediation Services         7669         2,540         5,179         2,449           561 - Educational Services         964         196         916         179           611 - Educational Services         255         854         175         705           612 - Ambulatory Health Care Services         2,947         832         (D)         804           622 - Hospitals         35         33         (D)         31           623 - Hospitals         171         74         1         1           624 - Social Assistance         35         38         (D)         31           625 - Hospitals         183         85         (D)         32           627 - Health Care and Social Assistance (3)         28         71         28         71           624 - Health Care and Social Assistance (3)         1,332         272         283         248 <t< td=""><td>533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)</td><td>123</td><td>93</td><td>(D)</td><td>92</td></t<>	533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	123	93	(D)	92
54X - Professional, Scientific, and Technical Services (3)         (.)         6         (.)         6           51 - Management of Companies and Enterprises         4,107         342         (.)         341           551 - Management of Companies and Enterprises         7,659         2,540         5,179         2,449           552 - Waste Management and Remediation Services         964         195         916         179           611 - Educational Services         2,55         854         175         705           612 - Ambulatory Health Care Services         2,947         832         (.)         804           621 - Ambulatory Health Care Services         2,947         832         (.)         804           622 - Hospitals         71         74         1         11         11           623 - Nursing and Residential Care Facilities         35         38         (.)         31           624 - Social Assistance         159         287         (.)         274           624 - Hailth Care and Social Assistance (3)         1         28         71         28         71           711 - Performing Arts, Spectator Sports, and Related Industries         1,436         854         (.)         824           712 - Museums, Historical Sites, and Similar Ins					
551 - Management of Companies and Enterprises       4,107       342       (D)       341         561 - Administrative and Support Services       7,659       2,540       5,179       2,449         562 - Wasto Management and Remediation Services       964       195       916       179         611 - Educational Services       2,55       854       175       705         621 - Ambulatory Health Care Services       2,947       832       (D)       804         622 - Hospitals       71       74       1       11       163       11       11       163       (D)       274         624 - Social Assistance       159       287       (D)       274         628 - Health Care and Social Assistance (3)       28       71       28       71         712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       888       208       851         713 - Amusement, Gambling, and Recreation Industries       326       888       208       851         714 - Accommodation       23       48       151       332         712 - Accommodation and Food Services and Dinking Places       3,169       3,317		45,562	11,892	16,651	11,577
561 - Administrativa and Support Services       7,659       2,540       5,179       2,449         662 - Waste Management and Remediation Services       964       195       916       179         611 - Educational Services       255       854       175       705         621 - Ambulatory Health Care Services       2,947       832       (D)       804         622 - Hospitals       171       74       1       11       11         623 - Nursing and Residential Care Facilities       35       38       (D)       31         624 - Social Assistance       159       287       (D)       274         624 - Hospitals       1,436       854       (D)       274         624 - Social Assistance       1,436       854       (D)       224         711 - Performing Arts, Spectator Sports, and Related Industries       1,436       854       (D)       824         712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       886       208       851         713 - Amusement, Gambling, and Recreation Industries       326       886       208       851         714 - Arts, Entertainment, and Recreation (3) </td <td></td> <td></td> <td>6</td> <td></td> <td>_</td>			6		_
562 - Waste Management and Remediation Services         964         195         916         179           611 - Educational Services         255         854         175         705           622 - Hospitals         71         74         1         11           623 - Nursing and Residential Care Facilities         35         38         (D)         31           624 - Social Assistance         159         287         (D)         274           624 - Social Assistance (3)         159         287         (D)         274           624 - Social Assistance (3)         28         71         28         71           711 - Performing Arts, Spectator Sports, and Related Industries         1,436         854         (D)         824           712 - Museums, Historical Sites, and Similar Institutions         1,032         272         283         248           713 - Amusement, Gambling, and Recreation Industries         326         888         208         851           714 - Accommodation         233         438         151         373           714 - Accommodation         233         438         151         373           722 - Food Services and Drinking Places         3,169         3,317         988         3,246					
611 - Educational Services       255       854       175       705         621 - Ambulatory Health Care Services       2,947       832       (D)       804         622 - Hospitals       71       74       1       11         623 - Nursing and Residential Care Facilities       35       38       (D)       31         624 - Social Assistance       159       267       (D)       274         624 - Health Care and Social Assistance (3)       28       71       28       71         711 - Performing Arts, Spectator Sports, and Related Industries       1,436       854       (D)       824         712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       888       208       851         713 - Amusement, Gambling, and Recreation (3)       24       132       24       132         724 - Accommodation       233       488       151       373         722 - Food Services and Dirnking Places       3,169       3,317       988       3,246         722 - Food Services and Dirnking Places       1,186       1,491       677       1,479         811 - Repair and Maintenance       4,367			· ·		· ·
621 - Ambulatory Health Care Services       2,947       832       (D)       804         622 - Hospitals       71       74       1       11         623 - Nursing and Residential Care Facilities       35       38       (D)       31         624 - Social Assistance       159       287       (D)       274         62X - Health Care and Social Assistance (3)       28       71       28       71         711 - Performing Arts, Spectator Sports, and Related Industries       1,436       854       (D)       824         712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       88       208       851         714 - Ants, Entrainment, and Recreation Industries       326       88       208       851         713 - Amusement, Gambling, and Recreation (3)       24       132       24       132       24       132         722 - Food Services and Drinking Places       3,169       3,317       98       3,246         722 - Food Services and Drinking Places       3,169       3,317       98       3,246         724 - Accommodation       7       32       7       32         73 - Services	562 - Waste Management and Remediation Services	964	195	916	179
622 - Hospitals         71         74         1         11           623 - Nursing and Residential Care Facilities         35         38         (D)         31           624 - Social Assistance         159         287         (D)         274           62X - Health Care and Social Assistance (3)         28         71         28         71           711 - Performing Arts, Spectator Sports, and Related Industries         1,436         854         (D)         824           712 - Museums, Historical Sites, and Similar Institutions         1,032         272         283         248           713 - Amusement, Gambling, and Recreation Industries         326         888         208         851           714 - Arts, Entertainment, and Recreation (3)         24         132         24         132           721 - Accommodation         233         438         151         373           722 - Food Services and Drinking Places         3,169         3,317         988         3,246           722 - Accommodation and Food Services (3)         7         32         7         32           811 - Repair and Maintenance         4,367         1,915         2,988         1,881           12 - Pool Services (as proving Maintenance         1,186         1,499         <	611 - Educational Services	255	854	175	705
623 - Nursing and Residential Care Facilities       35       38       (D)       31         624 - Social Assistance       159       287       (D)       274         624 - Health Care and Social Assistance (3)       28       711       28       71         711 - Performing Arts, Spectator Sports, and Related Industries       1,436       854       (D)       824         712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       888       208       851         714 - Arts, Entrainment, and Recreation (3)       24       132       24       132         721 - Accommodation       233       438       151       373         722 - Food Services and Drinking Places       3,169       3,317       988       3,246         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61       15       61	621 - Ambulatory Health Care Services	2,947	832	(D)	804
624 - Social Assistance	622 - Hospitals	71	74	1	11
62X - Health Care and Social Assistance (3)  28 71  711 - Performing Arts, Spectator Sports, and Related Industries  712 - Museums, Historical Sites, and Similar Institutions  713 - Amusement, Gambling, and Recreation Industries  714 - Museums, Historical Sites, and Similar Institutions  715 - Amusement, Gambling, and Recreation Industries  716 - Mare Recreation (3)  717 - Arts, Entertainment, and Recreation (3)  718 - Accommodation  719 - Accommodation  720 - Food Services and Drinking Places  721 - Accommodation and Food Services (3)  722 - Food Services and Drinking Places  723 - Assistance  724 - Assistance  725 - Accommodation and Food Services (3)  726 - Repair and Maintenance  727 - Assistance  728 - Assistance  729 - Assistance  730 - Assistance  74 - Assistance  750 - Assistance  77 - Assistance  781 - Repair and Maintenance  781 - Repair and Maintenance  781 - Repair and Maintenance  781 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  781 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  781 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  781 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  781 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  781 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  781 - Religious, Grantmaking, Civic, Professional, and Similar Organizations  782 - Justice, Public Administration) (3)  781 - Executive, Legislative, and Other General Government Support  782 - Justice, Public Order, and Safety Activities  792 - Justice, Public Order, and Safety Activities  792 - Justice, Public Order, and Safety Activities  792 - Administration of Environmental Quality Programs  792 - Administration of Environmental Quality Programs  793 - Administration of Environmental Quality Programs  794 - Administration of Environmental Quality Programs  795 - Administration of Environmental Quality Programs  796 - Administration of Environmental Quality	623 - Nursing and Residential Care Facilities	35	38	(D)	31
711 - Performing Arts, Spectator Sports, and Related Industries       1,436       854       (D)       824         712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       888       208       851         71X - Arts, Entertainment, and Recreation (3)       24       132       24       132         721 - Accommodation       233       438       151       373         722 - Food Services and Drinking Places       3,169       3,317       988       3,246         72X - Accommodation and Food Services (3)       7       32       7       32         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         814 - Private Households       15       61       15       61         817 - Cyber Services (except Public Administration) (3)       (D)       3       (D)       3       (D)       3		159	287		274
712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       888       208       851         71X - Arts, Entertainment, and Recreation (3)       24       132       24       132         721 - Accommodation       233       438       151       373         722 - Food Services and Drinking Places       3,169       3,317       988       3,246         72X - Accommodation and Food Services (3)       7       32       7       32         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         817 - Cher Services (except Public Administration) (3)       (D)       3       (D)       3         818 - Executive, Legislative, and Other General Government Support       7       47       47       5       15         812 - Administration of Environmental Quality Programs       (-)       7       (-)	62X - Health Care and Social Assistance (3)	28	71	28	71
712 - Museums, Historical Sites, and Similar Institutions       1,032       272       283       248         713 - Amusement, Gambling, and Recreation Industries       326       888       208       851         71X - Arts, Entertainment, and Recreation (3)       24       132       24       132         721 - Accommodation       233       438       151       373         722 - Food Services and Drinking Places       3,169       3,317       988       3,246         72X - Accommodation and Food Services (3)       7       32       7       32         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         817 - Cother Services (except Public Administration) (3)       (D)       3       (D)       3         818 - Executive, Legislative, and Other General Government Support       7       47       47       5       15         812 - Executive, Legislative, and Other General Government Support       (-)       7       (-) </td <td>711 - Performing Arts, Spectator Sports, and Related Industries</td> <td>1,436</td> <td>854</td> <td>(D)</td> <td>824</td>	711 - Performing Arts, Spectator Sports, and Related Industries	1,436	854	(D)	824
71X - Arts, Entertainment, and Recreation (3)       24       132       24       132         721 - Accommodation       233       438       151       373         722 - Food Services and Drinking Places       3,169       3,317       988       3,246         72X - Accommodation and Food Services (3)       7       32       7       32         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       47       5       15         924 - Administration of Environmental Quality Programs       (-)       7       7       (D)       (D)       (D)       (D)       (D)       (D)       (D)       (D)       (D)       (D) <td></td> <td>1,032</td> <td>272</td> <td></td> <td>248</td>		1,032	272		248
721 - Accommodation       233       438       151       373         722 - Food Services and Drinking Places       3,169       3,317       988       3,246         72X - Accomodation and Food Services (3)       7       32       7       32         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       (D)       6         924 - Administration of Environmental Quality Programs       (-)       5       (D)       (D)         925 - Administration of Housing Programs       (-)       5       (D)       (D)       (D) <td>713 - Amusement, Gambling, and Recreation Industries</td> <td>326</td> <td>888</td> <td>208</td> <td>851</td>	713 - Amusement, Gambling, and Recreation Industries	326	888	208	851
722 - Food Services and Drinking Places       3,169       3,317       988       3,246         72X - Accomodation and Food Services (3)       7       32       7       32         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       (D)       6         924 - Administration of Environmental Quality Programs       (-)       5       (D)       4         925 - Administration of Housing Programs, Urban Planning, and Community Development       (D)       (D)       (D)       (D)       (D)       (D)         926 - Administration of Economic Programs       36       17       (D)       (D)       (D)         928 - National Security and International	71X - Arts, Entertainment, and Recreation (3)	24	132	24	132
72X - Accomodation and Food Services (3)       7       32       7       32         811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       (D)       6         924 - Administration of Environmental Quality Programs       (-)       5       (D)       (D)       (D)         925 - Administration of Housing Programs, Urban Planning, and Community Development       (D)       (D)       (D)       (D)       (D)         926 - Administration of Economic Programs       36       17       (D)       (D)       (D)         928 - National Security and International Affairs       1       5       1       5         92X - Public Administration (3)	721 - Accommodation	233	438	151	373
811 - Repair and Maintenance       4,367       1,915       2,988       1,881         812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       (D)       6         924 - Administration of Environmental Quality Programs       (-)       5       (D)       4         925 - Administration of Housing Programs, Urban Planning, and Community Development       (D)       (D)       (D)       (D)       (D)         926 - Administration of Economic Programs       36       17       (D)       14         927 - Space Research and Technology       (D)       (D)       (D)       (D)         928 - National Security and International Affairs       1       5       1       5         920 - Public Administration (3)       (D)       (D) <t< td=""><td>722 - Food Services and Drinking Places</td><td>3,169</td><td>3,317</td><td>988</td><td>3,246</td></t<>	722 - Food Services and Drinking Places	3,169	3,317	988	3,246
812 - Personal and Laundry Services       1,186       1,499       677       1,479         813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       (D)       6         924 - Administration of Environmental Quality Programs       (-)       5       (D)       4         925 - Administration of Housing Programs, Urban Planning, and Community Development       (D)	72X - Accomodation and Food Services (3)	7	32	7	32
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations       526       1,542       407       1,508         814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       (D)       6         924 - Administration of Environmental Quality Programs       (-)       5       (D)       4         925 - Administration of Housing Programs, Urban Planning, and Community Development       (D)       (D)       (D)       (D)         927 - Space Research and Technology       (D)       (D)       (D)       (D)       (D)         928 - National Security and International Affairs       1       5       1       5         927 - Public Administration (3)       (D)       (D)       (D)       (D)       (D)	811 - Repair and Maintenance	4,367	1,915	2,988	1,881
814 - Private Households       15       61       15       61         81X - Other Services (except Public Administration) (3)       (D)       3       (D)       3         921 - Executive, Legislative, and Other General Government Support       7       47       5       15         922 - Justice, Public Order, and Safety Activities       (-)       7       (D)       6         924 - Administration of Environmental Quality Programs       (-)       5       (D)       4         925 - Administration of Housing Programs, Urban Planning, and Community Development       (D)       (D)       (D)       (D)       (D)         926 - Administration of Economic Programs       36       17       (D)       (D)       14         927 - Space Research and Technology       (D)       (D)       (D)       (D)       (D)         928 - National Security and International Affairs       1       5       1       5         92X - Public Administration (3)       (D)       (D)       (D)       (D)       (D)	812 - Personal and Laundry Services	1,186	1,499	677	1,479
81X - Other Services (except Public Administration) (3)  921 - Executive, Legislative, and Other General Government Support  922 - Justice, Public Order, and Safety Activities  924 - Administration of Environmental Quality Programs  925 - Administration of Housing Programs, Urban Planning, and Community Development  926 - Administration of Economic Programs  927 - Space Research and Technology  928 - National Security and International Affairs  1 5 1 5 5 92X - Public Administration (3)	813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	526	1,542	407	1,508
921 - Executive, Legislative, and Other General Government Support  922 - Justice, Public Order, and Safety Activities  924 - Administration of Environmental Quality Programs  925 - Administration of Housing Programs, Urban Planning, and Community Development  926 - Administration of Economic Programs  927 - Space Research and Technology  928 - National Security and International Affairs  927 - Public Administration (3)  928 - Public Administration (3)	814 - Private Households	15	61	15	61
922 - Justice, Public Order, and Safety Activities  (-) 7 (D) 6  924 - Administration of Environmental Quality Programs  (-) 5 (D) 4  925 - Administration of Housing Programs, Urban Planning, and Community Development  (D) (D) (D)  926 - Administration of Economic Programs  (D) (D) (D)  927 - Space Research and Technology  (D) (D) (D)  928 - National Security and International Affairs  (D) (D) (D)  (D) (D)  (D) (D)  (D) (D)  (D) (D)	81X - Other Services (except Public Administration) (3)	(D)	3	(D)	3
922 - Justice, Public Order, and Safety Activities  (-) 7 (D) 6  924 - Administration of Environmental Quality Programs  (-) 5 (D) 4  925 - Administration of Housing Programs, Urban Planning, and Community Development  (D) (D) (D)  926 - Administration of Economic Programs  (D) (D) (D)  927 - Space Research and Technology  (D) (D) (D)  928 - National Security and International Affairs  (D) (D) (D)  (D) (D)  (D) (D)  (D) (D)  (D) (D)	921 - Executive, Legislative, and Other General Government Support	7	47	5	15
924 - Administration of Environmental Quality Programs  925 - Administration of Housing Programs, Urban Planning, and Community Development  926 - Administration of Economic Programs  927 - Space Research and Technology  928 - National Security and International Affairs  927 - Public Administration (3)  928 - Public Administration (3)		(-)	7	(D)	6
925 - Administration of Housing Programs, Urban Planning, and Community Development 926 - Administration of Economic Programs 927 - Space Research and Technology 928 - National Security and International Affairs 927 - Public Administration (3) 928 - Public Administration (3) 929 - Public Administration (3) 929 - Public Administration (3) 920 - Administration (5) 920 - Administration (6) 920 - Administration (7) 920 - Administration (8) 920 - Administration (9) 921 - Administration (9) 922 - Public Administration (9) 923 - Public Administration (9) 924 - Public Administration (9) 925 - Administration (9) 926 - Administration (9) 927 - Space Research and Technology 928 - National Security and International Affairs 929 - Public Administration (9) 929 - Public Administration (9) 920 - Public Administration (9) 920 - Public Administration (9) 920 - Public Administration (9) 921 - Public Administration (9) 922 - Public Administration (9) 923 - Public Administration (9) 924 - Public Administration (9) 925 - Administration (9) 926 - Administration (9) 927 - Space Research and Technology 928 - Public Administration (9) 929 - Public Administration (9) 920 - Public Administration (9) 921 - Public Administration (9) 922 - Public Administration (9) 923 - Public Administration (9) 924 - Public Administration (9) 925 - Public Administration (9) 926 - Public Administration (9) 927 - Public Administration (9) 928 - Public Administration (9) 929 - Public Administration (9) 929 - Public Administration (9) 920 - Public Administration (9) 921 - Public Administration (9)	·	(-)	5		4
926 - Administration of Economic Programs       36       17       (D)       14         927 - Space Research and Technology       (D)       (D)       (D)       (D)         928 - National Security and International Affairs       1       5       1       5         92X - Public Administration (3)       (D)       (D)       (D)       (D)	, -	(D)	(D)		(D)
927 - Space Research and Technology 928 - National Security and International Affairs 92X - Public Administration (3) (D) (D) (D) (D) (D) (D) (D) (D) (D)					
928 - National Security and International Affairs  92X - Public Administration (3)  1 5 1 5 5 92X - Public Administration (3)					(D)
92X - Public Administration (3) (D) (D)	•	1	5	1	5
XXX - Unclassified (3) 5 175 5 5 5 5 1 2 120	·	(D)	(D)	(D)	(D)
7/// - OHOROSONICU (U) [ 0,107] 2,173] 2,000[ 2,139	XXX - Unclassified (3)	6,187	2,175	5,850	2,139

<sup>(1)</sup> Known value is defined as the portion of U.S. general imports that could be matched to specific companies.

<sup>(2)</sup> Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

<sup>(3)</sup> A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

## **Explanatory Notes**

**NOTE TO USERS:** This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

The Census Bureau has reviewed this data product for unauthorized disclosure of confidential information and has approved the disclosure avoidance practices applied. (Approval ID: CBDRB-FY19-556)

#### **Overview**

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, A Profile of United States Exporters: Initial Findings from the Exporter Data Base, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the Profile of U.S. Importing and Exporting Companies.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed Exhibits, which will be available on their Web site later this year. Users will be notified on the ITA Web site (<a href="http://trade.gov">http://trade.gov</a>) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as "Other" types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Exhibits 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year's export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The exhibits in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Exhibit 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party exhibits (3c and 3d) are not available at this time. Due to mandatory AES filing

requirements, an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in exhibits 3a and 3b labeled "Non-reported" have been eliminated.

All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years' import or export values that could be linked to specific active companies in the Business Register--the "known value." In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

### Sources of Information

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau's database of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

### Methodology

This profile was compiled using company identifiers or company names from import and export transactions to electronically link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles' matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on

total import and export value, is presented in Table 1 under *Distribution of Exports and Imports by Identified* and *Unidentified Companies*, on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Economic Indicator Division's published *U.S. International Trade in Goods and Services* Annual Revision for a given data year. The rows labeled "Revisions" will be removed from Table 1 under *Distribution of Exports and Imports by Identified and Unidentified Companies* effective with the 2010/2011 report.

#### Data Quality

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 U.S. International Trade in Goods and Services, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: <a href="http://www.census.gov/ft900">http://www.census.gov/ft900</a>.

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under *Distribution of Exports and Imports by Identified and Unidentified Companies*, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Each Table of the report is analyzed to determine if one or more companies' trade values would be disclosed by a particular known value. In cases where this is deemed true, a "D" will indicate that the known value was suppressed as a result of this disclosure concern. In cases where the particular Table contains additive structures, complimentary known values are suppressed to eliminate the possibility of calculating the known value of a suppressed cell.

### Data by State

The data contained in Exhibits 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Exhibits 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <a href="https://www.census.gov/foreign-trade/statistics/state/index.html">https://www.census.gov/foreign-trade/statistics/state/index.html</a>

#### NAICS-based Data

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address: http://www.census.gov/eos/www/naics/

#### **Definitions of Terms**

**Business Register.** Data base of companies included in economic census and surveys conducted by the Census Bureau.

**Company.** A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

<u>Identified Companies</u>: Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed "*known value*."

<u>Unclassified Companies</u>: These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered *other companies*.

*Company Size*. Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

**Company Type.** Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

- **Employment.** Employment includes all employees, full-time or part-time, reported on a firm's payroll during specific payroll periods.
- *General Imports.* "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.
- **Low-value Estimates.** Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <a href="http://www.census.gov/foreign-trade/aip/lypaper.html">http://www.census.gov/foreign-trade/aip/lypaper.html</a>
- **Related Party.** A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.
- State of the Origin of Movement (OM). The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the Data Quality section above for limitations of this data series.
- **State of Destination.** The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the **Data Quality** section above for limitations of this data series.
- *Value (Exports)*. The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

<u>Total export value</u>: The total value includes all transactions whether or not linked to specific companies.

<u>Known value</u>: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

<u>Unidentified Value</u>: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

Value (Imports). The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the seller. The type of imports shown in this report is "general." Please see the definition for "General Imports" for more information. Several different values are given:

<u>Total import value</u>: The total value includes all transactions whether or not linked to specific companies.

<u>Known value</u>: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

<u>Unidentified Value</u>: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

### **Country Groupings**

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

Africa - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

**APEC** (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

**ASEAN** (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

**Asia Near East** - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

Asia - South - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

**CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement) - Costa Rica,** Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

Central American Common Market - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

**Euro Area** - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

Europe - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Malta, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City,

**European Union** - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

**LAFTA** (Latin American Free Trade Area) - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

**NATO** (North Atlantic Treaty Organization) Allies - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

NICS (Newly Industrialized Countries) - Hong Kong, Korea (South), Singapore, Taiwan.

North America - Canada, Mexico

**OECD** (**Organization for Economic Cooperation and Development**) - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

**OPEC** (**Organization of the Petroleum Exporting Countries**) - Algeria, Angola, Ecuador, Gabon, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

**Pacific Rim Countries** - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

South/Central America - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

**Twenty Latin American Republics** - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

#### Additional Information

For additional information, refer to the Guide to Foreign Trade Statistics: <a href="https://www.census.gov/foreign-trade/guide/index.html">https://www.census.gov/foreign-trade/guide/index.html</a>